

WEST CHESTER AREA SCHOOL DISTRICT
Property & Finance Committee Meeting
Monday – June 27, 2022
6:30 p.m.
Board Room A/B, Spellman Education Center
782 Springdale Drive, Exton, PA 19341/Livestream

AGENDA

- Public Comment
- Approval of May 16, 2022 P&FC Minutes (see attached) Mr. Bevilacqua
- Approval of Federal Program Bids (see attached) Dr. Florio
- Review and Approval of Revised Board Policy 237, Use of Personal and District Technology Devices (formerly known as Use of Personal Technology/Electronic Devices), First Reading (see attached) Mr. Wagman

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(Board & Public)

*Public Comment Protocol*

- Residents wishing to make public comment on agenda items must register prior to the start of the meeting.
- Public comments on agenda items will be taken at the beginning of the meeting prior to voting.
- Policy 903: Public Participation in Board Meetings governs public comment.
- The committee chair or designee will call residents in the order in which they signed in.
- A three-minute timer will begin after the speaker states their name and township of residence.

Committee Meeting Minutes  
WEST CHESTER AREA SCHOOL DISTRICT  
May 16, 2022 – Property & Finance Committee

Attending Committee Members: Director Bevilacqua-Chair, Director Fleming, Director Herrmann, Director Whomsley

Other Board Members: Director Chester, Director Detre, Director Durnell, Director Shaw, Director Tiernan

Administration: Mr. John Scully, Dr. Robert Sokolowski, Mr. Wayne Birster, Mr. Justin Matys, Mr. Michael Wagman

Also Present: Members of the public

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| Action or outcomes from the meeting: (Unless noted, all votes were 4-0.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                |
| Public Comment was made by the following residents on agenda items as indicated:<br>1. Langley Barnes – School Sign for East Bradford Elementary                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                |
| The committee approved the April 19, 2022 Property & Finance Committee Minutes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Mr. Bevilacqua |
| <p>Mr. Scully reviewed the Budget Forecast Model. The 2021-22 changes to expense projections are reductions of \$290,000 in tuitions and \$176,781 in supplies related to the PPA Carryover. Changes to the 2021-22 revenue projections include an increase in Interim Real Estate Revenue of \$367,000, an increase in State Subsidy related to Special Education of \$100,000, and an increase in Federal Subsidy related to Title III of \$1,529. Decreases in 2021-22 revenue include \$100,000 in State Subsidy related to Special Ed Wards, \$190,000 in State Subsidy related to Tuitions, \$19,445 in Federal Subsidy related to Title I, \$10,113 in Federal Subsidy related to Title II, and \$2,196 in Federal Subsidy related to Title IV. The net savings for 2021-22 is \$613,556 and will be utilized to reduce future millage increases.</p> <p>The forecast model includes reductions to the 2022-23 expenditure projections including: Tuition in the amount of \$290,000, and an increase in expense projections of \$176,781 related to PPA Carryover. The 2022-23 revenues were reduced by \$290,000 in State subsidies and were reduced by \$9,281 in Federal revenue. The net effect of the 2021-22 and 2022-23 adjustments results in a budget gap decrease of \$427,494.</p> <p>Mr. Scully reviewed a 2021-22 to 2022-23 budget-to-budget comparison for revenues and expenses. Budgeted total expenses increased by \$17.5 million or 6.3%. \$5 million of the expense increase is for a planned contribution to capital reserve fund related to the elementary construction projects. Total revenues increased by \$6,093 million or 2.4%. Mr. Scully reviewed the historic trend of WCASD's tax rate increases for both Delaware and Chester Counties. He also reviewed the historic trend of employee Benefits costs and retirement expense.</p> <p>The committee inquired about historical revenue and expenditures and data related to ACT 1 rates, tax rates and other metrics that impacted the budget. Mr. Scully discussed the District's Fact Book, which includes comparison schedules that show historical tax rates, revenues and expenses. The Fact book is located on the District's website under Departments - Business &amp; Finance.</p> <p>This is an informational item and no Board action is required.</p> | Mr. Scully     |
| Mr. Scully reviewed the Property Tax and Homestead/Farmstead exclusion process. Annually, the State provides the District with a means to lower                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Mr. Scully     |

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| property taxes via Homestead/Farmstead exclusion which is funded by the States gaming revenues. This year, the State provided the District with \$4,282,501.14 for property tax relief which equates to a \$174.80 exclusion amount for each qualified property. Annually, the Board must approve to accept these funds and use them for tax relief purposes through a resolution. The committee recommended approval to adopt the 2022-23 Homestead/Farmstead Exclusion Resolution.                                                                                                                                                                                                                                                                                                                                                                                |             |
| Mr. Scully reviewed the Final Budget Resolution for 2022-23 and the Annual Tax Levy Resolution for 2022-23. The Final Budget resolution for 2022-23 provides General Fund appropriations of \$296,971,916. The Annual Tax Levy resolution for 2022-23 sets the real estate tax for Chester County at 22.4364 mills and Delaware County at 9.9343 mills. The committee recommended approval of the Final Budget Resolution for the 2022-23 Fiscal Year and the Annual Tax Levy Resolution for the 2022-23 Fiscal Year.                                                                                                                                                                                                                                                                                                                                               | Mr. Scully  |
| Mr. Scully reviewed the Food Services Program Equipment Purchases and Renovation Plan. This schedule accounts for all equipment that will be replaced as part of renovation projects and spans from 2022 through 2030 & future years. The 2022-23 equipment replacement budget totals \$491,972.14. Mr. Scully reviewed the funding analysis schedule for the replacement plan. The plan will utilize existing cash within the Food Service Fund and future profits. The committee recommended approval of the equipment purchases for the 2022-23 year.                                                                                                                                                                                                                                                                                                            | Mr. Scully  |
| Mr. Birster presented the Committee with the bid results for the Capital Reserve Peirce Paving Project. The project is from the previously approved 2022-23 Capital Reserve Project list with a budget of \$265,000. Due to the increased cost of fuel and materials, it is recommended that the District rejects all bids and revisits the project at another time. The committee recommended rejecting all bids for the Peirce Paving Project.                                                                                                                                                                                                                                                                                                                                                                                                                    | Mr. Birster |
| Mr. Birster advised the Committee that the District has received a request on behalf of Marshall Jones, property owner of 801-803 Street Road, Westtown Township, for an easement through the wetlands on the Westbourne Road side of the Bayard Rustin campus. The easement would be to permit access to Chester Creek for a stream discharge system. The system has been professionally designed and all costs and approvals will be at the expense of the property owner.<br>The committee recommended approval of the request for easement. Vote was 3-0 (Director Bevilacqua abstained).                                                                                                                                                                                                                                                                       | Mr. Birster |
| <p>Items to be placed on board agenda May 25, 2022:</p> <ul style="list-style-type: none"> <li>• Approval of 2022-23 Homestead/Farmstead Exclusion Resolution</li> <li>• Approval of Final Budget Resolution</li> <li>• Approval of Annual Tax Levy Resolution</li> <li>• Approval of Food Service Program Equipment Purchases and Renovation Plan</li> <li>• Approval to Reject Bids for Capital Reserve Project, Peirce Repaving</li> <li>• Approval of Easement Request, 801-803 Street Road, Westtown Township</li> </ul> <p>MEMO items for board agenda May 25, 2022:</p> <ul style="list-style-type: none"> <li>• Approval of Resolution for 2021-22 Budget Transfers</li> <li>• Approval of Resolution for School District Depositories for 2022-23 School Year</li> <li>• Approval of Food Service Contract Addendum for the 2022-23 School Year</li> </ul> |             |

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|-----------------------------------|--|
| Items to discuss at a later date: |  |
|                                   |  |
|                                   |  |

Next Meeting Date: **June 27, 2022**

## **WEST CHESTER AREA SCHOOL DISTRICT**

### **Property & Finance Committee**

**June 27, 2022**

### **Approval of Federal Program Bids**

In accordance with the Uniform Grant Guidance for federal funds and to address the need to serve nonpublic schools, Districts are required to do a Request for Proposal (RFP) for Title IA Improving Basic Programs, Title IIA Supporting Effective Instruction, and Title IVA Student Support and Academic Enrichment services.

- Funds from Title IA, Improving Basic Programs, target students in need of remediation and provides small group, supplemental reading instruction for those students. WCASD is required to provide services to support District resident students who would attend Title I schools but are being educated at non-public schools.
- Funds from Title IIA, Supporting Effective Instruction, are for non-public school administrators to determine the professional development needs of their teachers, consult with the District to establish performance goals, and deliver data driven professional learning. WCASD is required to provide non-public schools in our geographic footprint with Title II funds.
- Funds from Title IVA, Student Support and Academic Enrichment, are used to provide well-rounded education to students, addressing topics such as safety, health/wellness, and technology.

The administration recommends awarding the RFP to the Chester County Intermediate Unit. The contract begins July 1, 2022 and ends June 30, 2025. Each year the WCASD and the CCIU will revisit the contract in May to determine whether or not to renew the contract.

Dr. Tammi Florio  
Director of Teaching and Learning  
June 9, 2022

**West Chester Area School District**  
**Technology Department**  
Spellman Education Center  
782 Springdale Drive  
Exton, PA 19341  
484-266-1050

Michael M. Wagman  
Director of Information Technology  
[mwagman@wcasd.net](mailto:mwagman@wcasd.net)

Date: May 17, 2022

To: John Scully, Business Manager

From: Michael Wagman, Director of Information Technology

Re: Proposed Revisions to Policy 237

Cc: Bob Sokolowski, Ed.D., Superintendent  
Kalia Reynolds, Ed.D., Assistant Superintendent

After receiving the proposed language from the Pennsylvania School Boards Association (PSBA) updating Policy 237, Use of Personal Technology/Electronic Devices, I worked with our solicitor to compare and contrast our policy with the proposed policy from PSBA. We agreed that while the language of our existing policy needed to be updated and expanded, it was a fundamentally more robust policy. Therefore, the attached represents a new version of our current policy that broadens the scope of student technology device use in school and school-sponsored activities to include both personal and district-issued devices. The proposed policy update also reflects recent changes in the legal landscape around student access to school-sponsored extracurricular activities.

I look forward to presenting the revised policy to the Board's Property and Finance Committee for consideration at its June meeting.

|               |                                                                                                          |
|---------------|----------------------------------------------------------------------------------------------------------|
| Book          | Policy Manual                                                                                            |
| Section       | 200 Pupils                                                                                               |
| Title         | Use of Personal and District Technology Devices (formerly Use of Personal Technology/Electronic Devices) |
| Code          | 237                                                                                                      |
| Status        | Review                                                                                                   |
| Adopted       | August 1, 2015                                                                                           |
| Last Revised  | August 24, 2020                                                                                          |
| Last Reviewed | June 22, 2015                                                                                            |

## **Purpose**

In consideration of the recent proliferation and extensive utilization of **both** personal **and district** technology devices, the district recognizes the need to establish guidelines for the use of such so as not to disrupt the primary function of the schools.

## **Definitions**

**Personal technology devices (personal technology)** shall be defined as any device capable of capturing, storing, and/or transmitting information, including text, audio, **picture**, and/or video data, not owned by the district. These include, but are not limited to, such devices as:

1. Cellular telephones and smartphones.
2. Handheld, tablet, and laptop computers.
3. Digital music players, including without limitation iPods and MP3 players.
4. Digital **still** and video cameras.
5. **Wearable technologies including without limitation smart watches, smart glasses, or earbuds.**

**District technology devices (district technology)** shall be defined as any device capable of capturing, storing, and/or transmitting information, including text, audio, picture, and/or video data, that is owned by the district and loaned to students for academic purposes. These include, but are not limited to, such devices as:

1. **Handheld, tablet, and laptop computers**
2. **Digital still and video cameras.**

**Network** shall be defined as the group of interconnected computers systems, both wired and wireless, owned and used by the district in order to share analog and digital information, both voice and data, and access technology and the Internet.

## **Authority**

The Board prohibits **use of** personal technology by students during the school day in district buildings; on district property; on district buses and vehicles, and during the time students are under the supervision of the district; **unless use is permitted under the guidelines of this policy. Further, the Board prohibits use of personal and district technology** and in locker rooms, **athletic training rooms**, bathrooms, health suites, and other changing areas at any time, unless use is permitted under the guidelines of this policy.[\[1\]](#)

The Board prohibits **possession of** laser pointers and attachments and telephone paging devices/beepers by students in district buildings; on district property; on district buses and vehicles **during the time students are under the supervision of the district**; and at school-sponsored activities.[\[2\]](#)

## **Electronic Images and Photographs/Recordings**

The Board prohibits the taking, storing, disseminating, transferring, viewing, or sharing of **embarrassing**, bullying, obscene, pornographic, lewd, or otherwise illegal **videos**, images, or photographs, whether by electronic data transfer or other means, including but not limited to texting and emailing **on both personal and district technology**.

Personal **and district** technology ~~devices/electronic~~ devices that have the capability to take photographs or to record audio or video shall not be used for such purposes while **in district buildings**, on district property, **on district buses and vehicles** while under district supervision, or while a student is engaged in district-sponsored activities unless expressly authorized in advance by the building principal or designee.

Because such violations may constitute a crime under state and/or federal law, the district may report such conduct to state and/or federal law enforcement agencies.

## **Off-Campus Activities**

This policy shall also apply to student conduct that occurs off school property and would otherwise violate the Code of Student Conduct/Disciplinary Action Schedule if any of the following circumstances exist:[\[3\]](#)

1. The conduct occurs during the time the student is traveling to and from school or traveling to and from school-sponsored activities, whether or not via school district furnished transportation.
2. ~~The student is a member of an extracurricular activity and has been notified that particular off-campus conduct could result in exclusion from such activities.~~[\[4\]](#)[\[5\]](#)
3. Student expression or conduct materially and substantially disrupts the operations of the school, or the administration reasonably anticipates that the expression or conduct is likely to materially and substantially disrupt the operations of the school.
4. The conduct has a direct nexus to attendance at school or a school-sponsored activity, for example, a transaction conducted outside of school pursuant to an agreement made in school, that would violate the Code of Student Conduct/Disciplinary Action Schedule if conducted in school.
5. The conduct involves the theft or vandalism of school property.
6. There is otherwise a nexus between the proximity or timing of the conduct in relation to the student's attendance at school or school-sponsored activities.

## **Guidelines**



The district will **may** monitor the use of all personal **and district** technology **during the school day in district buildings; on district property; on district buses and vehicles; during the time students are under the supervision of the district and at school-sponsored activities** and, if connected to the network, monitor **user conduct** and log network utilization which may include deep packet inspection. The district reserves the right, in its sole discretion, to inspect, copy, store, remove, or otherwise alter any data, file, or system resources, encrypted or unencrypted, which may undermine authorized use of the network or the Internet.

In addition, the use of personal **and district** technology shall not violate local, state, or federal law, or district policies, including but not limited to policies regarding Internet safety and acceptable use or discipline.[3][6]

~~The student must have read and understood the district's acceptable use policy. The student cannot bring personal technology if the student or student's parent's/guardian's have opted out of the acceptable use policy.[6]~~

#### Devices With Cellular or Satellite Connectivity

Students shall not use cellular or satellite connectivity except when **permission is** granted by the building administrator for the following reasons:

1. Health, safety, or emergency reasons.
2. An individualized education program (IEP).[7]
3. Classroom or instructional-related activities, as outlined in this policy.
4. Other reasons determined appropriate by the building principal.

#### Devices Without Cellular or Satellite Connectivity Including **But Not Limited to** Tablet and Mobile Computers, Digital Music Players and Digital **Still** and Video Cameras

Personal technology, such as laptop, tablet, and mobile computers, digital music players and digital **still** and video cameras brought to school shall be restricted to classroom or instructional-related activities and its use shall follow all district policies and shall not be used in a manner that causes a disruption of school activities.

Personal technology ~~can~~ **may** be connected to the network, including access to the Internet, under the following conditions:

1. The student ~~must~~ **shall** follow the process defined by the Department of Technology for connecting personal technology to the district network and will not transfer or loan the technology for use by other students.
2. ~~A Bring Your Own Technology Agreement must be filled out annually and returned to the Office of Technology prior to accessing the network or Internet. Personal technology discovered on the district network without a completed form may be confiscated by building administration or the Office of Technology.~~
3. The district retains the right to determine where and when personal technology may access the network.
4. The district **and district devices have** ~~has~~ preferred access to the network and all network devices.
5. As applicable, all personal technology should be running up-to-date virus detection software and operating system critical updates prior to accessing the network. **The district at its sole discretion may deny network access to any device that it deems an unacceptable risk to network security.**

6. Software residing on personal technology must be personally owned or currently licensed. The student must be able to provide evidence of proper licensing for all software installed on the personal technology when requested.
7. District-owned software or resources may not be installed on personal technology unless designated by the Office of Technology or other written permission from the district.
8. Any software or application that degrades network performance, that consumes resources and/or bandwidth, or that is prohibited by district technology guidelines must not be used while connected to the network. This may include instant messaging, an ISP client, file sharing, streaming applications, and any software identified as a threat to district computer security.
9. Installation of a network device such as a personal wireless access point, router, hub or switch is prohibited.
10. Users may not create, implement or host their own servers or services while using personal **or district** technology at any time.
11. Users may not run software or take any actions that evade or interfere with the district's ability to monitor network use, scanning or reconnaissance or have the ability to hack into or in any way access private and/or confidential district or other third party resources or information.
12. File storage on the network or a district-provided Internet resource is limited to schoolwork only.
13. The district is not responsible for providing or loaning any equipment, cabling, or software needed to connect **a personal device** to the network or technology resources. The district will provide no technical support for personal technology.
14. The Director of Information Technology, Superintendent, or designee has the right to deny the connection of personal technology to the network for any reason. Personal technology may be removed from the district network at any time and for any reason on the recommendation of personnel listed above.

Students shall be responsible for following district rules pertaining to electronic images, **videos**, and photographs, as outlined in this policy.

### **Delegation of Responsibility**

The district shall not be liable for the loss, damage, or misuse of any personal technology brought to school by a student or the inadvertent loss of data or interference with files for any reason.

The user of personal technology shall, at the discretion of the district, bear the costs of ensuring compliance with this policy.

Responsibility for the maintenance and repair of personal technology rests solely with the student.

Violations of this policy by a student may result in disciplinary action, **up to and including expulsion** and confiscation and analysis of personal **or district** technology by school personnel or designee and/or transfer of personal **and district** technology to law enforcement agencies.[3][8][9]

The Office of Technology will promulgate procedures regarding the implementation of this policy. The district and school personnel will support the expectations and responsibilities outlined in this policy and will work cooperatively with the Office of Technology to ensure network and data security.

The Superintendent or designee shall annually notify students, parents/guardians, and employees about ~~the Board's personal technology device~~ **this** policy.

## Legal

[1. 24 P.S. 510](#)

[2. 24 P.S. 1317.1](#)

3. Pol. 218

4. Pol. 122

5. Pol. 123

6. Pol. 252

7. Pol. 113

8. Pol. 226

9. Pol. 233

Pol. 000



MEMO from the Director of Business Affairs

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*Date: June 16, 2022*  
*TO: School Board Members*  
*FROM: John Scully*

*PROPERTY & FINANCE COMMITTEE*  
*MEMO AGENDA ITEMS – for June 27, 2022*

Unless I hear otherwise, the following items will be placed on the School Board “Consent Agenda” for the June 27, 2022 Board meeting. Enclosed please find the attachments for all items.

BOARD CONSENT ITEMS for June 27, 2022:

- Approval of 2022-23 Insurance:
  - Approval of 2022-23 Property Casualty/Liability Insurance
  - Approval of 2022-23 Student Accident Insurance
- Approval of 2022-23 CCIU Marketplace Services Contract
- Approval to Submit PLANCON-K Project Refinancing for G.O.B. Series 2022 to PDE
- Approval of 2022-23 School Breakfast/Lunch Prices

cc: Dr. Sokolowski & Cabinet

**WEST CHESTER AREA SCHOOL DISTRICT**  
**Property & Finance Committee**  
**MEMO ITEM for 6/27/22**

**2022-23 PROPERTY & CASUALTY/LIABILITY INSURANCE**

The District's insurance broker, Willis of PA, completed an RFP for our insurance coverage for the 2022-23 school year. *The Property & Casualty/Liability insurance premiums for 2022-23 total \$532,812* which represents a \$43,756 increase from 2021-22 and is \$12,688 less than our 2022-23 Budget. The increased cost is due in part to additional vehicles in the District's fleet, cyber insurance premium increases across the marketplace, and inflationary trends impacting the property replacement value of buildings and contents.

Please note that the premiums and policies for Property & Casualty/Liability insurance include: the property/liability package with auto policy, the boiler & machinery policy, the school board legal including employment practices policy, the umbrella policy, network security policy, and the volunteer accident policy. The premium also includes coverage for four District drones.

Student accident insurance is listed separately (see attached) and its premium is not included in the Property & Casualty/Liability insurance. The premium for this insurance is \$49,500 and remains unchanged from the premium paid in 2021-22.

The carriers are as follows:

- |                                                     |                                                  |
|-----------------------------------------------------|--------------------------------------------------|
| ▪ Church Mutual/CM Regent                           | Property, Liability & Automobile                 |
| ▪ Church Mutual/CM Regent                           | Boiler & Machinery                               |
| ▪ AIG/National Union Fire Ins.<br>Co. of Pittsburgh | School Board Legal incl. Employment<br>Practices |
| ▪ Chubb/ACE American                                | Network Security                                 |
| ▪ Church Mutual/CM Regent                           | Umbrella                                         |
| ▪ AIG/National Union                                | Volunteer/Accident                               |
| ▪ U.S. Fire Insurance Co.                           | Student Accident                                 |

**I recommend the award of this insurance to Willis of PA. This item will appear on the "Consent Agenda" for the 6/27/22 Board meeting.**

John Scully  
Director of Business Affairs  
6/10/22

**WEST CHESTER AREA SCHOOL DISTRICT**

***Property & Finance Committee***

**MEMO ITEM for 6/27/22**

**2022-23 STUDENT ACCIDENT INSURANCE**

The School Board provides athletic accident insurance for all participants in interscholastic sports, including the band, cheerleaders, coaches, and trainers. In addition, any student/parent can purchase school-time or 24-hour accident insurance on a voluntary basis.

***Student Accident Insurance/Interscholastic Sports:***

After examination of the market, our insurance broker recommends the student accident insurance offered by UNITED STATES FIRE INSURANCE CO. This coverage consists of the following:

- The policy provides a maximum benefit of \$5,000,000 per injury. Benefits are payable for the primary excess over \$100 for covered expenses that are not recoverable from other group insurance to the applicable maximum.
- ***The total cost of this program is \$49,500*** which remains unchanged from the premium paid in 2021-22.

**I recommend the award of this insurance to Willis of PA. This item will appear on the “Consent Agenda” for the 6/27/22 Board meeting.**

***Available to Purchase--Voluntary Student Accident Insurance: (Excludes all Sports)***

The voluntary student accident insurance coverage provides a maximum benefit of \$250,000 for one year from date of injury and is offered to all students on a ***voluntary basis*** and parents may purchase either of the plans listed below:

- School-Time Coverage                      \$ 28.00 (\$0 increase from 2021-22)
- 24-Hour Coverage                            \$124.00 (\$0 increase from 2021-22)

John Scully  
Director of Business Affairs  
6/10/22

**WEST CHESTER AREA SCHOOL DISTRICT**

***Property & Finance Committee***

**MEMO ITEM for 6/27/22**

**2022-23 INSURANCE COVERAGE**

***PREMIUM SUMMARY***

| <b>Type/Coverage</b>                                                                                | <b>Expiring 2021-22</b>                                                                   | <b>New 2022-23</b>                                                                        |
|-----------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
| <b>Package &amp; Automobile</b><br>(incl. terrorism charge,<br>fire,<br>ropes challenge<br>courses) | \$341,502<br>(CHURCH MUTUAL/CM<br>REGENT)                                                 | \$369,380<br>(CHURCH MUTUAL/CM<br>REGENT)                                                 |
| <b>Boiler &amp; Machinery</b>                                                                       | \$32,212<br>(CHURCH MUTUAL/CM<br>REGENT )                                                 | \$33,843<br>(CHURCH MUTUAL/CM<br>REGENT )                                                 |
| <b>School Board Legal<br/>including<br/>Employment Practices<br/>and<br/>Network Security</b>       | \$75,202<br>(NATIONAL UNION)                                                              | \$75,202<br>(NATIONAL UNION)                                                              |
| <b>Cyber Premium</b>                                                                                | \$17,925<br>(CHUBB/ACE AMERICAN)                                                          | \$31,645<br>(CHUBB/ACE AMERICAN)                                                          |
| <b>Umbrella</b><br>(incl. terrorism charge)                                                         | \$20,958<br>(CHURCH MUTUAL/CM<br>REGENT)                                                  | \$21,485<br>(CHURCH MUTUAL/CM<br>REGENT)                                                  |
| <b>Volunteer/Accident</b>                                                                           | \$1,257<br>(NATIONAL UNION)                                                               | \$1,257<br>(NATIONAL UNION)                                                               |
| <b>TOTAL CASUALTY &amp;<br/>PROPERTY</b>                                                            | <b>\$489,056</b>                                                                          | <b>\$532,812</b>                                                                          |
| <b>TOTAL<br/>STUDENT ACCIDENT</b>                                                                   | <b>\$49,500</b><br>(US FIRE INS. CO.)                                                     | <b>\$49,500</b><br>(US FIRE INS. CO.)                                                     |
| <b>GRAND TOTAL</b>                                                                                  | <b>\$538,556</b><br><b>(All Casualty/Property</b><br><b>+</b><br><b>Student Accident)</b> | <b>\$582,312</b><br><b>(All Casualty/Property</b><br><b>+</b><br><b>Student Accident)</b> |

**WEST CHESTER AREA SCHOOL DISTRICT**

**Property & Finance Committee**

**MEMO ITEM**

**Approval of 2022-23 CCIU Marketplace Services Contract**

Attached please find the 2022-23 contract agreement for the CCIU Marketplace Services. Each school year, the School Board must approve the marketplace services agreement with the CCIU to allow the District to purchase the needed services from the CCIU.

The CCIU increased the 2022-23 CCIU Marketplace Services pricing by 2.47 percent. The District mostly purchases services in 2 general categories: Special Education/Alternative Education (\$7.1 million) and Occupational Education (\$2.6 million).

Services which are listed in the contract and identified with a “definitely participating” are included in the District’s 2022-23 Budget, and if the service is identified as a “may participate” check mark, it may be included in the District’s 2022-23 Budget or used as an alternative service in place of another budget category if an unforeseen need of the District arises.

This item will be placed on the Property & Finance Committee ACTION ITEMS for the 6/27/22 Board meeting.

John T. Scully  
Director of Business Affairs  
6/10/22



# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2022-23 MARKETPLACE PROGRAMS PRICING

Please check the column labeled DP if your district is **DEFINITELY** Participating

Please check the column labeled MP if your district **MAY** Participate during the year (no charges will be levied unless services are requested by the district)

| West Chester Area School District |                                                                  |                             |                                        | Annual Cost                |             |    |    | Notes |
|-----------------------------------|------------------------------------------------------------------|-----------------------------|----------------------------------------|----------------------------|-------------|----|----|-------|
| Program                           | Service                                                          | Description                 | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost        | DP | MP |       |
| <b>101</b>                        | <b>Action Science Kits</b>                                       |                             |                                        |                            |             |    |    |       |
| 101-04                            | News Kit                                                         | Per kit                     | Negotiated Fee for Service             |                            |             |    |    |       |
| 101-05                            | Consumables of Existing Kits                                     | Per item                    | Negotiated Fee for Service             |                            |             |    | ✓  |       |
| <b>180</b>                        | <b>Adult Training and Education</b>                              |                             |                                        |                            |             |    |    |       |
| 180-01                            | CTCE Tuition                                                     | Per hour                    | \$14.00                                |                            |             |    | ✓  |       |
| 180-02                            | CTCE Application Fee                                             |                             | \$52.00                                |                            |             |    |    |       |
| 180-03                            | CTCE Lab Fee                                                     |                             | \$77.00                                |                            |             |    |    |       |
| 180-04                            | CTCE Clearance Fees                                              |                             | \$55.00                                |                            |             |    |    |       |
| 180-05                            | CTCE Cosmetology Kit                                             |                             | \$478.00                               |                            |             |    |    |       |
| 180-06                            | CTCE Program Supplies                                            |                             | Negotiated Fee for Service             |                            |             |    |    |       |
| 180-07                            | Customized Training                                              |                             | Negotiated Fee for Service             |                            |             |    |    |       |
| <b>263</b>                        | <b>Advance Clinical Services</b>                                 |                             |                                        |                            |             |    |    |       |
| 263-01                            | Clinical Assessment/Evaluation - ATTEND                          | Per evaluation              | \$1,890.19                             | E                          | \$51,250.00 |    | ✓  |       |
| 263-02                            | Barrier's Assessment - ATTEND                                    | Per evaluation              | \$292.88                               |                            |             |    |    |       |
| 263-04                            | Function Behavior Assessment - ATTEND                            | Per evaluation              | \$971.08                               |                            |             |    |    |       |
| 263-08                            | Advanced Clinical Licensed Mental Health Specialists             | Per hour                    | \$89.15                                |                            |             |    |    |       |
| 263-09                            | BCBA Services                                                    | Per hour                    | Negotiated Fee for Service             |                            |             |    |    |       |
| 263-10                            | BCBA Services                                                    | Per hour                    | \$97.30                                |                            |             |    |    |       |
| 263-11                            | ACS Specialized Assessment (i.e. tic disorder, selective mutism) | Per assessment              | Negotiated Fee for Service             |                            |             |    |    |       |
| 263-12                            | ACS Specialized Treatment (i.e. tic disorder, selective mutism)  | Per students' sessions (12) | Negotiated Fee for Service             |                            |             |    |    |       |
| 263-71                            | Other Advanced Clinical Services                                 |                             | Negotiated Fee for Service             |                            |             |    |    |       |
| 263-71.1                          | BSC Services                                                     | Per hour                    | \$74.41                                |                            |             |    |    |       |
| <b>271</b>                        | <b>Aspire</b>                                                    |                             |                                        |                            |             |    |    |       |
| 271-01                            | Full-day                                                         | Per full day                | \$36,469.72                            | E                          | \$102,50.00 |    | ✓  |       |
| 271-02                            | Half-day                                                         | Per half day                | \$23,705.31                            |                            |             |    |    |       |
| 271-71                            | Other Fee for Service                                            |                             | Negotiated Fee for Service             |                            |             |    |    |       |
| 271-74                            | Counseling - Individual                                          | Per hour                    | \$158.63                               |                            |             |    |    |       |
| 271-74.1                          | Counseling - Group                                               | Per hour                    | \$79.31                                |                            |             |    |    |       |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2022-23 MARKETPLACE PROGRAMS PRICING

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West Chester Area School District

|         |                                                                                                                                                                                                                                                                                                                                                                                           |                   |                                        | Annual Cost                |      |    |    |       |
|---------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------------------------------|----------------------------|------|----|----|-------|
| Program | Service                                                                                                                                                                                                                                                                                                                                                                                   | Description       | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost | DP | MP | Notes |
| 227     | <b>Brandywine Virtual Academy</b>                                                                                                                                                                                                                                                                                                                                                         |                   |                                        |                            |      |    |    |       |
|         | <i>BVA member districts include all districts under the Bucks, Chester, Delaware and Montgomery County Intermediate Units. All other districts within the Commonwealth of PA, non-public schools and private pays are charged the "Other" pricing. Rates listed are in effect from August 15 thru August 14 each year. Summer School Sessions starts April 2022 and ends August 2022.</i> |                   |                                        |                            |      |    |    |       |
|         | <b>Original Credit Courses</b>                                                                                                                                                                                                                                                                                                                                                            |                   |                                        |                            |      |    |    |       |
|         | 227-01                                                                                                                                                                                                                                                                                                                                                                                    | Full Credit (1.0) | Per credit                             | \$727.00                   |      |    |    |       |
|         | 227-05                                                                                                                                                                                                                                                                                                                                                                                    | 1/2 Credit (.5)   | Per 1/2 credit                         | \$400.00                   |      |    | ✓  |       |
|         | 227-09                                                                                                                                                                                                                                                                                                                                                                                    | 1/4 Credit (.25)  | Per 1/4 credit                         | \$222.00                   |      |    |    |       |
|         | <b>Credit Recovery Courses</b>                                                                                                                                                                                                                                                                                                                                                            |                   |                                        |                            |      |    |    |       |
|         | 227-13                                                                                                                                                                                                                                                                                                                                                                                    | Full Credit (1.0) | Per credit                             | \$400.00                   |      |    | ✓  |       |
|         | 227-17                                                                                                                                                                                                                                                                                                                                                                                    | 1/2 Credit (.5)   | Per 1/2 credit                         | \$222.00                   |      |    | ✓  |       |
|         | 227-21                                                                                                                                                                                                                                                                                                                                                                                    | 1/4 Credit (.25)  | Per 1/4 credit                         | \$122.00                   |      |    |    |       |
|         | <b>Blended Classes (More indepth interaction with a Teacher)</b>                                                                                                                                                                                                                                                                                                                          |                   |                                        |                            |      |    |    |       |
|         | <b>Blended Original Credit</b>                                                                                                                                                                                                                                                                                                                                                            |                   |                                        |                            |      |    |    |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | Full Credit (1.0) | Per credit                             | \$570.00                   |      |    | ✓  |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | 1/2 Credit (.5)   | Per 1/2 credit                         | \$313.00                   |      |    | ✓  |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | 1/4 Credit (.25)  | Per 1/4 credit                         | \$174.00                   |      |    |    |       |
|         | <b>Blended Credit Recovery</b>                                                                                                                                                                                                                                                                                                                                                            |                   |                                        |                            |      |    |    |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | Full Credit (1.0) | Per credit                             | \$313.00                   |      |    | ✓  |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | 1/2 Credit (.5)   | Per 1/2 credit                         | \$174.00                   |      |    | ✓  |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | 1/4 Credit (.25)  | Per 1/4 credit                         | \$96.00                    |      |    |    |       |
|         | <b>Independent Classes (No Teacher Interaction)</b>                                                                                                                                                                                                                                                                                                                                       |                   |                                        |                            |      |    |    |       |
|         | <b>Independent Original Credit</b>                                                                                                                                                                                                                                                                                                                                                        |                   |                                        |                            |      |    |    |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | Full Credit (1.0) | Per credit                             | \$400.00                   |      |    | ✓  |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | 1/2 Credit (.5)   | Per 1/2 credit                         | \$222.00                   |      |    | ✓  |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | 1/4 Credit (.25)  | Per 1/4 credit                         | \$122.00                   |      |    | ✓  |       |
|         | <b>Independent Classes (No Teacher Interaction)</b>                                                                                                                                                                                                                                                                                                                                       |                   |                                        |                            |      |    |    |       |
|         | <b>Independent Credit Recovery</b>                                                                                                                                                                                                                                                                                                                                                        |                   |                                        |                            |      |    |    |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | Full Credit (1.0) | Per credit                             | \$222.00                   |      |    | ✓  |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | 1/2 Credit (.5)   | Per 1/2 credit                         | \$122.00                   |      |    | ✓  |       |
|         |                                                                                                                                                                                                                                                                                                                                                                                           | 1/4 Credit (.25)  | Per 1/4 credit                         | \$67.00                    |      |    |    |       |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2022-23 MARKETPLACE PROGRAMS PRICING

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| West Chester Area School District |                                                                                                 |                        |                                        |                            | Annual Cost |    |    |       |  |
|-----------------------------------|-------------------------------------------------------------------------------------------------|------------------------|----------------------------------------|----------------------------|-------------|----|----|-------|--|
| Program                           | Service                                                                                         | Description            | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost        | DP | MP | Notes |  |
| 227                               | <b>Brandywine Virtual Academy (Continued)</b>                                                   |                        |                                        |                            |             |    |    |       |  |
|                                   | <i>Summer Courses &amp; Fees - Summer School Session starts April 2022 and ends August 2022</i> |                        |                                        |                            |             |    |    |       |  |
|                                   | <b>Original Credit Courses</b>                                                                  |                        |                                        |                            |             |    |    |       |  |
| 227-51                            | Jump Start: 1 Credit                                                                            | Per credit             | \$727.00                               |                            |             |    |    |       |  |
| 227-52                            | Jump Start: 1/2 Credit (.5)                                                                     | Per 1/2 credit         | \$400.00                               |                            |             |    | ✓  |       |  |
| 227-55                            | True Summer: 1 Credit                                                                           | Per credit             | \$544.00                               |                            |             |    |    |       |  |
| 227-56                            | True Summer: 1/2 Credit (.5)                                                                    | Per 1/2 credit         | \$310.00                               |                            |             |    |    |       |  |
| 227-61                            | Credit Recovery: 1 Credit                                                                       | Per credit             | \$229.00                               |                            |             |    |    |       |  |
| 227-62                            | Credit Recovery: 1/2 Credit (.5)                                                                | Per 1/2 credit         | \$127.00                               |                            |             |    |    |       |  |
|                                   |                                                                                                 |                        |                                        |                            |             |    |    |       |  |
| 227-54                            | Late Registration Fee                                                                           |                        | \$23.00                                |                            |             |    |    |       |  |
|                                   | Application Fee                                                                                 |                        | \$31.00                                |                            |             |    |    |       |  |
|                                   |                                                                                                 |                        |                                        |                            |             |    |    |       |  |
|                                   | Driver Education                                                                                | Per 1/4 credit         | \$122.00                               |                            |             |    | ✓  |       |  |
|                                   | Driver Education                                                                                | Per 1/3 credit         | \$163.00                               |                            |             |    |    |       |  |
|                                   | Online Processing Fee                                                                           |                        | \$5.00                                 |                            |             |    |    |       |  |
|                                   |                                                                                                 |                        |                                        |                            |             |    |    |       |  |
| 227-25                            | Shipping Fee - Textbooks & Materials                                                            |                        | \$10.00                                |                            |             |    | ✓  |       |  |
| 227-70                            | Keystone Remedial Courses - Algebra I, Literature and Biology                                   | Per student per course | \$349.00                               |                            |             |    |    |       |  |
| 227-71                            | Keystone Virtual Tutor                                                                          | Per student per module | \$177.00                               |                            |             |    |    |       |  |
| 227-72                            | Test Administrator                                                                              |                        | Negotiated Fee for Service             |                            |             |    |    |       |  |
| 227-73                            | Keystone Module Remediation                                                                     | Per module             | \$176.00                               |                            |             |    |    |       |  |
|                                   |                                                                                                 |                        |                                        |                            |             |    |    |       |  |
|                                   | <b>Elementary Pilot Program</b>                                                                 |                        |                                        |                            |             |    |    |       |  |
| 227-30                            | Cost Per Student                                                                                | Per year               | \$5,248.00                             |                            |             |    | ✓  |       |  |
| 227-31                            | Cost Per Course                                                                                 | Per year               | \$950.00                               |                            |             |    |    |       |  |
|                                   |                                                                                                 |                        |                                        |                            |             |    |    |       |  |
|                                   | <b>Special Education Services</b>                                                               |                        |                                        |                            |             |    |    |       |  |
| 227-40                            | On-Site Support/IEP Case Mgmt                                                                   | Per hour               | \$67.00                                |                            |             |    | ✓  |       |  |
| 227-41                            | On-Site Support/IEP Case Mgmt                                                                   | Per 1/2 hour           | \$41.00                                |                            |             |    |    |       |  |
| 227-42                            | Virtual Support/IEP Case Mgmt                                                                   | Per hour               | \$67.00                                |                            |             |    |    |       |  |
|                                   |                                                                                                 |                        |                                        |                            |             |    |    |       |  |
| 227-43                            | BVA Annual Internet Service Fee                                                                 | Per student            | \$662.00                               |                            |             |    |    |       |  |
|                                   |                                                                                                 |                        |                                        |                            |             |    |    |       |  |
| 227-44                            | New Course Development                                                                          | Per course             | Negotiated Fee for Service             |                            |             |    |    |       |  |

# CHESTER COUNTY INTERMEDIATE UNIT

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### West Chester Area School District

|            |                                                                                                                                                 |                                     |                                                 | Annual Cost                |      |    |    |       |
|------------|-------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------------------|----------------------------|------|----|----|-------|
| Program    | Service                                                                                                                                         | Description                         | Chester County Schools Pricing 2022-23          | Estimate (E)<br>Actual (A) | Cost | DP | MP | Notes |
| <b>227</b> | <b>Brandywine Virtual Academy (Continued)</b>                                                                                                   |                                     |                                                 |                            |      |    |    |       |
| 227-45     | Psych Evaluation                                                                                                                                | Per day                             | Negotiated Fee for Service                      |                            |      |    |    |       |
| 227-46     | Psych Counseling                                                                                                                                | Per hour                            | \$158.00                                        |                            |      |    | ✓  |       |
| 227-47     | Speech - Individual                                                                                                                             | Per hour                            | \$177.00                                        |                            |      |    |    |       |
| 227-48     | OT & PT                                                                                                                                         | Per hour                            | Negotiated Fee for Service                      |                            |      |    |    |       |
| 227-49     | Special Education Services                                                                                                                      |                                     | Negotiated Fee for Service                      |                            |      |    |    |       |
| 227-50     | Itinerant Hearing Services                                                                                                                      | Per hour                            | \$214.00                                        |                            |      |    |    |       |
|            | <b>BVA Marketing Services</b>                                                                                                                   |                                     |                                                 |                            |      |    |    |       |
|            | Marketing Package includes: 500 brochures (one run), up to 200 postcards, 2 mailings, 1 "live" and 1 virtual open house, and 1 planning meeting | Per year                            | \$1,466.00                                      |                            |      |    | ✓  |       |
|            | Additional Marketing Services                                                                                                                   | Per hour, plus travel and materials | \$122.00                                        |                            |      |    |    |       |
|            | <b>Computer and Textbooks</b>                                                                                                                   |                                     |                                                 |                            |      |    |    |       |
|            | Annual Computer & Textbook Management Package includes: 1 time (non-refundable) computer set-up fee and insurance                               | Per student                         | \$672.00                                        |                            |      |    |    |       |
|            | <b>Computer Rental Fees for Withdrawn Student</b>                                                                                               |                                     |                                                 |                            |      |    |    |       |
|            | After 10 days charged a 1 month minimum                                                                                                         | Month                               | \$47.00                                         |                            |      |    | ✓  |       |
|            | Within 10 days but does not return computer                                                                                                     | Monthly until return                | \$47.00                                         |                            |      |    |    |       |
|            | <b>Odysseyware/Bridgewater Academy Licenses</b>                                                                                                 |                                     |                                                 |                            |      |    |    |       |
|            | Seat License                                                                                                                                    | Per license                         | \$667.00                                        |                            |      |    | ✓  |       |
|            | Student License                                                                                                                                 | Per student                         | \$334.00                                        |                            |      |    |    |       |
| <b>004</b> | <b>Buildings Maintenance</b>                                                                                                                    |                                     |                                                 |                            |      |    |    |       |
| 04-01      | CCIU Facilities Rental *                                                                                                                        |                                     | No Charge                                       |                            |      |    | ✓  |       |
| 04-02      | Computer Lab Rental *                                                                                                                           |                                     | No Charge                                       |                            |      |    |    |       |
| 04-03      | Catering Fees                                                                                                                                   |                                     | Provided Upon Request & at an Additional Charge |                            |      |    |    |       |
| 04-04      | Video Conferencing                                                                                                                              |                                     |                                                 |                            |      |    |    |       |
|            | Bridging Set-Up Fee                                                                                                                             |                                     | \$44.00                                         |                            |      |    |    |       |
|            | Facilitated Video Conference                                                                                                                    | Per hour (maximum of 4 sites)       | \$44.00                                         |                            |      |    |    |       |
| 04-05      | Maintenance Support                                                                                                                             |                                     | Negotiated Fee for Service                      |                            |      |    |    |       |

\* Additional charges will be incurred for Chester County School Districts using CCIU facilities after 7:00 pm Monday-Thursday, after 4:00 pm on Friday, and for any weekend use.

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| West Chester Area School District                     |                                                 |                           |                                        | Annual Cost                |              |    |    |       |
|-------------------------------------------------------|-------------------------------------------------|---------------------------|----------------------------------------|----------------------------|--------------|----|----|-------|
| Program                                               | Service                                         | Description               | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost         | DP | MP | Notes |
| 197 CCIU Early Care and Education Center              |                                                 |                           |                                        |                            |              |    |    |       |
| 197-01                                                | Infant                                          |                           |                                        |                            |              |    |    |       |
|                                                       | Employee                                        | Per day                   | N/A                                    |                            |              |    | ✓  |       |
|                                                       | Non-Employee                                    | Per day                   | N/A                                    |                            |              |    | ✓  |       |
| 197-02 Young Toddler                                  |                                                 |                           |                                        |                            |              |    |    |       |
|                                                       | Employee                                        | Per day                   | N/A                                    |                            |              |    | ✓  |       |
|                                                       | Non-Employee                                    | Per day                   | N/A                                    |                            |              |    | ✓  |       |
| 197-03 Older Toddler                                  |                                                 |                           |                                        |                            |              |    |    |       |
|                                                       | Employee                                        | Per day                   | N/A                                    |                            |              |    | ✓  |       |
|                                                       | Non-Employee                                    | Per day                   | N/A                                    |                            |              |    | ✓  |       |
| 197-04 Preschool                                      |                                                 |                           |                                        |                            |              |    |    |       |
|                                                       | Employee                                        | Per day                   | N/A                                    |                            |              |    | ✓  |       |
|                                                       | Non-Employee                                    | Per day                   | N/A                                    |                            |              |    | ✓  |       |
| 223 CHAAMP                                            |                                                 |                           |                                        |                            |              |    |    |       |
| 223-02                                                | Tuition                                         | Per student               | \$64,498.35                            | E                          | \$307,500.00 |    | ✓  |       |
| 223-03                                                | Behavioral Mentor                               | Per student               | \$53,721.48                            |                            |              |    |    |       |
| 223-06                                                | Supplemental Behavioral Mentor - CHAAMP Program | Per hour                  | Negotiated Fee for Service             |                            |              |    |    |       |
| 223-71                                                | Other Fee for Services                          |                           | Negotiated Fee for Service             |                            |              |    |    |       |
| 226 Changes Program                                   |                                                 |                           |                                        |                            |              |    |    |       |
| 226-01                                                | Student Tuition                                 | Per day                   | \$286.14                               | E                          | \$30,750.00  |    | ✓  |       |
| 226-02                                                | Student Tuition - Summer Program                | Per day                   | Negotiated Fee for Service             |                            |              |    |    |       |
| 023 Chester County Professional Recruiting Consortium |                                                 |                           |                                        |                            |              |    |    |       |
| 23-01                                                 | Professional Recruiting Consortium              | Per professional employee | \$3.00                                 |                            |              |    | ✓  |       |
| 225 Chester County Youth Center                       |                                                 |                           |                                        |                            |              |    |    |       |
| 225-01                                                | Student Tuition                                 |                           | 1.5 times Host District's Tuition Rate |                            |              |    | ✓  |       |
| 225-02                                                | Ward of the State                               |                           | Negotiated Fee for Service             |                            |              |    |    |       |

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### West Chester Area School District

|            |                                                                 |                      |                                        | Annual Cost                |              |    |    |       |
|------------|-----------------------------------------------------------------|----------------------|----------------------------------------|----------------------------|--------------|----|----|-------|
| Program    | Service                                                         | Description          | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost         | DP | MP | Notes |
| <b>131</b> | <b>Discover Program</b>                                         |                      |                                        |                            |              |    |    |       |
| 131-01     | Vocational Specialist - Individual - LEA                        | Per hour             | \$109.93                               | E                          | \$410,000.00 |    | ✓  |       |
| 131-01.2   | Vocational Specialist - Consult - LEA                           | Per hour             | \$109.93                               |                            |              |    |    |       |
| 131-01.4   | Vocational Specialist - Individual - LEA - Telepractice         | Per hour             | \$109.93                               |                            |              |    |    |       |
| 131-01.1   | Vocational Specialist - Individual - IU Programs                | Per hour             | \$98.94                                |                            |              |    |    |       |
| 131-01.3   | Vocational Specialist - Individual - IU Programs - Telepractice | Per hour             | \$98.94                                |                            |              |    |    |       |
| 131-02     | Job Coach - Individual - LEA                                    | Per hour             | \$73.40                                |                            |              |    |    |       |
| 131-02.1   | Job Coach - Individual - IU Programs                            | Per hour             | \$66.06                                |                            |              |    |    |       |
| 131-05     | Job Coach - Group - LEA                                         | Per hour             | \$48.45                                |                            |              |    |    |       |
| 131-04     | PAES Evaluation                                                 | Per day              | \$235.18                               |                            |              |    |    |       |
| 131-05.1   | Job Coach - Group - IU Programs                                 | Per hour             | \$43.60                                |                            |              |    |    |       |
| 131-07     | Travel Training Instruction - Individual                        | Per hour             | \$110.09                               |                            |              |    |    |       |
| 131-07.1   | Travel Training Instruction - Evaluation                        | Per hour             | \$110.09                               |                            |              |    |    |       |
| 131-07.2   | Travel Training Instruction - Telepractice                      | Per hour             | \$110.09                               |                            |              |    |    |       |
| 131-09     | McCarron Dial Vocational Assessment                             | Per assessment       | \$458.38                               |                            |              |    |    |       |
| 131-12     | Travel Training Instruction - Group                             | Per hour per student | \$69.36                                |                            |              |    |    |       |
| 131-110    | Vocational Specialist - Group                                   | Per hour             | \$69.26                                |                            |              |    |    |       |
| 131-110.1  | Vocational Specialist - Group - IU Programs                     | Per hour             | \$62.33                                |                            |              |    |    |       |
| 131-71     | Discover - Other Services                                       |                      | Negotiated Fee for Service             |                            |              |    |    |       |

|            |                                                       |                  |                            |  |  |  |   |  |
|------------|-------------------------------------------------------|------------------|----------------------------|--|--|--|---|--|
| <b>132</b> | <b>Document Imaging and Record Retention Services</b> |                  |                            |  |  |  |   |  |
| 132-01     | Document Imaging and Record Retention                 | Per image charge | \$0.16                     |  |  |  | ✓ |  |
| 132-02     | Web Software Licensing                                | One time fee     | \$1,681.33                 |  |  |  |   |  |
| 132-03     | Web Maintenance Fee                                   | Annual charge    | \$588.25                   |  |  |  |   |  |
| 132-04     | CD Copies                                             |                  | Negotiated Fee for Service |  |  |  |   |  |
| 132-05     | Document Purging and Prepping, if required            | Per hour         | \$28.89                    |  |  |  |   |  |
| 132-06     | Indexing (up to 3 files)                              | Per file charge  | \$0.31                     |  |  |  |   |  |
|            | Each Additional Index                                 |                  | \$0.02                     |  |  |  |   |  |
| 132-07     | Job Pick-Up                                           | Per trip         | \$56.15                    |  |  |  |   |  |
| 132-08     | Document Destruction                                  | Per box          | \$4.01                     |  |  |  |   |  |

|            |                                                                      |             |          |  |  |  |   |  |
|------------|----------------------------------------------------------------------|-------------|----------|--|--|--|---|--|
| <b>028</b> | <b>Driver Education</b>                                              |             |          |  |  |  |   |  |
| 28-01      | Classroom Instruction                                                | Per student | \$270.00 |  |  |  | ✓ |  |
| 28-03      | Behind-the-Wheel Instruction (Intermediate Unit Provided Car)        | Per student | \$519.00 |  |  |  |   |  |
| 28-04      | Online Course                                                        | Per student | \$119.00 |  |  |  |   |  |
| 28-05      | Driver's License Test                                                | Per test    | \$100.00 |  |  |  |   |  |
| 28-06      | Driver's License Test - CCIU Driver's Ed On-Line and BTW Instruction | Per test    | \$75.00  |  |  |  |   |  |
| 28-07      | Driver's License Retest                                              | Per test    | \$60.00  |  |  |  |   |  |

All Fees are paid by parents unless otherwise agreed upon.

# CHESTER COUNTY INTERMEDIATE UNIT

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West Chester Area School District

|         |         |             |                                        | Annual Cost                |      |    |    |       |
|---------|---------|-------------|----------------------------------------|----------------------------|------|----|----|-------|
| Program | Service | Description | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost | DP | MP | Notes |

### 091 English Language Development (ELD)

|       |                           |          |                            |  |  |  |   |  |
|-------|---------------------------|----------|----------------------------|--|--|--|---|--|
| 91-01 | ELD Teacher               |          | Negotiated Fee for Service |  |  |  |   |  |
| 91-02 | Individual Services       | Per hour | \$164.40                   |  |  |  | ✓ |  |
| 91-03 | Group (2 or more)         | Per hour | \$83.77                    |  |  |  |   |  |
| 91-05 | Reimbursable Travel       |          | Negotiated Fee for Service |  |  |  |   |  |
| 91-06 | ELD Consultation Services | Per hour | \$164.40                   |  |  |  |   |  |
| 91-71 | Other Fee for Service     |          | Negotiated Fee for Service |  |  |  |   |  |

### 098 Food Service

#### Elementary

|       |                   |  |        |  |  |  |   |  |
|-------|-------------------|--|--------|--|--|--|---|--|
| 98-01 | Breakfast         |  | \$1.70 |  |  |  | ✓ |  |
| 98-02 | Reduced Breakfast |  | \$0.30 |  |  |  |   |  |
| 98-03 | Lunch             |  | \$3.25 |  |  |  |   |  |
| 98-04 | Reduced Lunch     |  | \$0.40 |  |  |  |   |  |
| 98-05 | Milk              |  | \$0.60 |  |  |  |   |  |
| 98-10 | Adult Lunch       |  | \$4.75 |  |  |  |   |  |

#### Secondary

|       |                   |  |        |  |  |  |   |  |
|-------|-------------------|--|--------|--|--|--|---|--|
| 98-11 | Breakfast         |  | \$1.70 |  |  |  | ✓ |  |
| 98-12 | Reduced Breakfast |  | \$0.30 |  |  |  |   |  |
| 98-06 | Lunch             |  | \$3.25 |  |  |  |   |  |
| 98-07 | Reduced Lunch     |  | \$0.40 |  |  |  |   |  |
| 98-08 | Milk              |  | \$0.60 |  |  |  |   |  |
| 98-09 | Adult Lunch       |  | \$4.75 |  |  |  |   |  |

### 133 Gateway

|        |                  |              |          |   |             |  |   |  |
|--------|------------------|--------------|----------|---|-------------|--|---|--|
| 133-03 | Full Day Program | Per day      | \$189.03 | E | \$61,500.00 |  | ✓ |  |
| 133-04 | Half Day Program | Per half day | \$127.74 |   |             |  |   |  |

### 130 Home and Community Services

|        |                                    |          |                            |   |              |  |   |  |
|--------|------------------------------------|----------|----------------------------|---|--------------|--|---|--|
| 130-08 | Personal Care Assistant Level 2    | Per hour | \$34.41                    | E | \$546,325.00 |  | ✓ |  |
| 130-09 | Personal Care Assistant Level 1    | Per hour | Negotiated Fee for Service |   |              |  |   |  |
| 130-10 | ACS Registered Behavior Technician | Per hour | \$37.41                    |   |              |  |   |  |
| 130-11 | Contracted Para Educator Level 1   | Per hour | Negotiated Fee for Service |   |              |  |   |  |
| 130-12 | Contracted Para Educator Level 2   | Per hour | Negotiated Fee for Service |   |              |  |   |  |

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### West Chester Area School District

|         |         |             |                                        | Annual Cost                |      |    |    |       |
|---------|---------|-------------|----------------------------------------|----------------------------|------|----|----|-------|
| Program | Service | Description | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost | DP | MP | Notes |

#### 012 Information Technology

##### General Consulting/Help Desk

|        |                                                     |                                                |                            |  |  |  |  |  |
|--------|-----------------------------------------------------|------------------------------------------------|----------------------------|--|--|--|--|--|
| 012-02 | Hourly On-Site                                      |                                                | \$60.00                    |  |  |  |  |  |
| 012-03 | Hourly Off-Site                                     |                                                | \$50.00                    |  |  |  |  |  |
| 012-11 | Advanced Consulting on Client's Site                | Per hour                                       | \$80.00                    |  |  |  |  |  |
| 012-15 | Advanced Consulting off Client's Site               | Per hour                                       | \$70.00                    |  |  |  |  |  |
| 012-04 | Specialized Consulting on Client's Site             | Per hour                                       | \$100.00                   |  |  |  |  |  |
| 012-16 | Specialized Consulting off Client's Site            | Per hour                                       | \$90.00                    |  |  |  |  |  |
| 012-10 | Individual Contracts for Large or on-Going Projects |                                                | Negotiated Fee for Service |  |  |  |  |  |
| 012-13 | Off Site ("send in") Computer Repair                | Per unit + parts (no charge for warranty work) | \$100.00                   |  |  |  |  |  |
| 012-14 | Bench Fee for Labor Less Than 30 Minutes            |                                                | \$50.00                    |  |  |  |  |  |
| 012-05 | Data Transfer During Repair                         |                                                | \$50.00                    |  |  |  |  |  |

##### Telecommunications Specialist Services

|        |                                                  |          |                            |  |  |  |  |  |
|--------|--------------------------------------------------|----------|----------------------------|--|--|--|--|--|
| 012-17 | Telecommunication Specialist Consulting Services | Per hour | \$75.00                    |  |  |  |  |  |
| 012-18 | Systems Operations and Administration            |          | Negotiated Fee for Service |  |  |  |  |  |

#### 002 Innovative Educational Services

##### General Technology Consulting

|       |                                                        |          |                                   |  |  |  |  |  |
|-------|--------------------------------------------------------|----------|-----------------------------------|--|--|--|--|--|
| 02-26 | Help Desk Support Onsite                               |          | \$60.00                           |  |  |  |  |  |
| 02-27 | Help Desk Support Offsite                              |          | \$50.00                           |  |  |  |  |  |
| 02-28 | Network Systems Support on Client's Site               | Per hour | \$80.00                           |  |  |  |  |  |
| 02-29 | Network Systems Support off Client's Site              | Per hour | \$70.00                           |  |  |  |  |  |
| 02-30 | Network Systems Engineering on Client's Site           | Per hour | \$100.00                          |  |  |  |  |  |
| 02-31 | Network Systems Engineering off Client's Site          | Per hour | \$90.00                           |  |  |  |  |  |
| 02-47 | Web Page Development                                   | Per hour | \$75.00                           |  |  |  |  |  |
| 02-21 | Conferences, Seminars, Workshops                       |          | Negotiated Fee for Service        |  |  |  |  |  |
| 02-81 | IEP Writer Consortium                                  |          | Based on # of Consortium Students |  |  |  |  |  |
| 02-58 | Database Development                                   | Per hour | \$80.00                           |  |  |  |  |  |
| 02-59 | Custom Reporting                                       | Per hour | \$80.00                           |  |  |  |  |  |
| 02-61 | Customization and Support of Existing Database Systems | Per hour | \$80.00                           |  |  |  |  |  |
| 02-93 | PIMS-Child Accounting                                  | Per hour | \$80.00                           |  |  |  |  |  |
| 02-94 | Data Governance                                        | Per hour | \$80.00                           |  |  |  |  |  |
| 02-46 | Network Architecture Onsite                            |          | \$120.00                          |  |  |  |  |  |
| 02-54 | Network Architecture Offsite                           | Per hour | \$110.00                          |  |  |  |  |  |
| 02-95 | Enterprise Architecture Onsite                         | Per hour | \$135.00                          |  |  |  |  |  |
| 02-96 | Enterprise Architecture Offsite                        | Per hour | \$125.00                          |  |  |  |  |  |
| 02-97 | Technology Strategic Planning Consulting               | Per hour | Negotiated Fee for Service        |  |  |  |  |  |
| 02-98 | Technology P.D. Facilitation, Leadership Consulting    | Per hour | Negotiated Fee for Service        |  |  |  |  |  |



# CHESTER COUNTY INTERMEDIATE UNIT

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| West Chester Area School District                           |                                             |                           |                                               | Annual Cost                |      |    |    |       |  |
|-------------------------------------------------------------|---------------------------------------------|---------------------------|-----------------------------------------------|----------------------------|------|----|----|-------|--|
| Program                                                     | Service                                     | Description               | Chester County Schools Pricing 2022-23        | Estimate (E)<br>Actual (A) | Cost | DP | MP | Notes |  |
| 002                                                         | Innovative Educational Services (Continued) |                           |                                               |                            |      |    |    |       |  |
|                                                             | Live Streaming Services                     |                           |                                               |                            |      |    |    |       |  |
| 02-36                                                       | On-Site Support                             | Per hour per person       | \$150.00                                      |                            |      |    | ✓  |       |  |
|                                                             | Teacher Center Services                     |                           |                                               |                            |      |    |    |       |  |
| 02-04                                                       | Lamination                                  | Per linear foot           | \$0.55                                        |                            |      |    | ✓  |       |  |
|                                                             | Lamination Requiring Double Pass            |                           | \$2.10                                        |                            |      |    | ✓  |       |  |
| 02-79                                                       | Full-Color Poster Printing                  |                           |                                               |                            |      |    |    |       |  |
|                                                             | Jumbo 28" x 40"                             |                           | \$5.35                                        |                            |      |    | ✓  |       |  |
|                                                             | Large 22" x 34"                             |                           | \$4.85                                        |                            |      |    | ✓  |       |  |
|                                                             | Posterboard 22" x 28"                       |                           | \$4.60                                        |                            |      |    | ✓  |       |  |
|                                                             | Medium 17" x 22"                            |                           | \$4.35                                        |                            |      |    | ✓  |       |  |
|                                                             | Small 11" x 17"                             |                           | \$3.85                                        |                            |      |    | ✓  |       |  |
| Note: Mounted on Posterboard add \$.50; Laminated add \$.75 |                                             |                           |                                               |                            |      |    |    |       |  |
| 02-09                                                       | All Other Production                        | Per hour + materials      | \$15.50                                       |                            |      |    | ✓  |       |  |
|                                                             | Hosted Services                             |                           |                                               |                            |      |    |    |       |  |
|                                                             | Co-Location                                 | Per backup unit per month | \$75 first unit,<br>\$25 each additional unit |                            |      |    | ✓  |       |  |
|                                                             | Video Media Services                        |                           |                                               |                            |      |    |    |       |  |
|                                                             | Discovery Education Streaming               | Per student               | \$1.50 - \$2.10                               |                            |      |    | ✓  |       |  |
|                                                             | Video Production                            |                           |                                               |                            |      |    |    |       |  |
| 02-15                                                       | Script Writing/Editing                      | Per hour                  | \$75.00                                       |                            |      |    | ✓  |       |  |
| 02-48                                                       | Video Editing                               | Per hour                  | \$75.00                                       |                            |      |    | ✓  |       |  |
| 02-16                                                       | Computer Graphics and Animation             | Per hour                  | \$75.00                                       |                            |      |    | ✓  |       |  |
| 02-17                                                       | On Location Video Shoot                     | Per hour                  | \$75.00                                       |                            |      |    | ✓  |       |  |
| 02-34                                                       | Video Digitizing and Compression            | Per hour                  | \$75.00                                       |                            |      |    | ✓  |       |  |
|                                                             | Online Program Design                       |                           |                                               |                            |      |    |    |       |  |
| 02-74                                                       | Web-Based Learning Solutions/Development    | Per Hour                  | \$100.00                                      |                            |      |    | ✓  |       |  |
| 02-82                                                       | Online Learning Consultation and Support    | Per hour                  | \$65.00                                       |                            |      |    | ✓  |       |  |

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| West Chester Area School District |                                                     |                                                               |                                        | Annual Cost                |              |    |    |       |
|-----------------------------------|-----------------------------------------------------|---------------------------------------------------------------|----------------------------------------|----------------------------|--------------|----|----|-------|
| Program                           | Service                                             | Description                                                   | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost         | DP | MP | Notes |
| <b>002</b>                        | <b>Innovative Educational Services (Continued)</b>  |                                                               |                                        |                            |              |    |    |       |
|                                   | <b>Curriculum Consortium/Consulting</b>             |                                                               |                                        |                            |              |    |    |       |
| 01-04                             | Grant Writing                                       |                                                               | Negotiated Fee for Service             |                            |              |    | ✓  |       |
| 194-01                            | Curriculum Audits                                   |                                                               | Negotiated Fee for Service             |                            |              |    | ✓  |       |
| 194-02                            | Instructional Coaching                              | Per hour                                                      | Negotiated Fee for Service             |                            |              |    |    |       |
| 194-03                            | Conferences, Seminars, Workshops                    |                                                               | Negotiated Fee for Service             |                            |              |    |    |       |
| <b>277</b>                        | <b>Instructional Coaching</b>                       |                                                               |                                        |                            |              |    |    |       |
| 277-03                            | Instructional Coaching                              | Per hour                                                      | \$124.08                               |                            |              |    | ✓  |       |
| <b>010</b>                        | <b>IU General Administration</b>                    |                                                               |                                        |                            |              |    |    |       |
| 10-01                             | Business Office/Accounting Services                 |                                                               | Negotiated Fee for Service             |                            |              |    | ✓  |       |
| <b>011</b>                        | <b>Joint Purchasing Marketplace</b>                 |                                                               |                                        |                            |              |    |    |       |
| 11-03                             | Percentage of Award                                 |                                                               | No Charge                              |                            |              |    | ✓  |       |
| <b>022</b>                        | <b>Management Consultation Service</b>              |                                                               |                                        |                            |              |    |    |       |
| 22-01                             | Management Consultation                             |                                                               | Negotiated Fee for Service             |                            |              |    | ✓  |       |
| 22-02                             | Superintendent Search                               |                                                               | No Charge                              |                            |              |    | ✓  |       |
| <b>079</b>                        | <b>Occupational Education</b>                       |                                                               |                                        |                            |              |    |    |       |
| 79-01                             | Secondary Occupational Education                    | Per full time secondary student                               | \$20,688.00                            | <b>A</b>                   | \$ 2,859,354 | ✓  |    |       |
|                                   |                                                     | Per half time secondary student                               | \$10,344.00                            |                            |              |    |    |       |
|                                   |                                                     | Academic Rate per FTE                                         | \$10,378.00                            |                            |              |    |    |       |
| 79-02                             | Nursery School Program (per month/per child charge) | Per month per child charge                                    | \$33.00                                |                            |              |    |    |       |
| 79-04                             | Occupational Assessment Individual                  | Per 6 hours testing and/or counseling (includes \$25 app fee) | \$322.00                               |                            |              |    |    |       |
|                                   | Interest Inventory Only                             | Interest inventory only                                       | \$84.00                                |                            |              |    |    |       |
| 79-05                             | Contracted Rate                                     | Per 6 hours of testing and/or counseling                      | \$279.00                               |                            |              |    |    |       |
| 79-33                             | Instruction in the Home                             | Per hour                                                      | \$53.00                                |                            |              |    |    |       |
|                                   | ESL Services TCHS-PC(Individual)                    | Each                                                          | \$70.00                                |                            |              |    |    |       |

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### West Chester Area School District

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|---------|---------|-------------|----------------------------------------|----------------------------|------|----|----|-------|
| Program | Service | Description | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost | DP | MP | Notes |

#### 079 Occupational Education (Continued)

|       |                                                               |                          |           |  |  |  |   |  |
|-------|---------------------------------------------------------------|--------------------------|-----------|--|--|--|---|--|
|       | <b>CareerScope Assessment</b>                                 |                          |           |  |  |  |   |  |
| 79-50 | Assessments for Students Attending the TCHS                   |                          | No Charge |  |  |  |   |  |
| 79-51 | Assessments for Individuals Not Attending the TCHS (two tier) | For up to 10 assessments | \$251.00  |  |  |  | ✓ |  |

#### 191 Options/Transition

|          |                                       |                     |                            |   |             |  |   |  |
|----------|---------------------------------------|---------------------|----------------------------|---|-------------|--|---|--|
| 191-11   | Options -Special Ed - Full Day        | Per day             | \$320.12                   | E | \$41,000.00 |  | ✓ |  |
| 191-09   | Options -Emotional Support - Half Day | Per half day        | \$192.08                   |   |             |  |   |  |
| 191-07.1 | Options - ESY                         | Per student per day | Negotiated Fee for Service |   |             |  |   |  |
| 191-08   | Transitions - Full Day                | Per day             | \$244.56                   |   |             |  |   |  |
| 191-08.1 | Transitions - Half Day                | Per half day        | \$122.27                   |   |             |  |   |  |
| 191.71   | Other Fee for Services                |                     | Negotiated Fee for Service |   |             |  |   |  |
| 197-07   | Career Academy                        | Per year            | \$36,684.32                |   |             |  |   |  |
| 191-05   | Career Academy - 1/2 time             | Per year            | \$22,010.60                |   |             |  |   |  |

#### 085 Practical Nursing

|       |                                               |                                                             |                      |  |  |  |   |  |
|-------|-----------------------------------------------|-------------------------------------------------------------|----------------------|--|--|--|---|--|
| 85-01 | Student Tuition                               | Per hour of instruction                                     | \$12.60              |  |  |  | ✓ |  |
|       |                                               | Per hour (dependent on intensity of curriculum development) |                      |  |  |  |   |  |
| 85-02 | Individualized Health-Related Training        |                                                             | \$22-\$47            |  |  |  |   |  |
|       |                                               | Per hour (dependent on intensity of curriculum development) |                      |  |  |  |   |  |
| 85-03 | Continuing Education for Practicing LPN's     |                                                             | \$22-\$47            |  |  |  |   |  |
|       |                                               | Per hour (dependent on intensity of curriculum development) |                      |  |  |  |   |  |
| 85-04 | Skill Development Courses/NCLEX Review Course |                                                             | \$12-\$27            |  |  |  |   |  |
| 85-05 | Registration Fee                              | Per student/program                                         | \$339.00             |  |  |  |   |  |
| 85-06 | Technology Fee                                | Per student/level                                           | \$84.00              |  |  |  |   |  |
| 85-08 | Malpractice Insurance                         | Per student                                                 | \$26.50              |  |  |  |   |  |
| 85-09 | Graduation Fee                                | Per student/program                                         | \$157.00             |  |  |  |   |  |
| 85-10 | Activity Fee                                  | Per student/level                                           | \$18.25              |  |  |  |   |  |
| 85-11 | Duplication Fee                               | Per student/level                                           | \$63.00              |  |  |  |   |  |
| 85-12 | Textbooks, Lab Kits, and Computer Programs    |                                                             | Current retail price |  |  |  |   |  |
| 85-13 | Application Fee (includes entrance test fee)  | Per student/program                                         | \$78.00              |  |  |  |   |  |
| 85-14 | Lab Fee                                       | Per student/level                                           | \$53.00              |  |  |  |   |  |

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### West Chester Area School District

|            |                                                                |                     |                                        | Annual Cost                |              |    |    |                     |
|------------|----------------------------------------------------------------|---------------------|----------------------------------------|----------------------------|--------------|----|----|---------------------|
| Program    | Service                                                        | Description         | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost         | DP | MP | Notes               |
| <b>038</b> | <b>Preschool Special Education Early Intervention Services</b> |                     |                                        |                            |              |    |    |                     |
| 38-00      | Preschool Services                                             |                     | Negotiated Fee for Service             | E                          | \$251,074.00 |    | ✓  |                     |
| 38-01      | Tuition for Half Day Sessions for Non-Eligible Children to     | Per half day charge | \$13.96                                |                            |              |    |    |                     |
| 38-06      | Speech Services/Case Mgmt (Individual)                         | Per hour            | \$209.58                               |                            |              |    |    |                     |
| 38-06.1    | Speech Services/Case Mgmt (Individual) - Telepractice          | Per hour            | \$209.58                               |                            |              |    |    |                     |
| 38-07      | Speech Services/Case Mgmt (Group)                              | Per hour            | \$104.80                               |                            |              |    |    |                     |
| 38-07.1    | Speech Services/Case Mgmt (Group) - Telepractice               | Per hour            | \$104.80                               |                            |              |    |    |                     |
| 38-08      | Itinerant Services/Case Mgmt (Individual)                      | Per hour            | \$206.64                               |                            |              |    |    |                     |
| 38-08.3    | Itinerant Services/Case Mgmt (Individual) - Telepractice       | Per hour            | \$206.64                               |                            |              |    |    |                     |
| 38-09      | Itinerant Services/Case Mgmt (Group)                           | Per hour            | \$103.33                               |                            |              |    |    |                     |
| 38-09.1    | Itinerant Services/Case Mgmt (Group) - Telepractice            | Per hour            | \$103.33                               |                            |              |    |    |                     |
| 38-11      | Developmental Screening/Evaluation                             | Per student         | \$782.62                               |                            |              |    |    |                     |
| 38-12      | Speech/Language Screening/Evaluation                           | Per hour            | Negotiated Fee for Service             |                            |              |    |    |                     |
| 38-21      | Evaluation Services                                            | Per eval            | Negotiated Fee for Service             |                            |              |    |    |                     |
| 38-14      | Early Intervention - First Steps                               | Per student         | \$26,882.88                            |                            |              |    |    |                     |
| 38-18      | Classroom Based - Full Day, Year Round                         | Per student         | \$40,402.78                            |                            |              |    |    |                     |
| 38-19      | Classroom Based - Half Day, Year Round                         | Per student         | \$14,140.96                            |                            |              |    |    |                     |
| 38-20      | Classroom Based - Half Day, Year Round 2 days per week         | Per student         | \$7,070.50                             |                            |              |    |    |                     |
| 38-22      | LPN EI Services                                                | Per hour            | Negotiated Fee for Service             |                            |              |    |    |                     |
| 38-23      | RN EI Services                                                 | Per hour            | Negotiated Fee for Service             |                            |              |    |    |                     |
|            | <b>Occupational Therapy</b>                                    |                     |                                        |                            |              |    |    |                     |
| 38-25      | Austill's Travel - EI                                          |                     | Negotiated Fee for Service             |                            |              |    | ✓  | See services below. |
| 38-26      | OT (Individual)                                                | Per hour            | \$86.47                                |                            |              |    |    |                     |
| 38-26.2    | OT (Individual) - Telepractice                                 | Per hour            | \$86.47                                |                            |              |    |    |                     |
| 38-26.1    | COTA (Individual)                                              | Per hour            | \$74.06                                |                            |              |    |    |                     |
| 38-27      | OT (Group)                                                     | Per hour            | \$43.09                                |                            |              |    |    |                     |
| 38-27.2    | OT (Group) - Telepractice                                      | Per hour            | \$43.09                                |                            |              |    |    |                     |
| 38-27.1    | COTA (Group)                                                   | Per hour            | \$36.88                                |                            |              |    |    |                     |
|            | <b>Physical Therapy</b>                                        |                     |                                        |                            |              |    |    |                     |
| 38-28      | PT (Individual)                                                | Per hour            | \$86.27                                |                            |              |    | ✓  | See services below. |
| 38-28.2    | PT (Individual) - Telepractice                                 | Per hour            | \$86.27                                |                            |              |    |    |                     |
| 38-28.1    | PTA (Individual)                                               | Per hour            | \$74.06                                |                            |              |    |    |                     |
| 38-29      | PT (Group)                                                     | Per hour            | \$43.09                                |                            |              |    |    |                     |
| 38-29.2    | PT (Group) - Telepractice                                      | Per hour            | \$43.09                                |                            |              |    |    |                     |
| 38-29.1    | PTA (Group)                                                    | Per hour            | \$40.56                                |                            |              |    |    |                     |
| 38-32      | Add'l Services Preschool K-5 Eligible Students                 |                     | Negotiated Fee for Service             |                            |              |    |    |                     |
| 38-42      | District PCA Services (SA) - Preschool (K-5)                   | Per hour            | Negotiated Fee for Service             |                            |              |    |    |                     |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2022-23 MARKETPLACE PROGRAMS PRICING

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| West Chester Area School District |                                            |                                                                  |                                        | Annual Cost                |             |    |    |       |
|-----------------------------------|--------------------------------------------|------------------------------------------------------------------|----------------------------------------|----------------------------|-------------|----|----|-------|
| Program                           | Service                                    | Description                                                      | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost        | DP | MP | Notes |
| <b>111</b>                        | <b>Prison Education Program</b>            |                                                                  |                                        |                            |             |    |    |       |
| 111-01                            | Student Tuition                            | Per year                                                         | 1.5 times Host District's Tuition Rate |                            |             |    | ✓  |       |
| <b>184</b>                        | <b>Professional Learning</b>               |                                                                  |                                        |                            |             |    |    |       |
| 184-01                            | Continuing Professional Education Courses  | Per credit plus materials and/or site fees as printed in catalog | \$165.00 - \$205.00                    |                            |             |    | ✓  |       |
| <b>019</b>                        | <b>Public Relations Consultation</b>       |                                                                  |                                        |                            |             |    |    |       |
| 19-01                             | Public Relations Consultation              |                                                                  | Negotiated Fee for Service             |                            |             |    | ✓  |       |
| 19-02                             | Duplication                                |                                                                  |                                        |                            |             |    |    |       |
|                                   | Black & White Copying                      | Per copy single side                                             | \$0.13                                 |                            |             |    |    |       |
|                                   |                                            | Per copy double side                                             | \$0.17                                 |                            |             |    |    |       |
|                                   | Color Copying                              |                                                                  |                                        |                            |             |    |    |       |
|                                   | 8 1/2 X 11 and 11 X 14 Regular Paper       | Per copy single side                                             | \$0.39                                 |                            |             |    |    |       |
|                                   |                                            | Per copy double side                                             | \$0.60                                 |                            |             |    |    |       |
|                                   | 8 1/2 X 11 and 11 X 14 Cover Stock         | Per copy single side                                             | \$0.42                                 |                            |             |    |    |       |
|                                   |                                            | Per copy double side                                             | \$0.60                                 |                            |             |    |    |       |
|                                   | 11 X 17 and 12 X 18 Bond Paper             | Per copy single side                                             | \$0.67 - \$3.51                        |                            |             |    |    |       |
|                                   |                                            | Per copy double side                                             | \$0.87 - \$4.69                        |                            |             |    |    |       |
| 19-03                             | Folding, Binding                           | Per hour                                                         | \$20.46                                |                            |             |    |    |       |
| 19-04                             | Typesetting                                | Per hour (minimum \$25)                                          | \$25.65                                |                            |             |    |    |       |
| 19-05                             | Layout/Graphic Design (Desktop Publishing) | Per hour + materials + printing                                  | \$51.32                                |                            |             |    |    |       |
| 19-06                             | Photography                                | Per hour plus travel time and film                               | \$76.97                                |                            |             |    |    |       |
| 19-07                             | Web Design                                 | Per hour                                                         | \$64.06                                |                            |             |    |    |       |
| <b>031</b>                        | <b>REACH/CARE</b>                          |                                                                  |                                        |                            |             |    |    |       |
| 31-01                             | REACH                                      | Per student per day                                              | \$286.14                               | E                          | \$51,250.00 |    | ✓  |       |
| 31-01.2                           | CARE                                       | Per student per day                                              | \$300.70                               |                            |             |    |    |       |
| 31-02                             | REACH Summer Program - ESY                 | Per student per day                                              | Negotiated Fee for Service             |                            |             |    |    |       |
| 31-02.2                           | CARE Summer Program - ESY                  | Per student per day                                              | Negotiated Fee for Service             |                            |             |    |    |       |

# CHESTER COUNTY INTERMEDIATE UNIT

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### West Chester Area School District

|         |         |             |                                        | Annual Cost                |      |    |    |       |
|---------|---------|-------------|----------------------------------------|----------------------------|------|----|----|-------|
| Program | Service | Description | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost | DP | MP | Notes |

#### 037 School Based ACCESS Program

|         |                                                           |                 |         |   |            |  |   |  |
|---------|-----------------------------------------------------------|-----------------|---------|---|------------|--|---|--|
| 37-70   | ACCESS Billing                                            | Per transaction | \$1.97  | E | \$3,075.00 |  | ✓ |  |
| 37-03.1 | MA Medical Authorizations by CRNP                         | Per IEP         | \$9.90  |   |            |  |   |  |
| 37-03.2 | MA Medical Authorizations by Physician for PCA and AT Ser | Per IEP         | \$32.63 |   |            |  |   |  |

#### 030 Special Education

##### Child Development Center (CDC) - Market Value Proportionate Share of Building Cost Plus:

|         |                                        |          |             |   |              |   |  |  |
|---------|----------------------------------------|----------|-------------|---|--------------|---|--|--|
| 30-01   | Learning Support Student               | Per year | \$31,940.87 | E | \$ 1,881,403 | ✓ |  |  |
| 30-01.1 | Learning Support Student - 1/2 Time    | Per year | \$19,162.78 |   |              |   |  |  |
| 30-02   | Life Skills Support Student            | Per year | \$33,421.56 |   |              |   |  |  |
| 30-02.1 | Life Skills Support Student - 1/2 Time | Per year | \$20,052.92 |   |              |   |  |  |
| 30-03   | Multi-Disabilities Support Students    | Per year | \$41,301.13 |   |              |   |  |  |
| 30-03.1 | Autistic Support                       | Per year | \$40,332.10 |   |              |   |  |  |
| 30-3.3  | Autistic Support VB Class              | Per year | \$67,236.87 |   |              |   |  |  |
| 30-04   | Emotional Support Student              | Per year | \$44,812.60 |   |              |   |  |  |

##### Related Services for the Child Development Center:

##### Speech Session - CDC & Learning Center

|         |                                                   |          |            |  |  |   |  |                     |
|---------|---------------------------------------------------|----------|------------|--|--|---|--|---------------------|
| 30-05   | Speech (Individual) - CDC & LC                    | Per hour | \$175.36   |  |  | ✓ |  | See services below. |
| 30-05.1 | Speech (Individual) - CDC & LC - Telepractice     | Per hour | \$175.36   |  |  |   |  |                     |
| 30-06   | Speech (Group) - CDC & LC                         | Per hour | \$87.68    |  |  |   |  |                     |
| 30-06.1 | Speech (Group) - CDC & LC - Telepractice          | Per hour | \$87.68    |  |  |   |  |                     |
| 30-06.2 | Speech (Consultation) - CDC & LC                  | Per hour | \$175.36   |  |  |   |  |                     |
| 30-06.3 | Speech/Language Evaluation - CDC & LC             | Per day  | \$873.82   |  |  |   |  |                     |
| 30-06.4 | Specialized Speech/Language Evaluation - CDC & LC | Per day  | \$1,210.01 |  |  |   |  |                     |

##### Occupational Therapy - CDC & Learning Center

|         |                                           |          |                            |  |  |   |  |                     |
|---------|-------------------------------------------|----------|----------------------------|--|--|---|--|---------------------|
| 30-07   | Austill's Travel - CDC & LC               |          | Negotiated Fee for Service |  |  | ✓ |  | See services below. |
| 30-08   | OT (Individual) - CDC & LC                | Per hour | \$78.83                    |  |  |   |  |                     |
| 30-08.2 | OT (Individual) - CDC & LC - Telepractice | Per hour | \$78.83                    |  |  |   |  |                     |
| 30-08.1 | COTA Individual - CDC & LC                | Per hour | \$67.61                    |  |  |   |  |                     |
| 30-09   | OT Group - CDC & LC                       | Per hour | \$41.24                    |  |  |   |  |                     |
| 30-09.2 | OT (Group) - CDC & LC - Telepractice      | Per hour | \$41.24                    |  |  |   |  |                     |
| 30-09.1 | COTA Group - CDC & LC                     | Per hour | \$35.39                    |  |  |   |  |                     |

# CHESTER COUNTY INTERMEDIATE UNIT

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| West Chester Area School District |                                               |                            |                                        | Annual Cost                |             |    |    |                     |
|-----------------------------------|-----------------------------------------------|----------------------------|----------------------------------------|----------------------------|-------------|----|----|---------------------|
| Program                           | Service                                       | Description                | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost        | DP | MP | Notes               |
| 030                               | Special Education(Continued)                  |                            |                                        |                            |             |    |    |                     |
|                                   | Physical Therapy - CDC                        |                            |                                        |                            |             |    |    |                     |
| 30-10                             | PT (Individual) - CDC & LC                    | Per hour                   | \$78.83                                |                            |             |    | ✓  | See services below. |
| 30-10.2                           | PT (Individual) - CDC & LC - Telepractice     | Per hour                   | \$78.83                                |                            |             |    |    |                     |
| 30-10.1                           | PT (Individual) - CDC & LC - PTA              | Per hour                   | \$67.61                                |                            |             |    |    |                     |
| 30-11                             | PT (Group) - CDC & LC                         | Per hour                   | \$41.24                                |                            |             |    |    |                     |
| 30-11.2                           | PT (Group) - CDC & LC - Telepractice          | Per hour                   | \$41.24                                |                            |             |    |    |                     |
| 30-11.1                           | PT (Group) - CDC & LC - PTA                   | Per hour                   | \$35.39                                |                            |             |    |    |                     |
|                                   | CDC Other Programs                            |                            |                                        |                            |             |    |    |                     |
| 30-12                             | Hearing Therapy - CDC & LC                    | Per hour                   | \$213.96                               |                            |             |    | ✓  | See services below. |
| 30-13                             | Itinerant Vision Services - CDC & LC          | Per hour                   | \$178.05                               |                            |             |    |    |                     |
| 30-13.1                           | Orientation & Mobility - CDC & LC             | Per hour                   | \$178.18                               |                            |             |    |    |                     |
|                                   | Related Services for Cross District Programs: |                            |                                        |                            |             |    |    |                     |
|                                   | Speech/Language Therapy Session per Week      |                            |                                        |                            |             |    |    |                     |
| 30-23                             | Speech (Individual)                           | Per 1/2 hour               | \$87.68                                |                            |             |    | ✓  | See services below. |
| 30-23                             | Speech (Individual)                           | Per hour                   | \$175.37                               |                            |             |    |    |                     |
| 30-66.9                           | Speech (Individual) - Telepractice            | Per hour                   | \$175.37                               |                            |             |    |    |                     |
| 30-24                             | Speech (Group)                                | Per hour                   | \$87.68                                |                            |             |    |    |                     |
| 30-67.1                           | Speech (Group) - Telepractice                 | Per hour                   | \$87.68                                |                            |             |    |    |                     |
| 30-24.6                           | Speech Consultation                           | Per hour                   | \$175.37                               |                            |             |    |    |                     |
|                                   | Occupational Therapy                          |                            |                                        |                            |             |    |    |                     |
| 30-26                             | OT (Individual)                               | Per hour                   | \$71.02                                | E                          | \$93,041.00 |    | ✓  |                     |
| 30-26.4                           | OT (Individual) - Telepractice                | Per hour                   | \$71.02                                |                            |             |    |    |                     |
| 30-26.1                           | COTA (Individual)                             | Per hour                   | \$60.86                                |                            |             |    |    |                     |
| 30-27                             | OT (Group)                                    | Per hour                   | \$35.50                                |                            |             |    |    |                     |
| 30-27.2                           | OT (Group) - Telepractice                     | Per hour                   | \$35.50                                |                            |             |    | ✓  |                     |
| 30-27.1                           | COTA (Group)                                  | Per hour                   | \$30.50                                |                            |             |    |    |                     |
| 30-25                             | Austill's Travel                              | Negotiated Fee for Service |                                        |                            |             |    |    |                     |
|                                   | Physical Therapy                              |                            |                                        |                            |             |    |    |                     |
| 30-28                             | PT (Individual)                               | Per hour                   | \$71.02                                | E                          | \$93,041.00 |    | ✓  |                     |
| 30-28.4                           | PT (Individual) - Telepractice                | Per hour                   | \$71.02                                |                            |             |    |    |                     |
| 30-28.1                           | PTA (Individual)                              | Per hour                   | \$60.86                                |                            |             |    |    |                     |
| 30-29                             | PT (Group)                                    | Per hour                   | \$35.50                                |                            |             |    |    |                     |
| 30-29.1                           | PTA (Group)                                   | Per hour                   | \$30.50                                |                            |             |    |    |                     |
| 30-29.2                           | PT (Group) - Telepractice                     | Per hour                   | \$35.50                                |                            |             |    |    |                     |

# CHESTER COUNTY INTERMEDIATE UNIT

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West Chester Area School District

|         |                                                |                             |                                        | Annual Cost                |              |    |    |       |
|---------|------------------------------------------------|-----------------------------|----------------------------------------|----------------------------|--------------|----|----|-------|
| Program | Service                                        | Description                 | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost         | DP | MP | Notes |
| 030     | <b>Special Education(Continued)</b>            |                             |                                        |                            |              |    |    |       |
|         | <b>Itinerant Services:</b>                     |                             |                                        |                            |              |    |    |       |
| 30-30   | Itinerant Hearing Services                     | Per hour                    | \$213.96                               | E                          | \$634,669.00 |    | ✓  |       |
| 30-30.4 | Hearing Services - Telepractice                | Per hour                    | \$213.96                               |                            |              |    |    |       |
| 30-30.1 | Hearing Evaluation/Screening                   | Per hour                    | \$213.96                               |                            |              |    |    |       |
| 30-30.2 | Contracted Hearing Services                    |                             | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-31   | Itinerant Vision Services                      | Per hour                    | \$178.05                               |                            |              |    |    |       |
| 30-31.1 | Orientation & Mobility                         | Per hour                    | \$178.05                               |                            |              |    |    |       |
| 30-31.2 | Vision Service Evaluation/Screening            | Per hour                    | \$178.05                               |                            |              |    |    |       |
| 30-31.3 | Vision Service O&M Evaluation/Screening        | Per hour                    | \$178.05                               |                            |              |    |    |       |
| 30-31.4 | Vision Assistive Technology Evaluation         | Per hour                    | \$178.05                               |                            |              |    |    |       |
| 30-31.5 | Vision Service Purchase/Repair                 |                             | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-31.6 | Contracted Vision Services                     |                             | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-31.7 | Vision - Braille Transcription                 |                             | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-31.8 | Vision - Telepractice                          |                             | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-32   | Speech/Language Itinerant Teacher              | Per position                | \$132,788.43                           |                            |              |    |    |       |
| 30-32.2 | Speech/Language Telepractice Teacher           | Per position                | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-66   | Speech/Language Evaluation                     | Per day                     | \$873.82                               |                            |              |    |    |       |
| 30-66.1 | Bilingual Speech/Language Evaluation           | Per evaluation              | \$1,043.09                             |                            |              |    |    |       |
| 30-66.2 | Specialized Speech/Language Evaluation         | Per evaluation              | \$1,210.01                             |                            |              |    |    |       |
| 30-66.3 | Other Speech/Language Services                 |                             | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-66.4 | Speech Therapist Emergency Certified           | Long term                   | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-66.5 | Speech Therapist Emergency Certified           | Per day (Less than 20 days) | \$293.03                               |                            |              |    |    |       |
| 30-66.6 | Feeding and Swallowing Services - Therapist    | Per hour                    | \$175.36                               |                            |              |    |    |       |
| 30-66.7 | Feeding and Swallowing Services - Assistant    | Per hour                    | \$43.91                                |                            |              |    |    |       |
| 30-66.8 | Speech Equipment Purchase/Repair               |                             | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-67.1 | Speech (Group) - Telepractice                  | Per hour                    | \$74.25                                |                            |              |    |    |       |
| 30-67.2 | Speech (Consult) - Telepractice                | Per hour                    | \$175.37                               |                            |              |    |    |       |
| 30-33   | Instruction in the Home - Homebound            | Per hour                    | \$66.95                                |                            |              |    |    |       |
|         | <b>Support Services:</b>                       |                             |                                        |                            |              |    |    |       |
| 30-35   | Psychologist (190 days)                        |                             | Negotiated Fee for Service             | E                          | \$10,250.00  |    | ✓  |       |
| 30-35.1 | Psychologist (per diem)                        |                             | Negotiated Fee for Service             |                            |              |    |    |       |
| 30-36   | Childhood Autism Team Check (Catch 2) Services | Per hour                    | \$199.09                               |                            |              |    |    |       |



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### West Chester Area School District

| West Chester Area School District                      |                                                                                |               |                                        | Annual Cost                |              |    |    |       |                            |
|--------------------------------------------------------|--------------------------------------------------------------------------------|---------------|----------------------------------------|----------------------------|--------------|----|----|-------|----------------------------|
| Program                                                | Service                                                                        | Description   | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost         | DP | MP | Notes |                            |
| 030 Special Education(Continued)                       |                                                                                |               |                                        |                            |              |    |    |       |                            |
| 30-74                                                  | Psychological Counseling                                                       |               |                                        | E                          | \$10,250.00  |    | ✓  |       |                            |
|                                                        | Individual Student(s)                                                          |               |                                        |                            |              |    |    |       |                            |
|                                                        | 30 Minute Session                                                              | Per half hour | \$79.32                                |                            |              |    |    |       |                            |
|                                                        | Groups of Students                                                             |               |                                        |                            |              |    |    |       |                            |
|                                                        | Group (2 or more)                                                              | Per half hour | \$39.65                                |                            |              |    |    |       |                            |
| 30-67                                                  | Psychological Counseling - Hearing Impaired                                    |               | Per hour                               |                            |              |    |    |       | Negotiated Fee for Service |
| 30-47                                                  | Psychological Evaluation/Comprehensive Evaluation Report                       |               | Per day                                |                            |              |    |    |       | Negotiated Fee for Service |
| 30-41                                                  | Bilingual Psychological Evaluation (Spanish, Vietnamese, Mandarin and Chinese) |               |                                        |                            |              |    |    |       | Negotiated Fee for Service |
| 30-47-1                                                | Neuropsychological Evaluation                                                  |               |                                        | Negotiated Fee for Service |              |    |    |       |                            |
| 30-47.2                                                | Risk Assessment Services                                                       |               |                                        | Negotiated Fee for Service |              |    |    |       |                            |
| Instructional and Personal Care Assistants and Nurses: |                                                                                |               |                                        |                            |              |    |    |       |                            |
| 30-40                                                  | Personal Care Assistant - Other Locations                                      |               | Per hour                               | E                          | \$205,000.00 |    | ✓  |       |                            |
| 30-42                                                  | Personal Care Assistant - CDC                                                  |               | Per hour                               |                            |              |    |    |       | Negotiated Fee for Service |
| 30-43                                                  | Personal Care Nurse                                                            |               | Per hour                               |                            |              |    |    |       | Negotiated Fee for Service |
| 30-45                                                  | Personal Care Nurse - Other Locations                                          |               | Per hour                               |                            |              |    |    |       | Negotiated Fee for Service |
| Interpreter for the Hearing Impaired                   |                                                                                |               |                                        |                            |              |    |    |       |                            |
| 30-46                                                  | Individual (1 student)                                                         |               | Per hour                               |                            |              |    | ✓  |       |                            |
| 30-49                                                  | Group                                                                          |               | Per hour per student                   |                            |              |    |    |       | \$34.81                    |
| 30-76                                                  | C-Print Services                                                               |               | Per hour per student                   |                            |              |    |    |       | \$69.76                    |
| 30-77                                                  | Reimbursable Travel                                                            |               | Per mile                               |                            |              |    |    |       | Current IRS rates          |
| 30-78                                                  | Communication Facilitation - Hearing Impaired                                  |               | Per hour                               |                            |              |    |    |       | \$55.48                    |
| 30-81                                                  | Communication Facilitation/PCA - Hearing Impaired                              |               | Per hour                               |                            |              |    |    |       | Negotiated Fee for Service |
| 30-82                                                  | Hearing Interpreter Services                                                   |               | Per hour                               |                            |              |    |    |       | Negotiated Fee for Service |
| AIM Center                                             |                                                                                |               |                                        |                            |              |    |    |       |                            |
| 30-84                                                  | Individualized Materials Modification                                          |               | Per hour                               |                            |              |    | ✓  |       |                            |
| Audiology                                              |                                                                                |               |                                        |                            |              |    |    |       |                            |
| 30-85                                                  | Audiology Services                                                             |               | Per hour                               | E                          | \$141,450.00 |    | ✓  |       |                            |
| 30-86                                                  | Audiology Evaluations                                                          |               | Per evaluation                         |                            |              |    |    |       | \$486.68                   |
| 30-87                                                  | Audiology Staff Development                                                    |               | Per half day session                   |                            |              |    |    |       | \$487.80                   |
| 30-88                                                  | Audiology Class Screenings                                                     |               | Per class of 3-10 students             |                            |              |    |    |       | \$486.68                   |
| 30-89                                                  | Audiology Equipment Rental                                                     |               | Per day                                |                            |              |    |    |       | \$12.19                    |
| 30-90                                                  | Central Auditory Processing Assessment                                         |               | Per hour                               |                            |              |    |    |       | \$243.96                   |
| 30-91                                                  | Audiology Service Equipment Purchase/Repair                                    |               |                                        |                            |              |    |    |       | Negotiated Fee for Service |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2022-23 MARKETPLACE PROGRAMS PRICING

Please check the column labeled DP if your district is **DEFINITELY** Participating

Please check the column labeled MP if your district **MAY** Participate during the year (no charges will be levied unless services are requested by the district)

### West Chester Area School District

|            |                                                                       |             |                                                          | Annual Cost                |              |    |    |       |
|------------|-----------------------------------------------------------------------|-------------|----------------------------------------------------------|----------------------------|--------------|----|----|-------|
| Program    | Service                                                               | Description | Chester County Schools Pricing 2022-23                   | Estimate (E)<br>Actual (A) | Cost         | DP | MP | Notes |
| <b>030</b> | <b>Special Education(Continued)</b>                                   |             |                                                          |                            |              |    |    |       |
|            | <b>Other Special Education Services</b>                               |             |                                                          |                            |              |    |    |       |
| 30-37      | Contracted Personnel                                                  |             | Negotiated Fee for Service                               | E                          | \$497,125.00 |    | ✓  |       |
| 30-48      | 1306 Service Coordination - Does not include psychological evaluation | Per student | \$1,253.16                                               |                            |              |    |    |       |
| 30-48.1    | 1306 Psychological Evaluations                                        | Per student | \$1,531.61                                               |                            |              |    |    |       |
| 30-56      | Psychiatric Evaluations                                               | Per hour    | Negotiated Fee for Service                               |                            |              |    |    |       |
| 30-57      | Transcript Typing                                                     | Per page    | \$6.29                                                   |                            |              |    |    |       |
| 30-59      | Special Education Teacher                                             |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| 30-60      | Special Education Aide                                                |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| 30-71      | Other Fee for Service                                                 |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| 30-71.1    | Reading Specialist Services - Telepractice                            |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| 30-93      | School Based Mental Health                                            |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| 30-93.1    | School Based Mental Health - Telepractice                             |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| 30-95      | Digital Library Assessment Consortium                                 |             | \$7.56                                                   |                            |              |    |    |       |
| 30-99      | Gifted Support - Itinerant                                            |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| 30-100     | Foreign Language Interpretation Services                              | Per hour    | \$38.59                                                  |                            |              |    |    |       |
| 30-100.2   | Foreign Language Interpretation Services Travel                       |             | IRS Rate                                                 |                            |              |    |    |       |
| 30-100.3   | Foreign Language Interpretation Services - Telepractice               |             | \$48.07                                                  |                            |              |    |    |       |
| <b>034</b> | <b>Special Education Transportation</b>                               |             |                                                          |                            |              |    |    |       |
| 34-01      | Special Education Transportation                                      |             | Daily Rate of Vehicle/# of Student Days + 15% Admin Cost |                            |              |    | ✓  |       |
|            | AccuWeather Snow Calling Service                                      | Per year    | \$700.00                                                 |                            |              |    |    |       |
| <b>014</b> | <b>Substitute Calling</b>                                             |             |                                                          |                            |              |    |    |       |
| 14-03      | District Substitutes-Provided by Source4Teachers                      |             | District Rate + 29.9%                                    |                            |              |    | ✓  |       |
| 14-08      | Processing Fee for Original Issuance of Emergency Certification       |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| 14-09      | Processing Fee for Renewal of Emergency Certification                 |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| 14-10      | Registration Fee for Teacher Temp Training                            |             | Negotiated Fee for Service                               |                            |              |    |    |       |
| <b>070</b> | <b>Summer Career Academies</b>                                        |             |                                                          |                            |              |    |    |       |
| 070-01     | Student Tuition                                                       | Per academy | \$80-\$180                                               |                            |              |    | ✓  |       |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2022-23 MARKETPLACE PROGRAMS PRICING

Please check the column labeled DP if your district is **DEFINITELY** Participating

Please check the column labeled MP if your district **MAY** Participate during the year (no charges will be levied unless services are requested by the district)

West Chester Area School District

|            |                                                    |                      |                                        | Annual Cost                |              |    |    |       |
|------------|----------------------------------------------------|----------------------|----------------------------------------|----------------------------|--------------|----|----|-------|
| Program    | Service                                            | Description          | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost         | DP | MP | Notes |
| <b>208</b> | <b>TCHS - Special Education Programs</b>           |                      |                                        |                            |              |    |    |       |
| 208-03     | Learning Support - Supplemental                    | Per year             | \$13,536.41                            | E                          | \$647,800.00 |    | ✓  |       |
| 208-04     | Learning Support - Itinerant                       | Per student per year | \$3,919.47                             |                            |              |    |    |       |
| 208-10     | Emotional Support - Itinerant                      | Per student per year | \$6,345.04                             |                            |              |    |    |       |
| 208-33     | Instruction in the Home                            | Per hour             | \$66.95                                |                            |              |    |    |       |
| 208-39.1   | Instructional Assistant (Full Day, 6.5 hours)      |                      | Negotiated Fee for Service             |                            |              |    |    |       |
| 208-39.2   | Instructional Assistant (Hourly)                   |                      | Negotiated Fee for Service             |                            |              |    |    |       |
| 208-71     | Other Fee for Service                              |                      | Negotiated Fee for Service             |                            |              |    |    |       |
|            | <b>Social Work Counseling</b>                      |                      |                                        |                            |              |    |    |       |
| 208-74     | Individual Student(s)                              |                      |                                        |                            |              |    |    |       |
|            | 1 Hour Session                                     | Per hour             | \$158.63                               |                            |              |    |    |       |
|            | 30 Minute Session                                  | Per half hour        | \$79.32                                |                            |              |    |    |       |
| 208-74.1   | Group                                              | Per half hour        | \$39.65                                |                            |              |    |    |       |
| <b>096</b> | <b>TEACH</b>                                       |                      |                                        |                            |              |    |    |       |
| 96-01      | TEACH                                              | Per student per day  | \$283.04                               | E                          | \$102,500.00 |    | ✓  |       |
| 96-02      | TEACH Summer Program - ESY                         | Per student per day  | Negotiated Fee for Service             |                            |              |    |    |       |
| <b>228</b> | <b>Transitional Living Program</b>                 |                      |                                        |                            |              |    |    |       |
| 228-01     | Transitional Living Program                        | Per student annually | \$33,413.47                            | E                          | \$210,000.00 |    | ✓  |       |
| 228-71     | Transitional Living Program Other Fee for Services |                      | Negotiated Fee for Service             |                            |              |    |    |       |
| 228-74     | Counseling - Individual                            | Per hour             | \$153.41                               |                            |              |    |    |       |
| 228-74.1   | Counseling - Group                                 | Per hour             | \$76.70                                |                            |              |    |    |       |
| <b>150</b> | <b>Transitional Work Program</b>                   |                      |                                        |                            |              |    |    |       |
| 150-01     | Tuition - Transitional Work Program                | Per student full day | \$121.77                               | E                          | \$21,000.00  |    | ✓  |       |
| 150-05     | Case Management - Transitional Work Program        | Per student annually | Negotiated Fee for Service             |                            |              |    |    |       |
| 150-04     | Other Services                                     |                      | \$11,271.42                            |                            |              |    |    |       |
| 150-74     | Counseling - Individual                            | Per hour             | \$158.63                               |                            |              |    |    |       |
| 150-74.1   | Counseling - Group                                 | Per hour             | \$79.31                                |                            |              |    |    |       |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2022-23 MARKETPLACE PROGRAMS PRICING

Please check the column labeled DP if your district is **DEFINITELY** Participating

Please check the column labeled MP if your district **MAY** Participate during the year (no charges will be levied unless services are requested by the district)

| West Chester Area School District |         |             |                                        | Annual Cost                |      |    |    |       |
|-----------------------------------|---------|-------------|----------------------------------------|----------------------------|------|----|----|-------|
| Program                           | Service | Description | Chester County Schools Pricing 2022-23 | Estimate (E)<br>Actual (A) | Cost | DP | MP | Notes |

### 293 Transitional Work Readiness Program

|          |                                               |                      |             |  |  |  |   |  |
|----------|-----------------------------------------------|----------------------|-------------|--|--|--|---|--|
| 293-01   | Tuition - Transitional Work Readiness Program | Per student full day | \$32,311.45 |  |  |  |   |  |
| 293-74   | Counseling - Individual                       | Per hour             | \$158.63    |  |  |  | ✓ |  |
| 293-74.1 | Counseling - Group                            | Per hour             | \$79.31     |  |  |  |   |  |

### 094 Young Parents Child Care

|       |                                         |                   |         |   |            |  |  |  |
|-------|-----------------------------------------|-------------------|---------|---|------------|--|--|--|
| 94-01 | Tuition                                 | Per child per day | \$14.32 | E | \$6,150.00 |  |  |  |
| 94-02 | Infant                                  | Per child per day | \$51.51 |   |            |  |  |  |
| 94-03 | Young Toddler                           | Per child per day | \$48.07 |   |            |  |  |  |
| 94-04 | Older Toddler                           | Per child per day | \$45.80 |   |            |  |  |  |
| 94-05 | Preschool Full Time                     | Per child per day | \$41.20 |   |            |  |  |  |
| 94-07 | Transportation (for student and infant) | Per day           | \$20.61 |   |            |  |  |  |

Signature

Title

Date

WEST CHESTER AREA SCHOOL DISTRICT

**Property & Finance Committee**

**MEMO ITEM for June 27, 2022**

**Approval to Submit PLANCON-K Project Refinancing Documents  
for G.O.B. Series 2022**

Please find attached the PLANCON-K/Project Refinancing documents for submission to PDE for the G.O.B. Series 2022 which refunds Series A-2012, Series AA of 2016, and Series 2017.

Approval to submit these documents to PDE will appear on the consent agenda for approval at the June 27, 2022 Board meeting.

John Scully  
Director of Business Affairs  
June 1, 2022

**PART K: PROJECT REFINANCING  
BOARD TRANSMITTAL**

DISTRICT/CTC: West Chester Area School District COUNTY: Chester County  
FINANCING NAME: General Obligation Bonds, Series of 2022

| <u>ALL</u> | <u>REF</u> | <u>PAGE</u> | <u>#</u>                                                                                                                  |
|------------|------------|-------------|---------------------------------------------------------------------------------------------------------------------------|
| <u>X</u>   |            | K02         | Refinancing Transaction Explanation                                                                                       |
| <u>X</u>   |            | K03         | Summary of Sources and Uses of Funds                                                                                      |
| <u>X</u>   |            |             | Signed Board Resolution Authorizing Financing Transaction<br>( <u>including</u> the form of the Bond/Note)                |
| <u>X</u>   |            |             | Signed Bond/Note Purchase Contract <u>or</u> Completed and Signed<br>Bid Form from Successful Bidder                      |
| <u>NA</u>  |            |             | Signed Lease Agreement <u>or</u> Loan Agreement                                                                           |
| <u>NA</u>  |            |             | Signed Swap Transaction Confirmation, if applicable                                                                       |
| <u>NA</u>  |            |             | Unallocated Funds                                                                                                         |
| <u>X</u>   |            |             | Signed Verification Report for Advance Refunding/<br>Certification for Current Refunding from Paying<br>Agent/Trustee     |
| <u>N/A</u> |            |             | Cash Flow Statement for Current Refunding Call Requirement<br>(if call requirement <u>not</u> gross funded at settlement) |
| <u>X</u>   |            |             | Payment Schedule for New Issue/Note                                                                                       |
| <u>X</u>   |            |             | Payment Schedule for Original Issue/Note Refinanced                                                                       |
| <u>N/A</u> |            |             | Payment Schedule for Issue/Note Not Refinanced                                                                            |

The financial consultant for this refinancing is: PFM Financial Advisors LLC  
Name of Firm/Company

The person to be contacted if there are any questions about Series of 2022 is:  
Jamie L. Doyle, Managing Director (717) 231-6266  
Financial Consultant's Name and Position Phone Number Fax Number

The financial consultant's address is: 100 Market Street, Harrisburg, PA 17101

The financial consultant's e-mail address is: doylej@pfm.com

The school administrator to be contacted if there are any questions about Part K is:  
John Scully, Director of Business Affairs 484-266-1020 610-436-8386  
District/CTC Administrator's Name and Position Phone Number Fax Number

The school administrator's e-mail address is: jscully@wcasd.k12.pa.us

This certifies that the attached materials were approved for submission to the Pennsylvania Department of Education by board action.

BOARD ACTION DATE: \_\_\_\_\_

VOTING: AYE \_\_\_\_\_ NAY \_\_\_\_\_ ABSTENTIONS \_\_\_\_\_ ABSENT \_\_\_\_\_

\_\_\_\_\_  
Signature, Board Secretary Board Secretary's Name Printed or Typed

782 Springdale Drive, Exton, PA 19341 \_\_\_\_\_  
District/CTC Address Date

# REFINANCING TRANSACTION EXPLANATION

District/CTC:

West Chester Area School District

Financing Name:

General Obligation Bonds, Series of 2022

**Complete a separate information block for each bond series included in this PlanCon Part K submission. Enter "Not Applicable" or "N/A" if the information doesn't apply.**

| Refunding<br>Issues/Notes/Loans<br>(ex. GOB, Refunding<br>Series of 2005) | Issues/Notes Refunded,<br>Refinanced or Restructured<br>(ex. GOB, Series A of 2000) | PDE<br>Lease<br>Number | Partial<br>or Full<br>Refunding | Current or<br>Advance<br>Refunding | New Money<br>≥ \$10,000<br>(Indicate Yes<br>or No) | PDE Project Number and Building<br>Name Funded by New Money |
|---------------------------------------------------------------------------|-------------------------------------------------------------------------------------|------------------------|---------------------------------|------------------------------------|----------------------------------------------------|-------------------------------------------------------------|
| GOB Series of<br>2022                                                     | GOB, Series A of 2012                                                               |                        | Full                            | Current                            | No                                                 | N/A                                                         |
|                                                                           | GOB, Series AA of 2016                                                              |                        | Full                            | Current                            |                                                    |                                                             |
|                                                                           | GOB, Series of 2017                                                                 |                        | Full                            | Current                            |                                                    |                                                             |
|                                                                           |                                                                                     |                        |                                 |                                    |                                                    |                                                             |
|                                                                           |                                                                                     |                        |                                 |                                    |                                                    |                                                             |
| NOTES:                                                                    |                                                                                     |                        |                                 |                                    |                                                    |                                                             |
|                                                                           |                                                                                     |                        |                                 |                                    |                                                    |                                                             |
|                                                                           |                                                                                     |                        |                                 |                                    |                                                    |                                                             |
|                                                                           |                                                                                     |                        |                                 |                                    |                                                    |                                                             |
|                                                                           |                                                                                     |                        |                                 |                                    |                                                    |                                                             |
|                                                                           |                                                                                     |                        |                                 |                                    |                                                    |                                                             |
| NOTES:                                                                    |                                                                                     |                        |                                 |                                    |                                                    |                                                             |

| SUMMARY OF SOURCES AND USES OF FUNDS               |                                                             |                           |
|----------------------------------------------------|-------------------------------------------------------------|---------------------------|
| District/CTC:<br>West Chester Area School District | Financing Name:<br>General Obligation Bonds, Series of 2022 | Closing Date:<br>4/5/2022 |
| REPORT TO THE PENNY - DO NOT ROUND                 |                                                             |                           |
|                                                    | SERIES<br>GOB Series of 2022                                | SERIES<br>_____           |
| <b>SOURCES:</b>                                    |                                                             |                           |
| Bond Issue (Par)                                   | \$30,115,000.00                                             |                           |
| Original Issue Discount/Premium                    | 4,880,892.10                                                |                           |
| Accrued Interest                                   |                                                             |                           |
| Cash Contribution by District                      |                                                             |                           |
| Unallocated Funds from Bond                        |                                                             |                           |
| Issues Being Refunded                              |                                                             |                           |
| Other Sources of Funds (Specify)                   |                                                             |                           |
| 1. _____                                           |                                                             |                           |
| 2. _____                                           |                                                             |                           |
| 3. _____                                           |                                                             |                           |
| 4. _____                                           |                                                             |                           |
| TOTAL - Sources of Available Funds                 | \$34,995,892.10                                             |                           |
| <b>USES:</b>                                       |                                                             |                           |
| Purchase of Investments/Escrow                     |                                                             |                           |
| Cash for Current Refunding                         | \$34,751,390.00                                             |                           |
| Issuance Costs:                                    |                                                             |                           |
| 1. Underwriter Fees                                | 105,402.50                                                  |                           |
| 2. Bond Insurance                                  |                                                             |                           |
| 3. Bond Counsel                                    | 28,420.60                                                   |                           |
| 4. School Solicitor                                | 13,270.00                                                   |                           |
| 5. Financial Advisor                               | 45,000.00                                                   |                           |
| 5. Paying Agent & Redemption Agent                 | 2,500.00                                                    |                           |
| 7. Printing                                        | 9,500.00                                                    |                           |
| 8. Rating Fee                                      | 29,700.00                                                   |                           |
| 9. Verification Report                             |                                                             |                           |
| 10. Computer Fees                                  |                                                             |                           |
| 11. CUSIP                                          | 467.00                                                      |                           |
| 12. DAC Report                                     |                                                             |                           |
| 13. Escrow Structuring                             |                                                             |                           |
| 14. Internet Auction Administrator                 | 4,000.00                                                    |                           |
| 15. _____                                          |                                                             |                           |
| Total - Issuance Costs                             | \$238,260.10                                                |                           |
| Accrued Interest                                   |                                                             |                           |
| Capitalized Interest                               |                                                             |                           |
| Surplus Monies or Cash to School District          |                                                             |                           |
| Other Uses of Funds (Specify)                      |                                                             |                           |
| 1. Sinking Fund                                    | 6,242.00                                                    |                           |
| 2. _____                                           |                                                             |                           |
| TOTAL - USES OF AVAILABLE FUNDS                    | \$34,995,892.10                                             |                           |



**West Chester Area School District**

\$30,115,000 GENERAL OBLIGATION BONDS,  
SERIES OF 2022

**DISPOSITION OF FUNDS 4/5/2022**

**RECEIPTS AT CLOSING**

|                        |               |  |
|------------------------|---------------|--|
| Par Amount             | 30,115,000.00 |  |
| Original Issue Premium | 4,880,892.10  |  |
| Underwriter's Discount | (105,402.50)  |  |
| Good Faith Deposit     | (311,400.00)  |  |

|                                          |                      |  |
|------------------------------------------|----------------------|--|
| <b>Wire from Janney Montgomery Scott</b> | <b>34,579,089.60</b> |  |
| *Good Faith Deposit                      | 311,400.00           |  |

**TOTAL RECEIPTS** **34,890,489.60**

**DISBURSEMENTS AT CLOSING**

|                                      |           |           |
|--------------------------------------|-----------|-----------|
| Eckert Seamans Cherin & Mellott, LLC |           |           |
| Bond Counsel Fees                    | 26,500.00 |           |
| Expenses                             | 1,920.60  | 28,420.60 |
| Unruh, Turner, Burke & Frees, P.C.   |           |           |
| Solicitor fee                        | 13,270.00 | 13,270.00 |
| PFM Financial Advisors LLC           |           |           |
| Financial Advisory Fee               | 45,000.00 |           |
| POS/OS Formatting                    | 8,300.00  | 53,300.00 |
| Moody's Investor Services            |           |           |
| Rating Fee                           | 29,700.00 | 29,700.00 |
| Grant Street Group                   |           |           |
| Internet Auction Administrator       | 4,000.00  | 4,000.00  |
| McElwee & Quinn                      |           |           |
| Official Statement Printing          | 1,200.00  | 1,200.00  |
| M&T Bank                             |           |           |
| Paying agent fee                     | 1,250.00  |           |
| (2016AA & 2017) Redemption Agent     | 750.00    | 2,000.00  |
| TD Bank                              |           |           |
| (2012A) Redemption Agent fee         | 500.00    | 500.00    |
| CUSIP Global Services                |           |           |
| CUSIP                                | 467.00    | 467.00    |

**TOTAL EXPENSES PAID AT CLOSING** **132,857.60**

|                                        |               |
|----------------------------------------|---------------|
| Amount to Call Series A of 2012 Bonds  | 21,315,000.00 |
| TD Bank, N.A.                          |               |
| ABA# 011600033                         |               |
| A/C No.: 60157930                      |               |
| Ref: West Chester ASD 2012A            |               |
| Amount to Call Series AA of 2016 Bonds | 8,607,157.00  |
| Amount to Call Series of 2017 Bonds    | 4,829,233.00  |
| Sinking Fund                           | 6,242.00      |

**TOTAL DISBURSEMENTS AT CLOSING** **34,890,489.60**

**\*Good Faith Deposit in the amount of \$311,400.00 is being held by M&T Bank**

| <b>District/AVTS</b> <b>West Chester Area School District</b><br><br><b>Financing</b> <b>General Obligation Bonds, Series of 2022</b><br><b>Name:</b><br><b>Dated Date:</b> 5-Apr-2022<br><b>Settlement Date:</b> 5-Apr-2022 |                          |               |       |              | <b>PDE LEASE #</b><br><b>(PDE Use Only)</b><br><br><b>Total Issue:</b> 30,115,000<br><br><b>Original Issue</b><br><b>Premium:</b> 4,880,892.10 |                                             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|---------------|-------|--------------|------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|
| PAYMENT<br>DATE                                                                                                                                                                                                              | PRINCIPAL<br>OUTSTANDING | PRINCIPAL     | RATE  | INTEREST     | PERIOD<br>TOTAL                                                                                                                                | STATE<br>FISCAL YR<br>TOTAL<br>(7/1 - 6/30) |
|                                                                                                                                                                                                                              | 30,115,000.00            |               |       |              |                                                                                                                                                |                                             |
| 11/15/2022                                                                                                                                                                                                                   | 30,115,000.00            |               |       | 761,963.89   | 761,963.89                                                                                                                                     |                                             |
| 5/15/2023                                                                                                                                                                                                                    | 30,110,000.00            | 5,000.00      | 3.000 | 623,425.00   | 628,425.00                                                                                                                                     | 1,390,388.89                                |
| 11/15/2023                                                                                                                                                                                                                   | 30,110,000.00            |               |       | 623,350.00   | 623,350.00                                                                                                                                     |                                             |
| 5/15/2024                                                                                                                                                                                                                    | 30,105,000.00            | 5,000.00      | 3.000 | 623,350.00   | 628,350.00                                                                                                                                     | 1,251,700.00                                |
| 11/15/2024                                                                                                                                                                                                                   | 30,105,000.00            |               |       | 623,275.00   | 623,275.00                                                                                                                                     |                                             |
| 5/15/2025                                                                                                                                                                                                                    | 30,100,000.00            | 5,000.00      | 3.000 | 623,275.00   | 628,275.00                                                                                                                                     | 1,251,550.00                                |
| 11/15/2025                                                                                                                                                                                                                   | 30,100,000.00            |               |       | 623,200.00   | 623,200.00                                                                                                                                     |                                             |
| 5/15/2026                                                                                                                                                                                                                    | 30,000,000.00            | 100,000.00    | 5.000 | 623,200.00   | 723,200.00                                                                                                                                     | 1,346,400.00                                |
| 11/15/2026                                                                                                                                                                                                                   | 30,000,000.00            |               |       | 620,700.00   | 620,700.00                                                                                                                                     |                                             |
| 5/15/2027                                                                                                                                                                                                                    | 29,800,000.00            | 200,000.00    | 5.000 | 620,700.00   | 820,700.00                                                                                                                                     | 1,441,400.00                                |
| 11/15/2027                                                                                                                                                                                                                   | 29,800,000.00            |               |       | 615,700.00   | 615,700.00                                                                                                                                     |                                             |
| 5/15/2028                                                                                                                                                                                                                    | 25,530,000.00            | 4,270,000.00  | 5.000 | 615,700.00   | 4,885,700.00                                                                                                                                   | 5,501,400.00                                |
| 11/15/2028                                                                                                                                                                                                                   | 25,530,000.00            |               |       | 508,950.00   | 508,950.00                                                                                                                                     |                                             |
| 5/15/2029                                                                                                                                                                                                                    | 19,000,000.00            | 6,530,000.00  | 5.000 | 508,950.00   | 7,038,950.00                                                                                                                                   | 7,547,900.00                                |
| 11/15/2029                                                                                                                                                                                                                   | 19,000,000.00            |               |       | 345,700.00   | 345,700.00                                                                                                                                     |                                             |
| 5/15/2030                                                                                                                                                                                                                    | 12,930,000.00            | 6,070,000.00  | 5.000 | 345,700.00   | 6,415,700.00                                                                                                                                   | 6,761,400.00                                |
| 11/15/2030                                                                                                                                                                                                                   | 12,930,000.00            |               |       | 193,950.00   | 193,950.00                                                                                                                                     |                                             |
| 5/15/2031                                                                                                                                                                                                                    | 6,560,000.00             | 6,370,000.00  | 3.000 | 193,950.00   | 6,563,950.00                                                                                                                                   | 6,757,900.00                                |
| 11/15/2031                                                                                                                                                                                                                   | 6,560,000.00             |               |       | 98,400.00    | 98,400.00                                                                                                                                      |                                             |
| 5/15/2032                                                                                                                                                                                                                    | 0.00                     | 6,560,000.00  | 3.000 | 98,400.00    | 6,658,400.00                                                                                                                                   | 6,756,800.00                                |
|                                                                                                                                                                                                                              |                          |               |       |              |                                                                                                                                                |                                             |
| TOTAL                                                                                                                                                                                                                        |                          | 30,115,000.00 |       | 9,891,838.89 | 40,006,838.89                                                                                                                                  | 40,006,838.89                               |

| <b>District/AVTS</b> <b>West Chester Area School District</b><br><br><b>Financing Name:</b> <b>General Obligation Bonds, Series A of 2012</b><br><span style="color: red;">(Refunded)</span> |                       |               |       |              | <b>PDE LEASE #</b><br><b>(PDE Use Only)</b><br><br><b>Total Issue:</b> 21,000,000 |                                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|---------------|-------|--------------|-----------------------------------------------------------------------------------|------------------------------------|
| PAYMENT DATE                                                                                                                                                                                 | PRINCIPAL OUTSTANDING | PRINCIPAL     | RATE  | INTEREST     | PERIOD TOTAL                                                                      | STATE FISCAL YR TOTAL (7/1 - 6/30) |
|                                                                                                                                                                                              | 21,000,000.00         |               |       |              |                                                                                   |                                    |
| 5/15/2022                                                                                                                                                                                    | 21,000,000.00         |               |       | 315,000.00   | 315,000.00                                                                        | 315,000.00                         |
| 11/15/2022                                                                                                                                                                                   | 21,000,000.00         |               |       | 315,000.00   | 315,000.00                                                                        |                                    |
| 5/15/2023                                                                                                                                                                                    | 20,995,000.00         | 5,000.00      | 3.000 | 315,000.00   | 320,000.00                                                                        | 635,000.00                         |
| 11/15/2023                                                                                                                                                                                   | 20,995,000.00         |               |       | 314,925.00   | 314,925.00                                                                        |                                    |
| 5/15/2024                                                                                                                                                                                    | 20,990,000.00         | 5,000.00      | 3.000 | 314,925.00   | 319,925.00                                                                        | 634,850.00                         |
| 11/15/2024                                                                                                                                                                                   | 20,990,000.00         |               |       | 314,850.00   | 314,850.00                                                                        |                                    |
| 5/15/2025                                                                                                                                                                                    | 20,985,000.00         | 5,000.00      | 3.000 | 314,850.00   | 319,850.00                                                                        | 634,700.00                         |
| 11/15/2025                                                                                                                                                                                   | 20,985,000.00         |               |       | 314,775.00   | 314,775.00                                                                        |                                    |
| 5/15/2026                                                                                                                                                                                    | 20,980,000.00         | 5,000.00      | 3.000 | 314,775.00   | 319,775.00                                                                        | 634,550.00                         |
| 11/15/2026                                                                                                                                                                                   | 20,980,000.00         |               |       | 314,700.00   | 314,700.00                                                                        |                                    |
| 5/15/2027                                                                                                                                                                                    | 20,975,000.00         | 5,000.00      | 3.000 | 314,700.00   | 319,700.00                                                                        | 634,400.00                         |
| 11/15/2027                                                                                                                                                                                   | 20,975,000.00         |               |       | 314,625.00   | 314,625.00                                                                        |                                    |
| 5/15/2028                                                                                                                                                                                    | 17,025,000.00         | 3,950,000.00  | 3.000 | 314,625.00   | 4,264,625.00                                                                      | 4,579,250.00                       |
| 11/15/2028                                                                                                                                                                                   | 17,025,000.00         |               |       | 255,375.00   | 255,375.00                                                                        |                                    |
| 5/15/2029                                                                                                                                                                                    | 12,955,000.00         | 4,070,000.00  | 3.000 | 255,375.00   | 4,325,375.00                                                                      | 4,580,750.00                       |
| 11/15/2029                                                                                                                                                                                   | 12,955,000.00         |               |       | 194,325.00   | 194,325.00                                                                        |                                    |
| 5/15/2030                                                                                                                                                                                    | 8,765,000.00          | 4,190,000.00  | 3.000 | 194,325.00   | 4,384,325.00                                                                      | 4,578,650.00                       |
| 11/15/2030                                                                                                                                                                                   | 8,765,000.00          |               |       | 131,475.00   | 131,475.00                                                                        |                                    |
| 5/15/2031                                                                                                                                                                                    | 4,445,000.00          | 4,320,000.00  | 3.000 | 131,475.00   | 4,451,475.00                                                                      | 4,582,950.00                       |
| 11/15/2031                                                                                                                                                                                   | 4,445,000.00          |               |       | 66,675.00    | 66,675.00                                                                         |                                    |
| 5/15/2032                                                                                                                                                                                    | 0.00                  | 4,445,000.00  | 3.000 | 66,675.00    | 4,511,675.00                                                                      | 4,578,350.00                       |
|                                                                                                                                                                                              |                       |               |       |              |                                                                                   |                                    |
| <b>TOTAL</b>                                                                                                                                                                                 |                       | 21,000,000.00 |       | 5,388,450.00 | 26,388,450.00                                                                     | 26,388,450.00                      |

| <b>District/AVTS</b> <b>West Chester Area School District</b><br><br><b>Financing Name:</b> <b>General Obligation Bonds, Series AA of 2016</b><br><span style="color: red;">(Refunded)</span> |                       |              |       |              | <b>PDE LEASE #</b><br><b>(PDE Use Only)</b><br><br><b>Total Issue:</b> 8,480,000 |                                    |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--------------|-------|--------------|----------------------------------------------------------------------------------|------------------------------------|
| PAYMENT DATE                                                                                                                                                                                  | PRINCIPAL OUTSTANDING | PRINCIPAL    | RATE  | INTEREST     | PERIOD TOTAL                                                                     | STATE FISCAL YR TOTAL (7/1 - 6/30) |
|                                                                                                                                                                                               | 8,480,000.00          |              |       |              |                                                                                  |                                    |
| 5/15/2022                                                                                                                                                                                     | 8,475,000.00          | 5,000.00     | 2.750 | 127,156.25   | 132,156.25                                                                       | 132,156.25                         |
| 11/15/2022                                                                                                                                                                                    | 8,475,000.00          |              |       | 127,087.50   | 127,087.50                                                                       |                                    |
| 5/15/2023                                                                                                                                                                                     | 8,470,000.00          | 5,000.00     | 2.750 | 127,087.50   | 132,087.50                                                                       | 259,175.00                         |
| 11/15/2023                                                                                                                                                                                    | 8,470,000.00          |              |       | 127,018.75   | 127,018.75                                                                       |                                    |
| 5/15/2024                                                                                                                                                                                     | 8,465,000.00          | 5,000.00     | 2.750 | 127,018.75   | 132,018.75                                                                       | 259,037.50                         |
| 11/15/2024                                                                                                                                                                                    | 8,465,000.00          |              |       | 126,950.00   | 126,950.00                                                                       |                                    |
| 5/15/2025                                                                                                                                                                                     | 8,460,000.00          | 5,000.00     | 2.750 | 126,950.00   | 131,950.00                                                                       | 258,900.00                         |
| 11/15/2025                                                                                                                                                                                    | 8,460,000.00          |              |       | 126,881.25   | 126,881.25                                                                       |                                    |
| 5/15/2026                                                                                                                                                                                     | 8,455,000.00          | 5,000.00     | 2.750 | 126,881.25   | 131,881.25                                                                       | 258,762.50                         |
| 11/15/2026                                                                                                                                                                                    | 8,455,000.00          |              |       | 126,812.50   | 126,812.50                                                                       |                                    |
| 5/15/2027                                                                                                                                                                                     | 8,450,000.00          | 5,000.00     | 2.750 | 126,812.50   | 131,812.50                                                                       | 258,625.00                         |
| 11/15/2027                                                                                                                                                                                    | 8,450,000.00          |              |       | 126,743.75   | 126,743.75                                                                       |                                    |
| 5/15/2028                                                                                                                                                                                     | 8,445,000.00          | 5,000.00     | 2.750 | 126,743.75   | 131,743.75                                                                       | 258,487.50                         |
| 11/15/2028                                                                                                                                                                                    | 8,445,000.00          |              |       | 126,675.00   | 126,675.00                                                                       |                                    |
| 5/15/2029                                                                                                                                                                                     | 6,425,000.00          | 2,020,000.00 | 3.000 | 126,675.00   | 2,146,675.00                                                                     | 2,273,350.00                       |
| 11/15/2029                                                                                                                                                                                    | 6,425,000.00          |              |       | 96,375.00    | 96,375.00                                                                        |                                    |
| 5/15/2030                                                                                                                                                                                     | 4,345,000.00          | 2,080,000.00 | 3.000 | 96,375.00    | 2,176,375.00                                                                     | 2,272,750.00                       |
| 11/15/2030                                                                                                                                                                                    | 4,345,000.00          |              |       | 65,175.00    | 65,175.00                                                                        |                                    |
| 5/15/2031                                                                                                                                                                                     | 2,205,000.00          | 2,140,000.00 | 3.000 | 65,175.00    | 2,205,175.00                                                                     | 2,270,350.00                       |
| 11/15/2031                                                                                                                                                                                    | 2,205,000.00          |              |       | 33,075.00    | 33,075.00                                                                        |                                    |
| 5/15/2032                                                                                                                                                                                     | 0.00                  | 2,205,000.00 | 3.000 | 33,075.00    | 2,238,075.00                                                                     | 2,271,150.00                       |
|                                                                                                                                                                                               |                       |              |       |              |                                                                                  |                                    |
| <b>TOTAL</b>                                                                                                                                                                                  |                       | 8,480,000.00 |       | 2,292,743.75 | 10,772,743.75                                                                    | 10,772,743.75                      |

| <b>District/AVTS</b> <b>West Chester Area School District</b><br><br><b>Financing Name:</b> <b>General Obligation Bonds, Series of 2017</b><br><span style="color: red;">(Refunded)</span> |                          |              |       |            | <b>PDE LEASE #</b><br><b>(PDE Use Only)</b><br><br><b>Total Issue:</b> 4,780,000 |                                             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------|-------|------------|----------------------------------------------------------------------------------|---------------------------------------------|
| PAYMENT<br>DATE                                                                                                                                                                            | PRINCIPAL<br>OUTSTANDING | PRINCIPAL    | RATE  | INTEREST   | PERIOD<br>TOTAL                                                                  | STATE<br>FISCAL YR<br>TOTAL<br>(7/1 - 6/30) |
|                                                                                                                                                                                            | 4,780,000.00             |              |       |            |                                                                                  |                                             |
| 6/15/2022                                                                                                                                                                                  | 4,780,000.00             |              |       | 49,232.50  | 49,232.50                                                                        | 49,232.50                                   |
| 12/15/2022                                                                                                                                                                                 | 4,140,000.00             | 640,000.00   | 2.000 | 49,232.50  | 689,232.50                                                                       |                                             |
| 6/15/2023                                                                                                                                                                                  | 4,140,000.00             |              |       | 42,832.50  | 42,832.50                                                                        | 732,065.00                                  |
| 12/15/2023                                                                                                                                                                                 | 3,480,000.00             | 660,000.00   | 2.000 | 42,832.50  | 702,832.50                                                                       |                                             |
| 6/15/2024                                                                                                                                                                                  | 3,480,000.00             |              |       | 36,232.50  | 36,232.50                                                                        | 739,065.00                                  |
| 12/15/2024                                                                                                                                                                                 | 2,810,000.00             | 670,000.00   | 2.000 | 36,232.50  | 706,232.50                                                                       |                                             |
| 6/15/2025                                                                                                                                                                                  | 2,810,000.00             |              |       | 29,532.50  | 29,532.50                                                                        | 735,765.00                                  |
| 12/15/2025                                                                                                                                                                                 | 2,130,000.00             | 680,000.00   | 2.000 | 29,532.50  | 709,532.50                                                                       |                                             |
| 6/15/2026                                                                                                                                                                                  | 2,130,000.00             |              |       | 22,732.50  | 22,732.50                                                                        | 732,265.00                                  |
| 12/15/2026                                                                                                                                                                                 | 1,430,000.00             | 700,000.00   | 2.000 | 22,732.50  | 722,732.50                                                                       |                                             |
| 6/15/2027                                                                                                                                                                                  | 1,430,000.00             |              |       | 15,732.50  | 15,732.50                                                                        | 738,465.00                                  |
| 12/15/2027                                                                                                                                                                                 | 720,000.00               | 710,000.00   | 2.150 | 15,732.50  | 725,732.50                                                                       |                                             |
| 6/15/2028                                                                                                                                                                                  | 720,000.00               |              |       | 8,100.00   | 8,100.00                                                                         | 733,832.50                                  |
| 12/15/2028                                                                                                                                                                                 | 0.00                     | 720,000.00   | 2.250 | 8,100.00   | 728,100.00                                                                       |                                             |
|                                                                                                                                                                                            |                          |              |       |            |                                                                                  |                                             |
| TOTAL                                                                                                                                                                                      |                          | 4,780,000.00 |       | 408,790.00 | 5,188,790.00                                                                     | 5,188,790.00                                |



TD Wealth  
TD Bank, N.A.

May 17, 2022

Ms. Jamie Doyle  
PFM Financial Advisors LLC  
213 Market Streets  
Harrisburg, PA 17101


***Re: West Chester Area School District,  
Chester and Delaware Counties, Pennsylvania  
General Obligation Bonds, Series A of 2012***

Dear Ms. Doyle:

Per your request, TD Bank, National Association as Paying Agent and Escrow Agent for the above referenced Bonds, does hereby confirm the requirement to pay the refunded outstanding principal and interest due on the West Chester Area School District's Series A of 2012 Bonds through the call date of May 15, 2022 is as follows:

|                                             |                 |
|---------------------------------------------|-----------------|
| Principal due on Bonds Called May 15, 2022: | \$21,000,000.00 |
| Interest due on Bonds Called May 15, 2022   | \$315,000.00    |

If you have any additional questions or need additional information do not hesitate to contact me.

Sincerely,  
  
Catherine M. Alessi, CCTS  
Vice President

12000 Horizon Way  
Mount Laurel, New Jersey 08054  
856/685-5105  
Fax: 856/685-5267



May 18, 2022

Ms. Jamie Doyle  
PFM Financial Advisors LLC  
213 Market Streets  
Harrisburg, PA 17101

Dear Ms. Doyle:

Per your request, we hereby confirm to you the requirements to pay the refunded outstanding principal due on the West Chester Area School District's Series AA of 2016 through the call date of May 15, 2022 and the Series of 2017 through the call date of June 15, 2022.

|                                  |                |
|----------------------------------|----------------|
| 2016AA Bonds Called May 15, 2022 | \$8,480,000.00 |
| Interest due May 15, 2022        | \$127,156.25   |
| 2017 Bonds Called June 15, 2022  | \$4,780,000.00 |
| Interest due June 15, 2022       | \$49,232.50    |

If you have any additional questions or need additional information do not hesitate to contact me.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Mark R. Campise', with a long, sweeping horizontal line extending to the right.

Mark R. Campise  
Assistant Vice President

**WEST CHESTER AREA SCHOOL DISTRICT,  
Chester and Delaware Counties, Pennsylvania**

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**RESOLUTION**

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**INCURRING NONELECTORAL DEBT TO BE EVIDENCED BY GENERAL OBLIGATION BONDS IN THE MAXIMUM AGGREGATE PRINCIPAL AMOUNT OF \$40,000,000, TO REFUND ALL OR PORTIONS OF THIS SCHOOL DISTRICT'S OUTSTANDING GENERAL OBLIGATION BONDS, SERIES A OF 2012, SERIES AA OF 2016 AND SERIES OF 2017; ACCEPTING A PROPOSAL FOR THE PURCHASE OF BONDS; SETTING FORTH THE PARAMETERS, SUBSTANTIAL FORM OF AND CONDITIONS TO ISSUE THE BONDS; PLEDGING THE FULL FAITH, CREDIT AND TAXING POWER OF THIS SCHOOL DISTRICT TO SECURE THE BONDS; APPOINTING A PAYING AGENT AND SINKING FUND DEPOSITORY; PROVIDING FOR THE REDEMPTION OF THE REFUNDED BONDS; AND AUTHORIZING RELATED DOCUMENTS AND ACTIONS.**

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**WHEREAS,** West Chester Area School District, located in Chester and Delaware Counties, Pennsylvania (the "School District"), is a school district of the Commonwealth of Pennsylvania (the "Commonwealth"), and a "Local Government Unit" within the meaning of the Local Government Unit Debt Act, 53 Pa.C.S. Chs. 80-82 (the "Debt Act"), governed by its Board of School Directors (the "School Board"); and

**WHEREAS,** The School Board, by its resolution adopted on November 22, 2010, authorized and secured this School District's \$21,000,000 aggregate principal amount General Obligation Bonds, Series A of 2012, dated July 23, 2012 (the "2012A Bonds"), to finance improvements to public school buildings, and which 2012A Bonds will become subject to optional redemption on or after May 15, 2022; and

**WHEREAS,** The Department of Community and Economic Development (the "Department") approved the debt proceedings of this School District related to the 2012A Bonds, as evidenced by Certificate of Approval No. GOB-12081502, dated August 15, 2012; and

**WHEREAS,** The School Board, by its resolution adopted on November 28, 2016 ("2016 Parameters Resolution"), authorized and secured this School District's \$8,500,000 aggregate principal amount General Obligation Bonds, Series AA of 2016, dated December 30, 2016 (the "2016AA Bonds"), to finance improvements to elementary school buildings, and which 2016AA Bonds will become subject to optional redemption on or after May 15, 2022; and



**WHEREAS**, The Department approved the debt proceedings of this School District related to the 2016AA Bonds, as evidenced by Certificate of Approval No. GOB-16122102, dated December 21, 2016; and

**WHEREAS**, The School Board, also under the 2016 Parameters Resolution, authorized and secured this School District's \$7,495,000 aggregate principal amount General Obligation Bonds, Series of 2017, dated May 31, 2017 (the "2017 Bonds"), to refund the School District's General Obligation Bonds, Series of 2011, that refunded the School District's General Obligation Bonds, Series of 2007, that financed improvements to school buildings, and which 2017 Bonds will become subject to optional redemption on or after June 15, 2022; and

**WHEREAS**, The Department approved the debt proceedings of this School District related to the 2017 Bonds, as evidenced by Certificate of Approval No. GOB-16122102, dated December 21, 2016; and

**WHEREAS**, The School Board has determined to retire all or portions of the outstanding 2012A Bonds, the 2016AA Bonds and the 2017 Bonds (collectively, the "Refunded Bonds"), as described in a refunding report (the "Refunding Report"), prepared for this School District by its independent municipal advisor PFM Financial Advisors LLC (the "Financial Advisor"), at such time as the total reduction in debt service resulting from refunding any of the Refunded Bonds (the "Refunding Projects"), after using proceeds of the Bonds to pay the costs of issuing such Bonds, equals at least 2.0% of the principal amount of the Refunded Bonds to be retired (the "Required Savings"); and

**WHEREAS**, The School Board shall issue one or more series of general obligation bonds in the maximum aggregate principal amount of Forty Million Dollars (\$40,000,000) (the "Bonds"), to undertake the Refunding Projects, including paying the costs of issuing the Bonds; and

**WHEREAS**, The School Board has determined that the Bonds shall be offered in a private sale by negotiation, at a net purchase price of not less than 95.0% nor more than 135% of the aggregate principal amount of the Bonds issued (including underwriting discount and original issue discount or premium), plus any accrued interest (collectively, the "Purchase Price"); and

**WHEREAS**, A Proposal for the Purchase of Bonds, dated February 28, 2022 (the "Proposal"), has been received from the Financial Advisor, containing the financial parameters for, and conditions to, the underwriting and issuance of the Bonds, which are consistent with the maximum yields to maturity and maximum principal payment amounts by fiscal year set forth in **Exhibit A** attached hereto (the "Bond Parameters"), and will be supplemented by one or more Addendums to the Proposal (each an "Addendum"), identifying a purchaser of the Bonds and containing the final terms and conditions of the Bonds, within the Purchase Price and Bond Parameters; and

**WHEREAS**, The School Board desires to accept the Proposal, award the sale of the Bonds, authorize the issuance of nonelectoral debt and authorize appropriate action, all in connection with the Refunding Projects, and in accordance with the Debt Act; and

**WHEREAS,** The School Board has determined to appoint Manufacturers and Traders Trust Company (the “Paying Agent” ), having corporate trust offices in Harrisburg, Pennsylvania, and Buffalo, New York, as the paying agent and sinking fund depository for the Bonds; and

**NOW, THEREFORE, BE IT RESOLVED,** by the School Board, as follows:

**SECTION 1.** The School Board hereby authorizes the issuance of the Bonds pursuant to this Resolution, in accordance with the Debt Act, to undertake the Refunding Projects. Eckert Seamans Cherin & Mellott, LLC is retained by this School District as its bond counsel in connection with the issuance of the Bonds.

**SECTION 2.** The School Board finds that it is in the best financial interests of this School District to sell the Bonds in a private sale by negotiation and determines that the debt to be incurred pursuant to this Resolution shall be nonelectoral debt.

**SECTION 3.** The Refunding Projects are all authorized by Section 8241(b)(1) of the Debt Act (reduction in total debt service over the life of each issue). The capital projects or facilities originally financed or refinanced by all three series of the Refunded Bonds (public school building improvements) have reasonably expected remaining useful lives of at least eleven (11) years. The first maturity of principal of the Bonds will not be deferred beyond two years from the issue date of the Bonds.

**SECTION 4.** The School Board accepts the Proposal of the Financial Advisor, and the President or Vice President of the School Board is authorized to sign the Proposal on behalf of this School District. This School District’s Director of Business Affairs or Superintendent are hereby authorized to direct the Financial Advisor when to market the Bonds, to approve the Addendum identifying an underwriter and containing the final terms and conditions of the Bonds within the Bond Parameters, and to take other related actions to achieve at least the Required Savings. The Addendum to be presented by the Financial Advisor, so approved, shall be executed and delivered by the President or Vice President of the School Board and included as a part of the Proposal accepted by this Resolution.

**SECTION 5.** The Bonds, when issued, will be general obligation bonds of this School District.

**SECTION 6.** The Bonds shall be issuable as one or more series, as fully registered bonds, without coupons, in denominations of \$5,000 principal amount or any integral multiple thereof.

Each of the Bonds shall bear interest from the interest payment date next preceding the date of registration and authentication of such bond, unless: (a) such bond is registered and authenticated as of any interest payment date, in which event such bond shall bear interest from such interest payment date; or (b) such bond is registered and authenticated after a Record Date (hereinafter defined) and before the next succeeding interest payment date, in which event such bond shall bear interest from such interest payment date; or (c) such bond is registered and authenticated on or prior to the Record Date next preceding the first interest payment date, in which event such bond shall bear interest from the dated date of the Bonds; or (d) as shown by the records of the Paying Agent, interest on such bond shall be in default, in which event such bond shall bear

interest from the date to which interest was last paid on such bond. Interest on each of the Bonds shall be payable initially on a date selected by this School District, and thereafter, semiannually, until the principal sum thereof is paid or provision for payment thereof duly has been made. Except as to distinguishing series or subseries, numbers, denominations, interest rates and maturity dates, the Bonds and the Paying Agent's certificates of authentication shall be substantially in the forms and shall be of the tenor and purport hereinafter set forth, with insertions and variations (including CUSIP numbers) approved by this School District, the Financial Advisor and the Paying Agent, as may be appropriate for different series, denominations and maturity dates.

Principal, premium, if any, and interest with respect to the Bonds shall be payable in lawful money of the United States of America.

The principal of and premium, if any, on the Bonds shall be payable to the registered owners thereof or their transferees, upon presentation and surrender of the Bonds at the place or places set forth in the Bonds. Payment of interest on the Bonds shall be made by check mailed to the registered owners thereof whose names and addresses appear at the close of business on the fifteenth (15th) day next preceding each interest payment date (the "Record Date") on the registration books maintained by the Paying Agent on behalf of this School District, irrespective of any transfer or exchange of any Bonds subsequent to the Record Date and prior to such interest payment date, unless this School District shall be in default in payment of interest due on such interest payment date. In the event of any such default, such defaulted interest shall be payable to the persons in whose names the Bonds are registered at the close of business on a special record date for the payment of such defaulted interest established by notice mailed by the Paying Agent on behalf of this School District to the registered owners of the Bonds not less than fifteen (15) days preceding such special record date. Such notice shall be mailed to the persons in whose names the Bonds are registered at the close of business on the fifth (5th) day preceding the date of mailing.

If the date for payment of the principal of or interest on any Bonds shall be a Saturday, Sunday, legal holiday or a day on which banking institutions in the Commonwealth are authorized or required by law or executive order to close, then the date for payment of such principal or interest shall be the next succeeding day that is not a Saturday, Sunday, legal holiday or a day on which such banking institutions are authorized or required to close, and payment on such date shall have the same force and effect as if made on the nominal date established for such payment.

**SECTION 7.** This School District and the Paying Agent may deem and treat the persons in whose names the Bonds shall be registered as the absolute owners thereof for all purposes, whether such Bonds shall be overdue or not, and payment of the principal of, premium, if any, and interest on the Bonds shall be made only to or upon the order of the registered owners thereof or their legal representatives, but registration of a transfer of ownership may be made as herein provided. All such payments shall be valid and effectual to satisfy and discharge the liability upon the Bonds, to the extent of the sum or sums so paid, and neither this School District nor the Paying Agent shall be affected by any notice to the contrary.

**SECTION 8.** Registration of the transfer of ownership of Bonds shall be made upon surrender of any of the Bonds to the Paying Agent, accompanied by a written instrument or instruments in form, with instructions, and with guaranty of signature satisfactory to the Paying

Agent, duly executed by the registered owner thereof or his attorney-in-fact or legal representative. The Paying Agent shall enter any transfer of ownership of any of the Bonds in the registration books and shall authenticate and deliver, at the earliest practicable time, in the name of the transferee or transferees, a new fully registered bond or bonds of authorized denominations of the same series, maturity and interest rate for the aggregate principal amount that the registered owner is entitled to receive. Bonds may be exchanged for a like aggregate principal amount of Bonds of other authorized denominations of the same series, maturity and interest rate.

**SECTION 9.** If Bonds shall be subject to optional redemption or mandatory redemption prior to stated maturity, this School District and the Paying Agent shall not be required to register the transfer of or exchange any of the Bonds then considered for redemption during the period beginning at the close of business on the fifteenth (15th) day next preceding any date of selection of such Bonds to be redeemed and ending at the close of business on the day of mailing of the notice of redemption, as hereinafter provided, or to register the transfer of or exchange any portion of any of the Bonds selected for redemption in whole or in part until after the redemption date.

**SECTION 10.** This School District shall cause to be kept, and the Paying Agent shall keep, books for the registration, exchange and transfer of Bonds in the manner provided herein and therein so long as Bonds shall remain outstanding. Such registrations, exchanges and transfers shall be made without charge to bondholders, except for actual costs, including postage, insurance and any taxes or other governmental charges required to be paid with respect to the same.

**SECTION 11.** The Bonds shall bear interest, with a Purchase Price resulting in yields to maturity, and principal maturing or payable upon mandatory sinking fund redemptions, in the maximum annual amounts in each fiscal year as set forth in **Exhibit A**.

**SECTION 12.** The Bonds may be subject to optional redemption by this School District prior to maturity, on such date or dates and under such terms as may be determined in the manner described in Section 4 hereof. The Bonds may be subject to mandatory redemption prior to maturity, to be set forth in the Addendum, not in excess of any annual principal payment amount set forth in **Exhibit A** hereof.

**SECTION 13.** This School District appoints the Paying Agent as the paying agent with respect to the Bonds and directs that the principal of, premium, if any, and interest on the Bonds shall be payable at a designated corporate trust office of the Paying Agent, in lawful money of the United States of America.

Any corporation or association into which the Paying Agent, or any appointed successor to it, may be merged or converted or with which it, or any appointed successor to it, may be consolidated, or any corporation or association resulting from any merger, conversion or consolidation to which the Paying Agent shall be a party, or any corporation or association to which the Paying Agent, or any appointed successor to it, sells or otherwise transfers all or substantially all of its corporate trust business, including its functions under this Resolution, shall be the successor paying agent hereunder, without the execution or filing of any paper or any further act on the part of this School District, and thereafter references herein to the "Paying Agent" shall refer to such resulting corporation or association, or to such transferee, as the case may be.

If the Paying Agent at any time shall resign or shall be removed by this School District, the Board of School Directors shall appoint a successor paying agent that is duly qualified in accordance with the Act to serve as paying agent for the Bonds and sinking fund depository with respect to the Sinking Fund created herein, and the principal of, redemption premium, if any, and interest on the Bonds shall be payable, when due, at a designated office of the successor paying agent located in the Commonwealth and at such additional payment offices as the successor paying agent shall designate. Upon acceptance of such appointment and the transfer by the Paying Agent to the successor paying agent of the appropriate documents, records, and funds, references herein to the "Paying Agent" shall thereafter refer to such successor paying agent.

**SECTION 14.** The form of the Bonds shall be substantially as set forth in **Exhibit B**, which is attached hereto and made part hereof, with appropriate insertions, omissions and variations.

**SECTION 15.** The Bonds shall be executed in the name of and on behalf of this School District by the manual or facsimile signature of the President or Vice President of the School Board, and the official seal or a facsimile of the official seal of this School District shall be affixed thereto and the manual or facsimile signature of the Secretary of the School Board shall be affixed thereto in attestation thereof; and said officers are authorized to execute and to attest the Bonds.

**SECTION 16.** No bond constituting one of the Bonds shall be entitled to any benefit under this Resolution nor shall it be valid, obligatory or enforceable for any purpose until such bond shall have been registered and authenticated by the Certificate of Authentication endorsed thereon duly signed by the Paying Agent; and the Paying Agent is authorized to register and authenticate the Bonds in accordance with the provisions hereof.

**SECTION 17.** This School District covenants to and with registered owners, from time to time, of the Bonds that shall be outstanding, from time to time, pursuant to this Resolution, that this School District shall: (i) include the amount of the debt service on the Bonds, for each fiscal year of this School District in which the sums are payable, in its budget for that year, (ii) appropriate those amounts from its general revenues for the payment of the debt service, and (iii) duly and punctually pay or cause to be paid from the Sinking Fund (hereinafter identified) or any other of its revenues or funds the principal of and interest on each of the Bonds at the dates and places and in the manner stated therein, according to the true intent and meaning thereof; and, for such budgeting, appropriation and payment, this School District shall and does pledge, irrevocably, its full faith, credit and taxing power. As provided in the Debt Act, the foregoing covenant of this School District shall be specifically enforceable.

**SECTION 18.** There is hereby created, pursuant to the requirements of the Debt Act, one or more sinking funds for the Bonds (collectively, the "Sinking Fund") including, if applicable, multiple series or subseries, or a mandatory sinking fund. The Sinking Fund shall be administered in accordance with the Debt Act.

**SECTION 19.** This School District appoints the Paying Agent as the sinking fund depository with respect to the Sinking Fund.

**SECTION 20.** This School District covenants to make payments out of the Sinking Fund, or out of any other of its revenues or funds, at such times and in such annual amounts, as shall be sufficient for prompt and full payment of all obligations of the Bonds when due.

**SECTION 21.** The School Board hereby authorizes the preparation of a Preliminary Official Statement and Official Statement for use in the marketing of the Bonds and authorizes the Business Manager of this School District to approve the form of such Preliminary Official Statement and the form of a final Official Statement with respect to the Bonds of this School District, with such insertions and amendments as shall be necessary or appropriate to reflect the final terms and provisions of the Bonds, the accepted Proposal and this Resolution. The President of the School Board shall affix his or her signature to the Official Statement, as such officer, and such execution of the Official Statement shall constitute conclusive evidence of the approval of the Official Statement by the School Board.

**SECTION 22.** The President or Vice President and the Secretary, respectively, of the School Board are authorized and directed, as required, necessary and/or appropriate: (a) to prepare, to certify and to file with the Department the debt statement required by the Debt Act; (b) to prepare and to file with the Department any statements required by the Debt Act that are necessary to qualify all or any portion of the debt of this School District that is subject to exclusion as self-liquidating or subsidized debt for exclusion from the appropriate debt limit of this School District as self-liquidating or subsidized debt; (c) to prepare and to file the application with the Department, together with a complete and accurate transcript of the proceedings for the required approval relating to the debt, of which debt the Bonds, upon issue, will be evidence, as required by the Debt Act; (d) to pay or to cause to be paid to the Department all proper filing fees required in connection with the foregoing; and (e) to take other required, necessary and/or appropriate action.

The School Board authorizes and directs that an appropriate borrowing base certificate be prepared for filing with the Department as required by the Debt Act. The President or Vice President and the Secretary, respectively, of the School Board are hereby authorized to prepare and to execute, or to authorize the preparation and execution of such borrowing base certificate.

**SECTION 23.** If applicable, as determined from the Addendum, the School Board authorized and directs the purchase of municipal bond guaranty insurance with respect to the Bonds. The officers and agents of this School District are authorized and directed to take all required, necessary and/or appropriate action with respect to such insurance, as contemplated in the Addendum, including the payment of the premium of such insurance.

**SECTION 24.** The President or Vice President and the Secretary, respectively, of the School Board are authorized and directed to contract with the Paying Agent for its services as paying agent for the Bonds and as sinking fund depository in connection with the Sinking Fund established for the Bonds.

**SECTION 25.** It is declared that the debt to be incurred hereby, together with any other indebtedness of this School District, is not in excess of any limitation imposed by the Debt Act upon the incurring of debt by this School District.

**SECTION 26.** The officers and agents of this School District are authorized to deliver the Bonds and to authorize payment of all costs and expenses associated with the issuance of the Bonds as provided for in the Proposal, but only after the Department has certified its approval pursuant to the provisions of the Debt Act or at such time when the filing authorized to be submitted to the Department pursuant to the Debt Act shall be deemed to have been approved pursuant to applicable provisions of the Debt Act.

**SECTION 27.** This School District covenants to and with purchasers of the Bonds that it will make no use of the proceeds of such Bonds, or of any other obligations deemed to be part of the same “issue” as Bonds under applicable Federal tax regulations, that will cause such Bonds to be or become “arbitrage bonds” within the meaning of Section 103(b)(2) and Section 148 of the Internal Revenue Code of 1986, as amended (the “Code”), and the Treasury Regulations implementing said Sections of the Code.

This School District further covenants to and with purchasers of the Bonds that it will make no use of the proceeds of the Bonds, of the proceeds of any other obligations deemed to be part of the same “issue” as the Bonds under applicable federal tax regulations, or of any property or facilities financed with the proceeds of the Bonds or of any such other obligations deemed to be part of the same “issue” as the Bonds, that will cause the Bonds to be or become “private activity bonds” within the meaning of Section 141 of the Code and the Treasury Regulations implementing said Sections of the Code. This School District shall comply with all other requirements of the Code, if and to the extent applicable, to maintain continuously the Federal income tax exemption of interest on the Bonds.

If applicable, the President or Vice President of the School Board is authorized to represent in a certificate delivered when the Bonds are issued, that this School District does not then reasonably expect to issue tax-exempt obligations that, together with all tax-exempt obligations reasonably expected to be issued by all entities that issue bonds on behalf of this School District and all “subordinate entities” (within the meaning of Section 265(b)(3)(E) of the Code) of this School District, in the aggregate, will exceed Ten Million Dollars (\$10,000,000) (excluding obligations issued to refund (other than to advance refund) any obligation to the extent that the amount of the refunding obligation does not exceed the outstanding amount of the refunded obligation) in the calendar year of issuance and, accordingly, thereby designate the Bonds (to the extent they are not “deemed designated” under Section 265(b)(3)(D)(ii) of the Code), on behalf of this School District, as “qualified tax-exempt obligations,” as defined in Section 265(b)(3)(B) of the Code, for the purposes and effect contemplated by Section 265 of the Code.

**SECTION 28.** This School District does hereby authorize the optional redemption(s) of the Refunded Bonds on the earliest date(s) on or after the issue date of the Bonds, as authorized by the Refunded Bonds (the “Redemption Date”), in accordance with the rights and privileges reserved to this School District in the Refunded Bonds, and as described in the Addendum.

Officers and agents of the School Board are hereby authorized and directed to give irrevocable instructions to the paying agent or trustee for the Refunded Bonds to redeem the Refunded Bonds in accordance with this election of the School Board, *following the acceptance of the final terms and conditions of the Bonds and Addendum as described in section 4 hereof* and the consummation of the final sale, issuance and delivery of the Bonds.

If applicable, this School District, simultaneously with delivery of the Bonds, shall enter into a bond retirement agreement (the "Bond Retirement Agreement") with the paying agent of the Refunded Bonds (the "Redemption Agent"). The Bond Retirement Agreement shall provide for a deposit of Bond proceeds into the sinking funds originally established for the Refunded Bonds, with the Redemption Agent sufficient to pay the debt service due on the Refunded Bonds through the Redemption Date. The President or Vice President and the Secretary, respectively, of the School Board are authorized and directed to execute, to attest, and to seal, as appropriate, and to deliver such Bond Retirement Agreement simultaneously with such delivery of the Bonds. This School District approves the Bond Retirement Agreement in form satisfactory to the Solicitor and Bond Counsel for this School District and as shall be approved by the officers of the School Board executing the same. Such approval of such officers shall be conclusively presumed to have been given by their execution of the Bond Retirement Agreement.

The officers and agents of this School District are hereby authorized and directed to take all such actions and provide all such documentation as may be necessary and appropriate to accomplish the redemption and retirement of the Refunded Bonds.

**SECTION 29.** If applicable, the President, Vice President or Treasurer of the School Board, or the Superintendent or Director of Business Affairs, respectively, of this School District is each hereby authorized and directed to execute and deliver agreements, orders or subscriptions for purchase of United States Treasury Certificates of Indebtedness, Bonds, Bonds, State and Local Government Series or other securities of the United States of America, collateralized certificates of deposit or other investments satisfying the requirements of 53 Pa.C.S. §8250, as described in updates to the Refunding Report, from proceeds of the Bonds and, if applicable, other funds to be deposited under the Bond Retirement Agreement, and to do, to take and to authorize such other acts as shall be necessary or appropriate to retire the Refunded Bonds, as described in the Refunding Report and this Resolution.

**SECTION 30.** If applicable, the Secretary of the Board of this School District is hereby authorized and directed to execute and to submit to the Pennsylvania Department of Education, promptly following settlement for the Bonds, the appropriate application and other documents and information necessary to obtain state reimbursement with respect to the debt service on the Bonds.

**SECTION 31.** This School District shall enter into, and hereby authorizes and directs the President or Vice President of the School Board to execute, a Continuing Disclosure Certificate (the "Certificate") on behalf of this School District on or before the date of issuance and delivery of the Bonds. Such Certificate shall be executed and delivered to satisfy the terms and conditions of the accepted Proposal for sale of the Bonds and Securities and Exchange Commission Rule 15c2-12, and shall be substantially in the form previously utilized by this School District, together with any changes therein made and approved by the executing officer of the School Board, whose execution and delivery thereof shall constitute conclusive evidence of such approval. A copy of the Certificate shall be filed with the Secretary of the School Board and shall be and hereby is made part of this Resolution.

This School District hereby covenants and agrees that it will comply with and carry out all of the provisions of the Certificate. Notwithstanding any other provision of this Resolution, failure of this School District to comply with the Certificate shall not be considered an event of default



with respect to the Bonds; however, any registered owner of the Bonds may take such actions as may be necessary and appropriate, including seeking mandamus or specific performance by court order, to cause this School District to comply with its obligations under this Section and such Certificate.

**SECTION 32.** The Bonds shall be made available for purchase under a book-entry only system available through The Depository Trust Company, a New York corporation (“DTC”). If applicable, at or prior to settlement for the Bonds, this School District and the Paying Agent shall execute or signify their approval of a Representation Letter in substantially the form on file with DTC (the “Representation Letter”). The appropriate officers of this School District and the Paying Agent shall take such action as may be necessary from time to time to comply with the terms and provisions of the Representation Letter, and any successor paying agent for the Bonds, in its written acceptance of its duties under this Resolution, shall agree to take any actions necessary from time to time to comply with the requirements of the Representation Letter.

**SECTION 33.** Notwithstanding the foregoing provisions of this Resolution, the Bonds shall initially be issued in the form of one fully-registered bond for the aggregate principal amount of the Bonds of each maturity, and the following provisions shall apply with respect to the registration, transfer and payment of the Bonds:

(a) Except as provided in subparagraph (g) below, all of the Bonds shall be registered in the name of Cede & Co., as nominee of DTC; provided that if DTC shall request that the Bonds be registered in the name of a different nominee, the Paying Agent shall exchange all or any portion of the Bonds for an equal aggregate principal amount of Bonds of the same series, interest rate and maturity registered in the name of such nominee or nominees of DTC.

(b) No person other than DTC or its nominee shall be entitled to receive from this School District or the Paying Agent either a Bond or any other evidence of ownership of the Bonds, or any right to receive any payment in respect thereof, unless DTC or its nominee shall transfer record ownership of all or any portion of the Bonds on the registration books (the “Register”) maintained by the Paying Agent in connection with discontinuing the book-entry system as provided in subparagraph (g) below or otherwise.

(c) So long as any Bonds are registered in the name of DTC or any nominee thereof, all payments of the principal or redemption price of or interest on such Bonds shall be made to DTC or its nominee in accordance with the Representation Letter on the dates provided for such payments under this Resolution. Each such payment to DTC or its nominee shall be valid and effective to fully discharge all liability of this School District or the Paying Agent with respect to the principal or redemption price of or interest on the Bonds to the extent of the sum or sums so paid. In the event of the redemption of less than all of the Bonds outstanding of any maturity, the Paying Agent shall not require surrender by DTC or its nominee of the Bonds so redeemed, but DTC (or its nominee) may retain such Bonds and make an appropriate notation on the Bond certificate as to the amount of such partial redemption; provided that DTC shall deliver to the Paying Agent, upon request, a written confirmation of such partial redemption and thereafter the records maintained by the Paying Agent shall be conclusive as to the amount of the Bonds of such maturity which have been redeemed.

(d) This School District and the Paying Agent may treat DTC (or its nominee) as the sole and exclusive owner of the Bonds registered in its name for the purposes of payment of the principal or redemption price of or interest on the Bonds, selecting the Bonds or portions thereof to be redeemed, giving any notice permitted or required to be given to holders of Bonds under this Resolution, registering the transfer of Bonds, obtaining any consent or other action to be taken by holders of Bonds and for all other purposes whatsoever; and neither this School District nor the Paying Agent shall be affected by any notice to the contrary. Neither this School District nor the Paying Agent shall have any responsibility or obligation to any participant in DTC, any person claiming a beneficial ownership interest in the Bonds under or through DTC or any such participant, or any other person which is not shown on the Register as being a registered owner of Bonds, with respect to (1) the Bonds, (2) the accuracy of any records maintained by DTC or any such participant, (3) the payment by DTC or any such participant of any amount in respect of the principal or redemption price of or interest on the Bonds, (4) any notice which is permitted or required to be given to holders of the Bonds under this Resolution, (5) the selection by DTC or any such participant of any person to receive payment in the event of a partial redemption of the Bonds, and (6) any consent given or other action taken by DTC as holder of the Bonds.

(e) So long as the Bonds or any portion thereof are registered in the name of DTC or any nominee thereof, all notices required or permitted to be given to the holders of such Bonds under this Resolution shall be given to DTC as provided in the Representation Letter.

(f) In connection with any notice or other communication to be provided to holders of Bonds pursuant to this Resolution by this School District or the Paying Agent with respect to any consent or other action to be taken by holders of Bonds, DTC shall consider the date of receipt of notice requesting such consent or other action as the record date for such consent or other action, provided that this School District or the Paying Agent may establish a special record date for such consent or other action. This School District or the Paying Agent shall give DTC notice of such special record date not less than 15 calendar days in advance of such special record date to the extent possible.

(g) The book-entry only system for registration of the ownership of the Bonds may be discontinued at any time if either (1) after notice to this School District and the Paying Agent, DTC determines to resign as securities depository for the Bonds, or (2) after notice to DTC and the Paying Agent, this School District determines that continuation of the system of book-entry transfers through DTC (or through a successor securities depository) is not in the best interests of this School District. In either of such events (unless in the case described in clause (2) above, this School District appoints a successor securities depository), the Bonds shall be delivered in registered certificate form to such persons, and in such maturities and principal amounts, as may be designated by DTC, but without any liability on the part of this School District or the Paying Agent for the accuracy of such designation. Whenever DTC requests this School District and the Paying Agent to do so, this School District and the Paying Agent shall cooperate with DTC in taking appropriate action after reasonable notice to arrange for another securities depository to maintain custody of certificates evidencing the Bonds.

**SECTION 34.** The President and Vice President and the Secretary, respectively, of the Board are authorized and directed to perform such acts as may be necessary to facilitate the marketing and settlement of the Bonds and the refunding of the Refunded Bonds.

**SECTION 35.** Any reference in this Resolution to an officer or member of the School Board shall be deemed to refer to his or her duly qualified successor in office, or other authorized representative, if applicable.

**SECTION 36.** In the event any provision, section, sentence, clause or part of this Resolution shall be held to be invalid, such invalidity shall not affect or impair any remaining provision, section, sentence, clause or part of this Resolution, it being the intent of this School District that such remainder shall be and shall remain in full force and effect.

**SECTION 37.** All resolutions or parts of resolutions, insofar as the same shall be inconsistent herewith, shall be and the same expressly are repealed.

**SECTION 38.** This Resolution shall be effective in accordance with the Debt Act.

**DULY ADOPTED**, by the School Board, in lawful session duly assembled, this 28<sup>th</sup> day of February, 2022.

WEST CHESTER AREA SCHOOL DISTRICT,  
Chester and Delaware Counties, Pennsylvania

By: *Aue Iervan*  
(Vice) President of the Board of  
School Directors

ATTEST:

*Jinda Cherkone*

Secretary of the Board of  
School Directors



**EXHIBIT B**

**(FORM OF BOND)**

[The following Legend is to be printed on any Bonds registered in the name of The Depository Trust Company or Cede & Co., its nominee: **“Unless this certificate is presented by an authorized representative of The Depository Trust Company, a New York corporation (“DTC”), to the Issuer or its agent for registration of transfer, exchange or payment, and any certificate issued is registered in the name of Cede & Co. or in such other name as is requested by an authorized representative of DTC (and any payment is made to Cede & Co. or to such other entity as is requested by an authorized representative of DTC), ANY TRANSFER, PLEDGE, OR OTHER USE HEREOF FOR VALUE OR OTHERWISE BY OR TO ANY PERSON IS WRONGFUL in as much as the registered owner hereof, Cede & Co., has an interest herein.”**]

Number

\$

UNITED STATES OF AMERICA  
COMMONWEALTH OF PENNSYLVANIA  
COUNTIES OF CHESTER AND DELAWARE  
WEST CHESTER AREA SCHOOL DISTRICT  
GENERAL OBLIGATION BOND, SERIES \_\_ OF 202\_\_

INTEREST  
RATE

%

MATURITY  
DATE

DATE  
OF SERIES  
April 5, 2022

CUSIP

REGISTERED OWNER: CEDE & CO.

PRINCIPAL SUM: \_\_\_\_\_ DOLLARS (\$\_\_\_\_\_)

WEST CHESTER AREA SCHOOL DISTRICT, located in Chester and Delaware Counties, Pennsylvania (the “Issuer”), a school district existing under laws of the Commonwealth of Pennsylvania (the “Commonwealth”), for value received, promises to pay to the order of the registered owner named hereon, or registered assigns, on the maturity date stated hereon, upon presentation and surrender hereof, the principal sum stated hereon, unless this General Obligation Bond, Series \_\_ of 202\_\_ (the “Bond”), shall be redeemable and duly shall have been called for earlier redemption and payment of the redemption price shall have been made or provided for, and to pay initially on \_\_\_\_\_, \_\_\_\_\_, and thereafter semiannually on \_\_\_\_\_ and \_\_\_\_\_ of each year, to the registered owner hereof, interest on said principal sum, at the rate per annum stated hereon, until said principal sum has been paid or provision for payment thereof duly has been made. Interest on this Bond shall be payable from the interest payment date next preceding

the date of registration and authentication of this Bond, unless: (a) this Bond is registered and authenticated as of any interest payment date, in which event this Bond shall bear interest from such interest payment date; or (b) this Bond is registered and authenticated after a Record Date (hereinafter defined) and before the next succeeding interest payment date, in which event this Bond shall bear interest from such next succeeding interest payment date; or (c) this Bond is registered and authenticated on or prior to the Record Date next preceding \_\_\_\_\_, \_\_\_\_\_, in which event this Bond shall bear interest from the Date of Series set forth above; or (d) as shown by the records of the Paying Agent (hereinafter defined), interest on this Bond shall be in default, in which event this Bond shall bear interest from the date to which interest was last paid on this Bond. The interest on this Bond is payable by check drawn on Manufacturers and Traders Trust Company (the "Paying Agent"), or its successor. The principal of and premium, if any, on this Bond, when due, are payable upon surrender hereof at the designated corporate trust office of the Paying Agent. Payment of the interest hereon shall be made to the registered owner hereof whose name and address shall appear, at the close of business on the fifteenth (15th) day next preceding each interest payment date (the "Record Date"), on the registration books maintained by the Paying Agent, irrespective of any transfer or exchange of this Bond subsequent to such Record Date and prior to such interest payment date, unless the Issuer shall be in default in payment of interest due on such interest payment date. In the event of any such default, such defaulted interest shall be payable to the person in whose name this Bond is registered at the close of business on a special record date for the payment of such defaulted interest established by notice mailed by the Paying Agent to the registered owner of this Bond not less than fifteen (15) days preceding such special record date. Such notice shall be mailed to the person in whose name this Bond is registered at the close of business on the fifth (5th) day preceding the date of mailing. Principal, premium, if any, and interest with respect to this Bond are payable in lawful money of the United States of America.

This Bond is one of a series of bonds of the Issuer, known generally as "General Obligation Bonds, Series \_\_\_ of 202\_" (the "Bonds"), all of like date and tenor, except as to numbers, denominations, dates of maturity, rates of interest, and provisions for redemption, in the aggregate principal amount of \_\_\_\_\_ Dollars (\$\_\_\_\_\_).

The Bonds have been authorized for issuance in accordance with provisions of the Local Government Unit Debt Act, 53 Pa.C.S. Chs. 80-82 (the "Debt Act"), of the Commonwealth, and by virtue of a duly adopted resolution (the "Resolution") of the Issuer. The Debt Act, as such shall have been in effect when the Bonds were authorized, and the Resolution shall constitute a contract between the Issuer and registered owners, from time to time, of the Bonds.

The Issuer has covenanted, in the Resolution, to and with registered owners, from time to time, of the Bonds that shall be outstanding, from time to time, pursuant to the Resolution, that the Issuer shall: (i) include the amount of the debt service for the Bonds, for each fiscal year of the Issuer in which such sums are payable, in its budget for that year, (ii) appropriate such amounts from its general revenues for the payment of such debt service, and (iii) duly and punctually pay or cause to be paid, from the sinking fund established under the Resolution or any other of its revenues or funds, the principal of and interest on each of the Bonds at the dates and place and in the manner stated therein, according to the true intent and meaning thereof; and, for

such budgeting, appropriation and payment, the Issuer has pledged and does pledge, irrevocably, its full faith, credit and taxing power.

This Bond shall not be entitled to any benefit under the Resolution, nor shall it be valid, obligatory or enforceable for any purpose, until this Bond shall have been authenticated by the Paying Agent.

The Bonds are issuable only in the form of registered bonds, without coupons, in the denominations of \$5,000 principal amount or any integral multiple thereof. Bonds may be exchanged for a like aggregate principal amount of Bonds of other authorized denominations of the same maturity and interest rate upon surrender of such Bonds to the Paying Agent, with written instructions satisfactory to the Paying Agent.

The Issuer and the Paying Agent may deem and treat the registered owner hereof as the absolute owner hereof (whether or not this Bond shall be overdue) for the purpose of receiving payment of or on account of principal hereof, premium, if any, and interest due hereon and for all other purposes, and the Issuer and the Paying Agent shall not be affected by any notice to the contrary.

This Bond may be transferred by the registered owner hereof upon surrender of this Bond to the Paying Agent, accompanied by a written instrument or instruments in form, with instructions, and with guaranty of signature satisfactory to the Paying Agent, duly executed by the registered owner of this Bond or his attorney-in-fact or legal representative. The Paying Agent shall enter any transfer of ownership of this Bond in the registration books and shall authenticate and deliver at the earliest practicable time in the name of the transferee or transferees a new fully registered bond or bonds of authorized denominations of the same series, maturity and interest rate for the aggregate principal amount which the registered owner is entitled to receive.

The Issuer and the Paying Agent shall not be required to issue or to register the transfer of or exchange any Bonds then considered for redemption during a period beginning at the close of business on the fifteenth (15th) day next preceding any date of selection of Bonds to be redeemed and ending at the close of business on the day of mailing of the applicable notice of redemption, as hereinafter provided, or to register the transfer of or exchange any portion of any bond selected for redemption until after the redemption date.

The Bonds stated to mature on or after \_\_\_\_\_, \_\_\_\_, are subject to redemption prior to maturity, at the option of the Issuer, as a whole, on \_\_\_\_\_, \_\_\_\_, or on any date thereafter, upon payment of the principal amount thereof, together with accrued interest to the date fixed for redemption.

The Bonds stated to mature on or after \_\_\_\_\_, \_\_\_\_, are subject to redemption prior to maturity, at the option of the Issuer, from time to time, in part, in any order of maturity selected by the Issuer, on \_\_\_\_\_, \_\_\_\_, or on any date thereafter. If less than all Bonds of any particular maturity are to be redeemed, the Bonds of such maturity to be redeemed shall be drawn by lot by the Paying Agent. Any such redemption shall be upon payment of the principal amount to be redeemed, together with accrued interest thereon to the date fixed for redemption.

The Bonds stated to mature on \_\_\_\_\_, \_\_\_\_\_, are subject to mandatory redemption prior to maturity, in the amounts and on \_\_\_\_\_ of the year(s) set forth in the following schedule as drawn by lot by the Paying Agent in behalf of the Issuer:

| <u>Year</u> | <u>Amount</u> |
|-------------|---------------|
|             | \$            |
|             | \$ .          |

Any such redemption shall be upon application of money available for the purpose in the Mandatory Sinking Fund established under the Resolution and shall be upon payment of the principal amount to be redeemed, together with accrued interest thereon to the date fixed for redemption. In lieu of such mandatory redemption, the Paying Agent, as sinking fund depository, in behalf of the Issuer, may purchase, from money available for the purpose in the Sinking Fund established under the Resolution, at a price not to exceed the principal amount plus accrued interest, or the Issuer may tender to the Paying Agent, all or part of the Bonds subject to being drawn for redemption in any such year.

In the case of any partial redemption of Bonds of any maturity that is subject to mandatory sinking fund redemption, the Issuer shall be entitled to designate whether the amount to be redeemed shall be credited against the principal amount of such Bonds due at maturity or credited against the principal amount of such Bonds scheduled to be called for mandatory sinking fund redemption on any particular date or dates, in each case in an integral multiple of \$5,000 principal amount.

If this Bond is of a denomination larger than \$5,000, a portion of this Bond may be redeemed. For the purposes of redemption, this Bond shall be treated as representing the number of Bonds that is equal to the principal amount hereof divided by \$5,000, each \$5,000 portion of this Bond being subject to redemption. In the case of partial redemption of this Bond, payment of the redemption price shall be made only upon surrender of this Bond in exchange for Bonds of authorized denominations of the same maturity and interest rate and in aggregate principal amount equal to the unredeemed portion of the principal amount hereof; Provided, however, that should this Bond be registered in the name of The Depository Trust Company ("DTC") or Cede & Co., as nominee for DTC, or any other nominee of DTC, or any other successor securities depository or its nominee, this Bond need not be surrendered for payment and exchange in the event of a partial redemption hereof and the records of the Paying Agent shall be conclusive as to the amount of this Bond which shall have been redeemed.

Notice of redemption shall be deposited in first class mail not less than 30 days prior to the date fixed for redemption and shall be addressed to the registered owners of the Bonds to be redeemed at their addresses shown on the registration books kept by the Paying Agent as of the day such Bonds are selected for redemption. Failure to mail any notice of redemption or any defect therein or in the mailing thereof shall not affect the validity of any proceeding for redemption of other Bonds so called for redemption as to which proper notice has been given.

On the date designated for redemption, notice having been provided as aforesaid, and money for payment of the principal, premium, if any, and accrued interest being held by the Paying Agent, interest on the Bonds or portions thereof so called for redemption shall cease to



accrue and such Bonds or portions thereof so called for redemption shall cease to be entitled to any benefit or security under the Resolution, and registered owners of such Bonds or portions thereof so called for redemption shall have no rights with respect thereto, except to receive payment of the principal to be redeemed and accrued interest thereon to the date fixed for redemption, together with the redemption premium, if any.

The Issuer, in the Resolution, has established a sinking fund with the Paying Agent, as the sinking fund depository, into which funds for the payment of the principal of and the interest on the Bonds shall be deposited not later than the date fixed for the disbursement thereof. The Issuer has covenanted, in the Resolution, to make payments from such sinking fund or from any other of its revenues or funds, at such times and in such annual amounts as shall be sufficient for prompt and full payment of all obligations of this Bond.

It hereby is certified that: (i) all acts, conditions and things required to be done, to happen or to be performed as conditions precedent to and in issuance of this Bond or in creation of the debt of which this Bond is evidence have been done, have happened or have been performed in due and regular form and manner, as required by law; and (ii) the debt represented by this Bond, together with any other indebtedness of the Issuer, is not in excess of any limitation imposed by the Debt Act upon the incurring of debt by the Issuer.

*[This Bond has been designated by the Issuer as a “qualified tax-exempt obligation”, as defined in Section 265(b)(3)(B) of the Internal Revenue Code of 1986, as amended (the “Code”), for purposes and effect contemplated by Section 265 of the Code (relating to expenses and interest relating to tax-exempt income of certain financial institutions).]*

IN WITNESS WHEREOF, the Issuer has caused this Bond to be executed in its name by the manual or facsimile signature of the President of the Board of School Directors, and its official seal or facsimile thereof to be affixed hereto and the manual or facsimile signature of the Secretary of the Board of School Directors to be affixed hereto in attestation thereof, all as of the Date of Series.

WEST CHESTER AREA SCHOOL DISTRICT,  
Chester and Delaware Counties, Pennsylvania

By: \_\_\_\_\_  
President of the Board of School Directors

ATTEST:

\_\_\_\_\_  
Secretary of the Board of School Directors

(SEAL)

\_\_\_\_\_

(FORM OF PAYING AGENT'S CERTIFICATE)

CERTIFICATE OF AUTHENTICATION AND CERTIFICATE AS TO OPINION

It is certified that:

- (i) This Bond is one of the Bonds described in the within-mentioned Resolution; and
- (ii) An original Opinion issued by Eckert Seamans Cherin & Mellott, LLC, dated and delivered on the date of the original delivery of, and payment for, such Bonds is on file at our designated corporate trust office, where the same may be inspected; and

MANUFACTURERS AND TRADERS TRUST  
COMPANY,  
as Paying Agent

By: \_\_\_\_\_  
Authorized Representative

Date of Registration and Authentication:

\_\_\_\_\_

(FORM OF ASSIGNMENT)

ASSIGNMENT

FOR VALUE RECEIVED, \_\_\_\_\_, the undersigned, hereby sells, assigns and transfers unto

\_\_\_\_\_ (the "Transferee")  
Name

\_\_\_\_\_  
Address

Social Security or Federal Employer Identification No. \_\_\_\_\_ the within Bond and all rights thereunder and hereby irrevocably constitutes and appoints \_\_\_\_\_, as attorney-in-fact, to transfer the within Bond on the books kept for registration thereof with full power of substitution in the premises.

Date: \_\_\_\_\_

Signature Guaranteed:

NOTICE: Signature(s) must be guaranteed by an institution that is a participant in a signature guarantee program recognized by the Securities Transfer Association.

NOTICE: No transfer will be made in the name of the Transferee unless the signature(s) to this assignment correspond(s) with the name(s) appearing upon the face of the within Bond in every particular, without alteration or enlargement or any change whatever and the Social Security or Federal Employer Identification Number of the Transferee is supplied. If the Transferee is a trust, the names and Social Security or Federal Employer Identification Numbers of the settlor and beneficiaries of the trust, the Federal Employer Identification Number and date of the trust and the name of the trustee must be supplied.

### CERTIFICATE

I, the undersigned, Secretary of the Board of School Directors of WEST CHESTER AREA SCHOOL DISTRICT, located in Chester and Delaware Counties, Pennsylvania (the "School District"), certify that: the foregoing is a true and correct copy of a Resolution that was duly adopted by affirmative vote of a majority of all members of the Board of School Directors of this School District at a meeting duly held on February 28, 2022; said Resolution duly has been recorded in the minute book of the Board of School Directors of this School District; a notice with respect to the intent to adopt said Resolution has been published as required by law; said Resolution was available for inspection by any interested citizen requesting the same in accordance with the requirements of the Local Government Unit Debt Act of the Commonwealth of Pennsylvania and such notice; and said Resolution has not been amended, altered, modified or repealed as of the date of this Certificate.

I further certify that the Board of School Directors of this School District met the advance notice and public comment requirements of the Sunshine Act, 65 Pa.C.S. §701 *et seq.*, by advertising the time and place of said meeting, by posting prominently a notice of said meeting at the principal office of this School District or at the public building in which said meeting was held, and by providing a reasonable opportunity for public comment prior to adoption of said Resolution, all as required by such Act.

I further certify that: the total number of members of the Board of School Directors of this School District is nine (9); the vote of members of the Board of School Directors of this School District upon said Resolution was called and duly was recorded upon the minutes of said meeting; and members of the Board of School Directors of this School District voted upon said Resolution in the following manner:

|                 |       |
|-----------------|-------|
| Gary Bevilacqua | - Yes |
| Joyce Chester   | - Yes |
| Laura Detre     | - Yes |
| Daryl Durnell   | - Yes |
| Karen Fleming   | - Yes |
| Karen Herrmann  | - Yes |
| Kate Shaw       | - Yes |
| Sue Tiernan     | - Yes |
| Stacey Whomsley | - Yes |

IN WITNESS WHEREOF, I set my hand and affix the official seal of this School District, this 28<sup>th</sup> day of February, 2022.



  
Secretary of the Board of  
School Directors

# PROPOSAL FOR THE PURCHASE OF BONDS

In respect of  
\$40,000,000  
Maximum Aggregate Principal Amount  
General Obligation Bonds

February 28, 2022

West Chester Area School District  
782 Springdale Drive  
Exton, PA 19341

To: The Honorable Members of the Board of School Directors:

PFM Financial Advisors LLC, to further the financial advice, consultation and professional services which it customarily renders to the West Chester Area School District, Chester and Delaware Counties, Pennsylvania (the "School District") in connection with the timing, terms, sale and/or purchase of municipal bonds and other debt and investment instruments, acting as an advisor and agent on behalf of the School District (the "Financial Advisor"), and not as an underwriter (within the meaning of SEC Rule 15c2-12(f)(8)), investment banker or other person seeking to own, or acquire ownership rights in, the hereinafter-described Bonds, either for its own account or for the account of its customers, does hereby commit, undertake and agree, employing all its best professional efforts and capabilities, to cause, arrange for and otherwise participate in completing the sale, issuance and delivery of the School District's General Obligation Bonds, Series of 2022 (or other appropriate series designation and to be issued in one or more series) -- in a maximum aggregate principal amount not to exceed \$40,000,000, maturing, or subject to mandatory sinking fund redemption, at least annually in such principal amounts as shall not exceed the principal amounts set out at the respective maturity, or mandatory redemption, dates (final maturity not later than May 15, 2032), bearing interest (or having yields) at one or several rates, not to exceed the individual and respective rates, at a price or prices (inclusive of original issue discount/premium and underwriters' discount) not more than the annual yields to maturity, subject to optional redemption, if at all, and having all the other terms and characteristics as are set out and contained within Schedule I, attached hereto and incorporated by this reference as a part hereof (as so further described in Schedule I, the "Bonds") -- to and by one or more qualified purchasers, generally understood as possessing full legal competency and financial capacity to enter into, execute and perform its duties under, a binding contract for the purchase of the Bonds and likely each constituting a registered broker-dealer, or syndicate or selling compact of such firms, or a bank or other financial institution, (the "Purchaser"), as soon as (subject to sound financial practices), and so long as (but only in the event that), each sale by the School District and purchase by the Purchaser will enable the School District to achieve and effectuate, in all substantial and necessary aspects and within the parameters of the project(s) authorized and defined (collectively, the "Project") in the Resolution fully and finally adopted by the Board of School Districts (the "Board") of the School District on the date hereof (the "Resolution").

The final terms for each purchase of the Bonds (consistent with the objective of the Project and the terms of the Resolution and Schedule I hereto) shall be set forth in a written contract or bid form (the "Winning Bid"), to be executed and presented by the Purchaser who has been identified and proposed by the Financial Advisor, and also to

be executed and accepted by the President or the Vice President of the Board (the "Designated Officer(s)") of the School District pursuant to the directives and authority of the Resolution. Upon the full execution of all Winning Bids contemplated by the Resolution, the specific duties of the Financial Advisor under this Proposal for the Purchase of the Bonds (but not necessarily pursuant to the terms of its regular engagement) shall be deemed complete, fulfilled and discharged, and the terms and conditions of each Winning Bid (as incorporated into a bond purchase agreement or similar agreement), as between the Purchaser and the School District, shall govern all further aspects of the applicable sale, purchase, issuance and delivery of the Bonds.

Each Purchaser and its Winning Bid shall be proposed by the Financial Advisor following identification of the same under either one of two methods, as selected by the Financial Advisor in consultation with the School District, employing its best professional judgment regarding prevailing conditions and opportunities in the financial markets: (1) through a direct negotiation of terms with a single, or limited number of, persons qualified to act as Purchaser; or (2) through an evaluation of bids (to determine lowest true interest cost) received from such qualified persons following release of an invited sale under a sealed bidding or auction process, such as that process regularly conducted by the Financial Advisor in its ordinary course of business at the PFM auction internet site.

The Designated Officer(s) may accept and execute a Winning Bid only after its full and final text, as embodied in either a bond purchase agreement, term sheet or proposal letter, in the case of method (1) above, or an invitation to bid, notice and terms of sale or bond bid specifications, with accompanying bid form, in the case of method (2) above, have been completely reviewed and approved, as to form, by the School District's regular counsel and by Eckert Seamans Cherin & Mellott, LLC, the School District's Bond Counsel, it being understood that said Winning Bid may contain or specify additional duties and/or liabilities of the School District relative to, among others, the sale of securities in the public markets. The Winning Bid shall also specify necessary terms and conditions of the closing and settlement of the purchase of the Bonds, including the date therefor; provided that in no event shall the terms of all Bonds exceed the parameters and conditions set forth in the Resolution.

This Proposal for the Purchase of Bonds has been made and entered into by the parties for purposes of complying with the terms and provisions of the Pennsylvania Local Government Unit Debt Act, 53 Pa.C.S.A. §8001 et seq. (the "Debt Act"), and its terms and provisions shall be read and interpreted in light of, and in a manner consistent with, the Debt Act and administrative and judicial rulings and determinations thereunder. In particular, it is agreed and understood that the primary right and duty granted to or imposed on the Financial Advisor by the School District hereunder shall be the right to determine all the final terms of the Bonds (consistent with the terms of the Resolution and Schedule I hereto) and the duty to arrange their final purchase, it being the intention of the parties that the conveyance of such right and the assumption of such duty constitute the essential components of an acceptable proposal for the purchase of bonds.

Capitalized terms and phrases used herein and not defined shall have the meanings ascribed to such terms in the Resolution.

If any provision of this Proposal shall be held or deemed to be or shall, in fact, be invalid, inoperative or unenforceable as applied in any particular case, or in any particular jurisdiction, such provision shall be deemed severed and removed from the text of this Proposal, in order that the remainder of this Proposal shall be deemed to survive and to remain operative and in full force and effect.

This Proposal may be executed in several counterparts, each of which shall be regarded as an original (with the same effect as if the signatures thereto and hereto were placed upon the same document) and all of which shall constitute but one and the same document.

IN WITNESS WHEREOF, this Proposal has been executed and delivered by the Financial Advisor, as of the date first above written.

Very truly yours,

PFM FINANCIAL ADVISORS LLC  
As Financial Advisor



By: \_\_\_\_\_

Title: Managing Director



ACCEPTED AND AGREED TO, this 28<sup>h</sup> day of February 2022.

West Chester Area School District,  
Chester and Delaware Counties, Pennsylvania

By: Aue Fernan

Title: President of the Board of School Directors

**SCHEDULE I**  
**TO**  
**PROPOSAL FOR THE PURCHASE OF BONDS**  
In respect of  
\$40,000,000  
Maximum Aggregate Principal Amount  
General Obligation Bonds

| <b>Fiscal Year<br/>(Ending June 30)</b> | <b>Maximum Interest Rate<br/>and Yield to Maturity<br/>(%)</b> | <b>Principal Maturity or Mandatory<br/>Sinking Fund Payment Amount<br/>(\$)</b> |
|-----------------------------------------|----------------------------------------------------------------|---------------------------------------------------------------------------------|
| <b>2023</b>                             | <b>5.50%</b>                                                   | <b>545,000</b>                                                                  |
| <b>2024</b>                             | <b>5.50%</b>                                                   | <b>955,000</b>                                                                  |
| <b>2025</b>                             | <b>5.50%</b>                                                   | <b>970,000</b>                                                                  |
| <b>2026</b>                             | <b>5.50%</b>                                                   | <b>990,000</b>                                                                  |
| <b>2027</b>                             | <b>5.50%</b>                                                   | <b>1,020,000</b>                                                                |
| <b>2028</b>                             | <b>5.50%</b>                                                   | <b>5,420,000</b>                                                                |
| <b>2029</b>                             | <b>5.50%</b>                                                   | <b>7,895,000</b>                                                                |
| <b>2030</b>                             | <b>5.50%</b>                                                   | <b>7,240,000</b>                                                                |
| <b>2031</b>                             | <b>5.50%</b>                                                   | <b>7,400,000</b>                                                                |
| <b>2032</b>                             | <b>5.50%</b>                                                   | <b>7,565,000</b>                                                                |

**EXHIBIT A  
WINNING BID FORM**

March 1, 2022

**WEST CHESTER AREA SCHOOL DISTRICT  
Chester and Delaware Counties, Pennsylvania  
\$31,140,000\* GENERAL OBLIGATION BONDS, SERIES OF 2022**

Board of School Directors  
West Chester Area School District  
c/o PFM Financial Advisors LLC  
100 Market Street  
Harrisburg, PA 17101

Ladies and Gentlemen:

Subject to the provisions of and in accordance with the terms of the Invitation to Bid, dated February 22, 2022 of the West Chester Area School District (the "School District") for its General Obligation Bonds, Series of 2022 (the "Bonds"), which is incorporated herein and hereby made a part hereof:

We hereby agree to purchase all, but not less than all, of the \$31,140,000\* aggregate principal amount of the Bonds described in the Invitation to Bid and to pay therefor the amount of \$ 36,095,063.40 constituting 115.912214% of the par value (face principal amount) of the Bonds, plus the interest accrued, if any, on the Bonds from April 5, 2022 to the date of their delivery. This offer is for the Bonds bearing interest at the rates, initial reoffering prices and yields and in the form of serial bonds and term bonds as follows:

| <b>May 15</b> | <b>Principal<br/>Amount<sup>(1)</sup></b> | <b>Interest<br/>Rates</b> | <b>Initial Offering<br/>Price</b> | <b>Type<br/>(Serial/Sinker/Term)</b> |
|---------------|-------------------------------------------|---------------------------|-----------------------------------|--------------------------------------|
| 2023          | \$5,000                                   | 3.000 %                   | 102.203 %                         | Serial                               |
| 2024          | 5,000                                     | 3.000 %                   | 103.527 %                         | Serial                               |
| 2025          | 5,000                                     | 3.000 %                   | 105.166 %                         | Serial                               |
| 2026          | 205,000                                   | 5.000 %                   | 114.720 %                         | Serial                               |
| 2027          | 475,000                                   | 5.000 %                   | 117.804 %                         | Serial                               |
| 2028          | 4,390,000                                 | 5.000 %                   | 120.752 %                         | Serial                               |
| 2029          | 6,675,000                                 | 5.000 %                   | 123.522 %                         | Serial                               |
| 2030          | 6,270,000                                 | 5.000 %                   | 122.690 %                         | Serial                               |
| 2031          | 6,460,000                                 | 3.000 %                   | 108.253 %                         | Serial                               |
| 2032          | 6,650,000                                 | 3.000 %                   | 107.697 %                         | Serial                               |

<sup>(1)</sup>Aggregate principal amount and principal amortization amounts may be adjusted as set forth in the Invitation to Bid.

\*Preliminary; subject to adjustment.

We acknowledge and have agreed that after we submit this proposal, the School District may modify the aggregate principal amount of the Bonds and/or the principal amounts of any maturity of the Bonds, subject to the limitations set forth in the Invitation to Bid.

We further acknowledge and have agreed that in the event that any adjustments are made to the principal amount of the Bonds, we will purchase all of the Bonds, taking into account such adjustments on the above specified terms of this proposal for the Bonds.

As the winning bidder, in accordance with the Invitation to Bid we shall wire \$311,400 to the School District, as security against any loss of the School District resulting from failure of the undersigned bidder to comply with terms of the bid.

As the winning bidder, we confirm that we have agreed to immediately furnish the additional information described under the caption "Information Required from Winning Bidder; Reoffering Price" in the Invitation to Bid.

As the winning bidder, we confirm that we have agreed to provide to the School District as soon as possible after the sale of the Bonds a complete list of syndicate members, if any, upon request, the actual allocation of the Bonds and the orders placed by the syndicate members.

We have noted that payment of the purchase price is to be made in immediately available Federal Funds at the time of delivery of the Bonds.

In the event we have bid on behalf of a bidding syndicate, we represent that we have full and complete authority to submit the bid on behalf of our bidding syndicate and that the undersigned will serve as the lead manager for the group.

We desire \_\_\_\_\_ printed copies (not exceeding 200) of the Official Statement for the Bonds (as provided in the Invitation to Bid). We understand that we may obtain additional copies at our own expense.

We further certify (or declare) under penalty of perjury under the laws of the Commonwealth of Pennsylvania that our bid and this proposal is genuine, and not a sham or collusive, nor made in the interest of or on behalf of any person not herein named, and that the bidder has not directly or indirectly induced or solicited any other bidder to put in a sham bid or any other person, firm or corporation to refrain from bidding, and that the bidder has not in any manner sought by collusion to secure for itself an advantage over any other bidder.

By submitting this bid, we confirm that we have an established industry reputation for underwriting new issuances of municipal bonds.

Respectfully submitted,

Bidder: Janney Montgomery Scott LLC

Address: 1717 Arch Street

By: Matthew J . Davis

City, State Zip: Philadelphia, PA 19013

Name: Matthew J. Davis

Telephone: 215-665-6521

Title: Managing Director

Facsimile: \_\_\_\_\_

The above Bid is hereby accepted by the Board of School Directors of the West Chester Area School District, with Final Maturity Schedule as shown on the attached Exhibit A.

WEST CHESTER AREA SCHOOL DISTRICT  
Chester and Delaware Counties, Pennsylvania

By: \_\_\_\_\_  
(Vice) President

Attest: \_\_\_\_\_  
(Assistant) Secretary

As the winning bidder, we confirm that we have agreed to immediately furnish the additional information described under the caption "Information Required from Winning Bidder; Reoffering Price" in the Invitation to Bid.

As the winning bidder, we confirm that we have agreed to provide to the School District as soon as possible after the sale of the Bonds a complete list of syndicate members, if any, upon request, the actual allocation of the Bonds and the orders placed by the syndicate members.

We have noted that payment of the purchase price is to be made in immediately available Federal Funds at the time of delivery of the Bonds.

In the event we have bid on behalf of a bidding syndicate, we represent that we have full and complete authority to submit the bid on behalf of our bidding syndicate and that the undersigned will serve as the lead manager for the group.

We desire \_\_\_\_\_ printed copies (not exceeding 200) of the Official Statement for the Bonds (as provided in the Invitation to Bid). We understand that we may obtain additional copies at our own expense.

We further certify (or declare) under penalty of perjury under the laws of the Commonwealth of Pennsylvania that our bid and this proposal is genuine, and not a sham or collusive, nor made in the interest of or on behalf of any person not herein named, and that the bidder has not directly or indirectly induced or solicited any other bidder to put in a sham bid or any other person, firm or corporation to refrain from bidding, and that the bidder has not in any manner sought by collusion to secure for itself an advantage over any other bidder.

By submitting this bid, we confirm that we have an established industry reputation for underwriting new issuances of municipal bonds.

Respectfully submitted,

Bidder: \_\_\_\_\_

Address: \_\_\_\_\_

By: \_\_\_\_\_

City, State Zip: \_\_\_\_\_

Name: \_\_\_\_\_

Telephone: \_\_\_\_\_

Title: \_\_\_\_\_

Facsimile: \_\_\_\_\_

The above Bid is hereby accepted by the Board of School Directors of the West Chester Area School District, with Final Maturity Schedule as shown on the attached Exhibit A.

WEST CHESTER AREA SCHOOL DISTRICT  
Chester and Delaware Counties, Pennsylvania

By: Aue Fernon  
President

Attest: Gina Chera-shore  
Secretary

**WEST CHESTER AREA SCHOOL DISTRICT**

SERIES OF 2022

REFUNDS THE SERIES A OF 2012, SERIES AA OF 2016 &amp; SERIES OF 2017

Settle 4/5/2022

Dated 4/5/2022

| 1                   | 2                | 3             | 4            | 5               | 6                                   | 7                                   | 8                    | 9                                | 10                               | 11             |
|---------------------|------------------|---------------|--------------|-----------------|-------------------------------------|-------------------------------------|----------------------|----------------------------------|----------------------------------|----------------|
| <u>Date</u>         | <u>Principal</u> | <u>Coupon</u> | <u>Yield</u> | <u>Interest</u> | <u>Semi-Annual<br/>Debt Service</u> | <u>Fiscal Year<br/>Debt Service</u> | <u>State<br/>Aid</u> | <u>Proposed<br/>Local Effort</u> | <u>Existing<br/>Local Effort</u> | <u>Savings</u> |
| Fiscal Year 2021-22 |                  |               |              | 0.00            | 0.00                                | 0.00                                | 0.00                 | 0.00                             | 459,005.74                       | 459,005.74     |
| 11/15/2022          |                  |               |              | 761,963.89      | 761,963.89                          |                                     |                      |                                  |                                  |                |
| 5/15/2023           | 5,000            | 3.000         | 1.000        | 623,425.00      | 628,425.00                          | 1,390,388.89                        | 102,237.80           | 1,288,151.09                     | 1,551,294.85                     | 263,143.76     |
| 11/15/2023          |                  |               |              | 623,350.00      | 623,350.00                          |                                     |                      |                                  |                                  |                |
| 5/15/2024           | 5,000            | 3.000         | 1.300        | 623,350.00      | 628,350.00                          | 1,251,700.00                        | 92,039.75            | 1,159,660.25                     | 1,558,029.42                     | 398,369.18     |
| 11/15/2024          |                  |               |              | 623,275.00      | 623,275.00                          |                                     |                      |                                  |                                  |                |
| 5/15/2025           | 5,000            | 3.000         | 1.300        | 623,275.00      | 628,275.00                          | 1,251,550.00                        | 92,028.72            | 1,159,521.28                     | 1,554,463.99                     | 394,942.72     |
| 11/15/2025          |                  |               |              | 623,200.00      | 623,200.00                          |                                     |                      |                                  |                                  |                |
| 5/15/2026           | 100,000          | 5.000         | 1.310        | 623,200.00      | 723,200.00                          | 1,346,400.00                        | 99,003.22            | 1,247,396.78                     | 1,550,698.56                     | 303,301.78     |
| 11/15/2026          |                  |               |              | 620,700.00      | 620,700.00                          |                                     |                      |                                  |                                  |                |
| 5/15/2027           | 200,000          | 5.000         | 1.380        | 620,700.00      | 820,700.00                          | 1,441,400.00                        | 105,988.74           | 1,335,411.26                     | 1,556,633.14                     | 221,221.87     |
| 11/15/2027          |                  |               |              | 615,700.00      | 615,700.00                          |                                     |                      |                                  |                                  |                |
| 5/15/2028           | 4,270,000        | 5.000         | 1.440        | 615,700.00      | 4,885,700.00                        | 5,501,400.00                        | 404,527.84           | 5,096,872.16                     | 5,123,321.31                     | 26,449.15      |
| 11/15/2028          |                  |               |              | 508,950.00      | 508,950.00                          |                                     |                      |                                  |                                  |                |
| * 5/15/2029         | 6,530,000        | 5.000         | 1.500        | 508,950.00      | 7,038,950.00                        | 7,547,900.00                        | 555,010.67           | 6,992,889.33                     | 7,018,447.05                     | 25,557.72      |
| 11/15/2029          |                  |               |              | 345,700.00      | 345,700.00                          |                                     |                      |                                  |                                  |                |
| 5/15/2030           | 6,070,000        | 5.000         | 1.610 **     | 345,700.00      | 6,415,700.00                        | 6,761,400.00                        | 497,177.91           | 6,264,222.09                     | 6,287,880.17                     | 23,658.09      |
| 11/15/2030          |                  |               |              | 193,950.00      | 193,950.00                          |                                     |                      |                                  |                                  |                |
| 5/15/2031           | 6,370,000        | 3.000         | 1.760 **     | 193,950.00      | 6,563,950.00                        | 6,757,900.00                        | 496,920.55           | 6,260,979.45                     | 6,289,510.57                     | 28,531.12      |
| 11/15/2031          |                  |               |              | 98,400.00       | 98,400.00                           |                                     |                      |                                  |                                  |                |
| 5/15/2032           | 6,560,000        | 3.000         | 1.840 **     | 98,400.00       | 6,658,400.00                        | 6,756,800.00                        | 496,839.67           | 6,259,960.33                     | 6,286,100.18                     | 26,139.85      |

|               |                   |  |  |                     |                      |                      |                     |                      |                      |                     |
|---------------|-------------------|--|--|---------------------|----------------------|----------------------|---------------------|----------------------|----------------------|---------------------|
| <b>TOTALS</b> | <b>30,115,000</b> |  |  | <b>9,891,838.89</b> | <b>40,006,838.89</b> | <b>40,006,838.89</b> | <b>2,941,774.88</b> | <b>37,065,064.01</b> | <b>39,235,384.99</b> | <b>2,170,320.98</b> |
|---------------|-------------------|--|--|---------------------|----------------------|----------------------|---------------------|----------------------|----------------------|---------------------|

PE% 26.70% (Estimated)

CAFR% 27.54%

Net 7.35% Effective Reimbursement

\* Optional redemption date of May 15, 2029

\*\* Yield to optional redemption date

| Savings Allocation      | Amount       | Percentage |
|-------------------------|--------------|------------|
| School District's Share | 2,170,320.98 | 6.33%      |
| State's Share           | 172,823.88   | 0.50%      |
| Total Savings           | 2,343,144.86 | 6.84%      |

# **WEST CHESTER AREA SCHOOL DISTRICT**

## **Property & Finance Committee**

Memo item for 6/27/22

### **Approval of 2022-23 Food Service Pricing List**

In April of 2022, WCASD received notification from PDE that school districts operating with a positive cafeteria fund balance as of December 31, 2021 need not complete the 2022-23 Paid Lunch Equity Tool to determine if a lunch price increase is needed. At December 31<sup>st</sup>, WCASD had a positive cafeteria fund balance in the amount of \$1.3 million and as such will not be increasing student lunch and breakfast meal rates. The 2022-23 breakfast and lunch prices will be:

| 2022-23 Meal Prices |            |        |      |
|---------------------|------------|--------|------|
|                     | Elementary | Middle | High |
| Breakfast           | 1.25       | 1.50   | 1.50 |
| Lunch               | 2.75       | 3.00   | 3.25 |

Over the course of the past year, the food service department has experienced supply shortages as well as increased costs for food items and shipping. As a result of the increased costs, some a la carte items at the High School level were adjusted. The WCASD Food Service department is seeking approval of the 2022-23 food and beverage pricing list for meals and a la carte items sold in cafeterias at the Elementary, Middle and High schools. Attached is 2022-23 pricing list.

In accordance with School Board Policy 808, price increases for any menu item must be Board approved. Approval of the 2022-23 pricing list will be placed on the consent agenda under the Property and Finance Committee for the June 27th Board meeting.

If you have any questions, please contact me at 484-266-1020.

John T. Scully  
6/6/22

**West Chester Area School District  
Elementary School Price List 2022-23**

**Meal Pricing**

|                        |         |                           |         |
|------------------------|---------|---------------------------|---------|
| Student Paid Lunch     | \$ 2.75 | Student Reduced Breakfast | \$ -    |
| Student Paid Breakfast | \$ 1.25 | Student Reduced Lunch     | \$ -    |
| Adult Breakfast        | \$ 2.15 | Adult Lunch               | \$ 3.90 |
| Student Entrée Only    | \$ 2.50 | Adult Entrée Only         | \$ 3.50 |

**A la Carte Pricing**

|                             |         |                          |         |
|-----------------------------|---------|--------------------------|---------|
| Bagel with Cream Cheese-WG  | \$ 1.50 | Milk 8oz                 | \$ 0.80 |
| Bagel-WG                    | \$ 0.90 | Muffin-WG                | \$ 0.85 |
| Baked Chips Small (1oz) -WG | \$ 0.75 | Pudding/Yogurt Parfait   | \$ 1.75 |
| Cereal-WG                   | \$ 0.90 | Rice Krispie Treat-WG    | \$ 1.10 |
| Chocolate Chip Cookie-WG    | \$ 0.65 | SideVegetable/Salad      | \$ 0.70 |
| Cream Cheese                | \$ 0.60 | Single Pop Tart-WG       | \$ 0.85 |
| Donut                       | \$ 1.25 | String Cheese            | \$ 0.65 |
| Dutch Waffle-WG             | \$ 1.25 | Veggies with Dip         | \$ 0.70 |
| Fresh Fruit/Fruit Cup       | \$ 0.70 | Water 16oz               | \$ 1.10 |
| Frudel-WG                   | \$ 1.25 | Water 8oz                | \$ 0.60 |
| Fruit Juice 4oz             | \$ 0.70 | Whole Wheat Soft Pretzel | \$ 0.75 |
| Granola Bar-WG              | \$ 0.75 | Yogurt - 6oz             | \$ 1.55 |
| Low Fat Ice Cream           | \$ 1.00 | Yogurt - 4 oz            | \$ 0.70 |
| Low Fat Ice Cream Cone      | \$ 1.50 |                          |         |

**West Chester Area School District  
Middle School Price List 2022-23**

**Meal Pricing**

|                        |         |                           |         |
|------------------------|---------|---------------------------|---------|
| Student Paid Lunch     | \$ 3.00 | Student Reduced Breakfast | \$ -    |
| Student Paid Breakfast | \$ 1.50 | Student Reduced Lunch     | \$ -    |
| Adult Breakfast        | \$ 2.15 | Adult Lunch               | \$ 3.90 |
| Student Entrée Only    | \$ 2.75 | Adult Entrée Only         | \$ 3.50 |
|                        |         | Adult Premium Lunch       | \$ 4.30 |
|                        |         | Adult Premium Entrée Only | \$ 4.05 |

**A la Carte Pricing**

|                            |         |                          |         |
|----------------------------|---------|--------------------------|---------|
| Bagel with Cream Cheese-WG | \$ 1.50 | Milk 8oz                 | \$ 0.80 |
| Bagel-WG                   | \$ 0.90 | Muffin-WG                | \$ 0.85 |
| Baked Chips Small (1 oz)   | \$ 0.75 | Pudding/Yogurt Parfait   | \$ 1.75 |
| Baked Chips-Large WG       | \$ 1.10 | Rice Krispie Treat-WG    | \$ 1.10 |
| Cereal-WG                  | \$ 0.90 | SideVegetable/Salad      | \$ 0.70 |
| Chocolate Chip Cookie-WG   | \$ 0.65 | Single Pop Tart-WG       | \$ 0.85 |
| Cream Cheese               | \$ 0.60 | String Cheese            | \$ 0.65 |
| Donut                      | \$ 1.25 | Veggies with Dip         | \$ 0.70 |
| Dutch Waffle-WG            | \$ 1.25 | Water 16oz               | \$ 1.10 |
| Fresh Fruit/Fruit Cup      | \$ 0.70 | Smart Water              | \$ 2.15 |
| Benefit Bar-WG             | \$ 1.25 | Water 8oz                | \$ 0.60 |
| Frudel-WG                  | \$ 1.25 | Whole Wheat Soft Pretzel | \$ 0.75 |
| Fruit Juice 4oz            | \$ 0.70 | Soft Pretzel             | \$ 1.15 |
| Granola Bar-WG             | \$ 0.75 | Yogurt - 6oz             | \$ 1.55 |
| Low Fat Ice Cream          | \$ 1.00 | Yogurt - 4 oz            | \$ 0.70 |
| Low Fat Ice Cream Cone     | \$ 1.50 | Izzes 100% Juice         | \$ 1.65 |
| Snapple - 16oz 100% Juice  | \$ 1.65 |                          |         |



**West Chester Area School District**  
**High School Price List 2022-23**

**Meal Pricing**

|                                      |         |                           |         |
|--------------------------------------|---------|---------------------------|---------|
| Student Lunch Meal Bundle            | \$ 3.25 | Adult Breakfast           | \$ 2.15 |
| Student Lunch Meal Bundle-Reduced    | \$ -    | Adult Lunch               | \$ 3.95 |
| Student Breakfast Meal Bundle        | \$ 1.50 | Adult Entrée Only         | \$ 3.75 |
| Student Breakfast Meal Bundle - Red. | \$ -    | Adult Premium Lunch       | \$ 4.50 |
|                                      |         | Adult Premium Entrée Only | \$ 4.25 |

**A la Carte Pricing**

|                                         |         |                               |         |
|-----------------------------------------|---------|-------------------------------|---------|
| Angus Burger with Baked Fries           | \$ 4.25 | Life Water / Gatorade         | \$ 2.50 |
| Bagel - Large                           | \$ 1.50 | Granola Bar-WG                | \$ 0.75 |
| Bagel - Lenders                         | \$ 0.90 | Hardboiled Egg                | \$ 0.60 |
| Bagel w/ Cr. Cheese-Lenders             | \$ 1.50 | Large Fruit Cup               | \$ 2.15 |
| Baked Chips Large                       | \$ 1.10 | Large Veggie Cup              | \$ 1.50 |
| Benefit Bar-WG                          | \$ 1.25 | Hershey Ice Cream- Non Fat    | \$ 1.00 |
| Bottled Water-16 oz                     | \$ 1.10 | Hershey Ice Cream-Cones       | \$ 1.60 |
| Breakfast Sandwich                      | \$ 1.50 | Hershey Ice Cream-Sundae      | \$ 3.00 |
| Breakfast Sandwich w/ Meat Bundle       | \$ 2.50 | Milk 8oz                      | \$ 0.80 |
| Canned Beverage                         | \$ 1.65 | Muffin - Gourmet              | \$ 2.00 |
| Cereal                                  | \$ 0.90 | PopTart - Double              | \$ 1.50 |
| Chicken Filet Sandwich with Baked Fries | \$ 4.25 | Pudding/Yogurt Parfait- 12 oz | \$ 2.65 |
| Chicken Filet Tenders with Baked Fries  | \$ 4.25 | Pudding/Yogurt Parfait- 9oz   | \$ 1.75 |
| Coffee or Cappuccino 16oz               | \$ 1.50 | Rice Krispie Treat            | \$ 1.10 |
| Cookie                                  | \$ 0.90 | Side Vegetable or Salad       | \$ 0.70 |
| Cream Cheese                            | \$ 0.60 | Smart Water                   | \$ 2.15 |
| Dasani Water-Plain/Flavored 20oz        | \$ 1.35 | Sparkling Ice - 17oz          | \$ 2.10 |
| Donut - Gourmet                         | \$ 2.00 | Soft Pretzel                  | \$ 1.15 |
| French Fries                            | \$ 1.60 | Soup Cup/Bowl                 | \$ 1.25 |
| Fresh Fruit/Cup/4oz Juice               | \$ 0.70 | String Cheese                 | \$ 0.65 |
| Fruit Smoothie                          | \$ 2.50 | YooHoo Can 12oz               | \$ 1.75 |
| Fruit Snacks                            | \$ 0.90 | Wawa 16oz Teas                | \$ 1.45 |
| Funnel Cake                             | \$ 1.25 | Wawa 16oz Milk                | \$1.75  |
| French Toast with Syrup                 | \$ 1.50 |                               |         |